# FALL 2016 VOL. IX NO.3

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### President's Message

### FOCUS on... EDUCATION



ike most communities across Ohio and the U.S., our area has really stepped up its push for our citizens to pursue more education, and in many circumstances, better education. Your chamber has been very actively engaged in several key initiatives that are designed to improve our future workforce through better education, work-related certifications and college degrees. In a recent member survey, this was the number-one issue on employers' minds ... hiring and retaining a qualified

and motivated workforce. In response, our Strategic Plan Task Force (2017-2019), made sure the topic was addressed in our plan.

Locally, the Learn to Earn Dayton (L2E) initiative (which we support), led by Dr. Tom Lasley and team leaders Robyn Whitecap, Ritika Kurup, Frank DePalma and others, has made great progress on this issue over these last few years with help from The Dayton Foundation, Lumina Foundation, Tait Foundation and other funders. Their efforts have helped us better understand how to help our children capture those post-secondary education accomplishments. This work has also brought to light the links between high school diplomas, 10th grade tests, 4th grade tests, 3rd grade reading, first grade readiness, kindergarten and universal pre-school ... all vital to a future worker's cradle-to-career training and education.

What has been confirmed is what we have always really known ... that education is a complex issue and begins early in life ... and perhaps never ends.

But we have many challenges that lie before us, not just with funding or educators or parents, but our young people themselves. We must make sure our community's children understand that if they get a good, solid education, get that job; then work hard ... their futures' success rate expands 100 fold versus those who don't. We cannot leave any generation nor school district behind and we must work together to make sure L2E and other key initiatives are successful in our region.

Our area Chamber members have long been concerned about their current and future workforce. To the business community, education is a means to an end ... not the end itself. For employers ... it's all about a strong, competitive workforce. For our employees ... it's about better jobs and a better quality of life. For our region ... it's about a stronger, sustainable economy and community.

Phillip L. Parker, CAE, CCE

President/CEO

Dayton Area Chamber of Commerce

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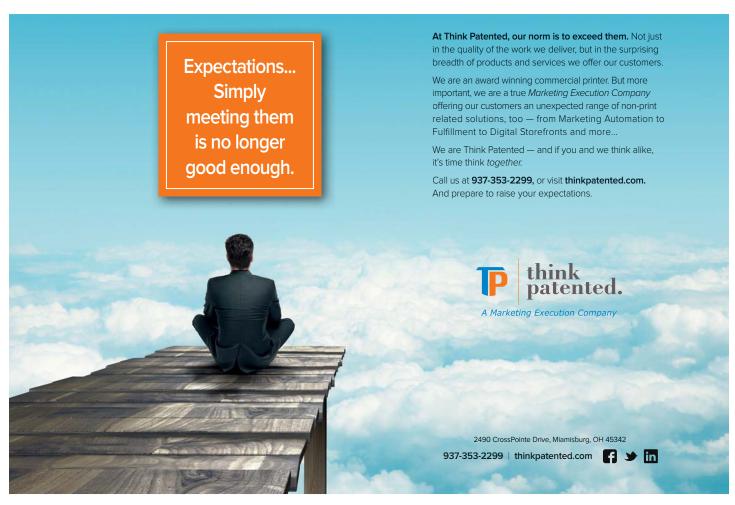
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he Montgomery County Environmental Learning Center (ELC) is part of an ongoing effort to manage and protect valuable natural resources and to improve the quality of life for our citizens. It educates the public and regional stakeholders about environmental sustainability and conservation in the region.

Developed by Montgomery County Environmental Services, this one-of-a-kind facility is constructed with sustainable building materials and includes museum quality exhibits and interactive games designed to encourage waste reduction, recycling, and water and energy conservation. The facility also includes a green parking lot to teach visitors about storm water protection.

Free tours of the facility are offered for schools, businesses and community groups across the Miami Valley. In keeping with the county's message of resource conservation, the 90-minute tour focuses on individual behaviors that contribute to environmental sustainability. The main goal of the ELC is to foster sustainable behaviors to conserve natural resources and preserve our local environment.

Since 2014, the ELC has hosted more than 7,000 visitors, and has been recognized with several national education and outreach awards. The facility serves as a regional center for sustainability and conservation education, enabling visitors to learn how their day-today activities affect the environment and encouraging them to adopt more sustainable lifestyle choices.

As the cornerstone of the educational outreach programs offered by Montgomery County Environmental Services, the ELC was specifically designed to incorporate messages and information that would appeal to diverse audiences and all generations. The information is applicable to a wide array of people and organizations, but primarily targets individuals located in Montgomery County, with a focus on local resources and ways to improve our communities.

For more information or to schedule a tour, call (937) 224-4999 or visit www.mcswd.org.









# The Montgomery County Environmental Learning Center

Discover Environmental Services and Learn about Sustainability in Your Community

The Montgomery County Environmental Learning Center features hands-on, interactive educational exhibits and a "green" parking lot.

The ELC educates the public and regional stakeholders about environmental sustainability and conservation in the Montgomery County region water, recycling, energy, wastewater, and solid waste. This education is part of an ongoing effort to manage and protect valuable natural resources, and to improve the quality of life for our citizens.







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### TIME IS TICKING FOR SOME **OVERTIME EXEMPT EMPLOYEES**



### Crunch time: Do you know how the Department of Labor changes will affect your business?

By: Holly Allen

ost employers have heard rumblings by now about a new rule from the U.S. Department of Labor (DOL) that was announced in May 2016. If not, they're in for a rough couple of months ahead. The changes are in regard to overtime wages and the

qualifications needed for employees to fall under what's called the "white collar exemptions" under the Fair Labor Standards Act (FLSA). Employers need to comply with the rule by December 1, 2016, but most experts suggest it could take a business up to 90 days to prepare for such a change.

What does this new rule mean to employers? The DOL changes will mean a complete reevaluation of a certain class of employees. Why? Well, the final rule increases the salary an employee must be paid in order to qualify for a white collar exemption. The required salary level is increased to \$47,476 per year and will be automatically updated every three years. That means those employees who are now overtime exempt but are making less than \$47,476 per year



will be eligible for overtime pay beginning December 1, 2016.

The final rule does not modify the duties test employees must meet to qualify for a white collar exemption.

#### What do employers need to do to comply?

Employers have a range of options for responding to the updated standard salary level. For each affected employee newly entitled to overtime pay, employers may:

- 1. Increase the salary of an employee who meets the duties test to at least the new salary level to retain his or her exempt
- 2. Pay an overtime premium of one and a half times the employee's regular rate of pay for any overtime hours worked;
- 3. Reduce or eliminate overtime hours:
- 4. Reduce the amount of pay allocated to base salary (provided that the employee still earns at least the applicable hourly minimum wage) and add pay to account for overtime for any hours worked over 40 in the workweek, to hold total weekly pay constant: or
- 5. Use some combination of these responses. The circumstances of each affected employee will likely impact how employers respond to the final rule. For example,

employers may be more likely to give raises to employees who regularly work overtime and earn slightly below the new standard salary level, in order to maintain their overtimeexempt status so that the employer does not have to pay the overtime premium. For employees who rarely or almost never work overtime hours, employers may simply choose to pay the overtime premium whenever necessary. The DOL accounted for these (and other) possible employer responses in estimating the likely costs, benefits and transfers of the final rule.

Nothing in the rule requires employers to change employees' pay from salaried to hourly, even if the employees' classification changes from exempt to overtime-eligible. Employers may choose Options 2 and 4 above while continuing to pay newly overtime-eligible employees on a salaried basis.

For more answers to your questions regarding this change, check out the information found at DOL.gov. Click on the Wage and Hour Division under Agencies. You can also contact the Dayton Area Chamber of Commerce at 937-226-1444.

Holly Allen is Director, Marketing & Communications, Dayton Area Chamber of Commerce.

#### FINAL OVERTIME PAY RULE

- The salary level for administrative, executive and professional employee exemptions will increase to \$47,476.
- The salary level for the highly compensated employee exemption will increase to \$134,004.
- The final rule does not change the duties test for white collar exemptions.

#### **IMPORTANT DATES**

- On May 18, 2016, the DOL announced a final rule updating white collar exemption qualification requirements.
- On Dec. 1, 2016, the final rule becomes effective. Employers are required to comply with the final rule by this date.





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### CPI

#### **Consumer Price Index**

May 2016 %	
monthly change	0.4%
CPI over the last 12 months Avg	0.8%

#### Cost of Living Index 2016 First Quarter Cost of Living Index

Dayton, Ohio95.7	Denver, Colorado
Columbus, Ohio90.2	Miami-Dade County, Florida114.1
Raleigh, North Carolina93.8	Baltimore, Maryland 114.8
Richmond VA 94.4	Chicago, Illinois118.9
U.S. AVERAGE 100	Portland, Oregon130.6
Cleveland, Ohio99.4	San Fransisco, California 177.5

**Consumer Price Index - Percent Change** 



Statistics for the Dayton MSA are no longer available. Based on Midwest region B/C MSA Population 50,000-1,500,000. Source: http://www.bls.gov/regions/mountain-plains/news-release/consumerpriceindex\_midwest.htm#chart1

### **Sales Tax Collections**

County	Rate (%)	Mar 2016	Mar 2015	12 Mo. Change	YTD 2016	YTD 2015	YTD Change
Butler	0.75	3,570,065	3,133,741	13.92%	10,938,137	9,843,888	11.12%
Clark	1.5	1,973,267	2,075,903	4.94%	6,330,148	6,147,295	2.97%
Darke	1.5	717,830	626,399	14.60%	2,190,399	2,027,992	8.01%
Greene	1	2,044,074	1,841,734	10.99%	6,822,242	6,241,435	9.31%
Miami	1.25	1,396,052	1,317,658	5.95%	4,390,651	4,147,208	5.87%
Montgomery	1	6,277,145	6,293,095	0.25%	20,255,455	19,808,729	2.26%
Preble	1.5	438,974	460,736	4.72%	1,363,114	1,376,131	0.95%
Warren	1	2,741,619	2,533,141	8.23%	9,376,149	8,518,319	10.07%
Region Total (\$	000s)	19,159,026	18,282,406	6.82%	61,666,295	58,110,995	6.12%

### **Residential Home Sales**

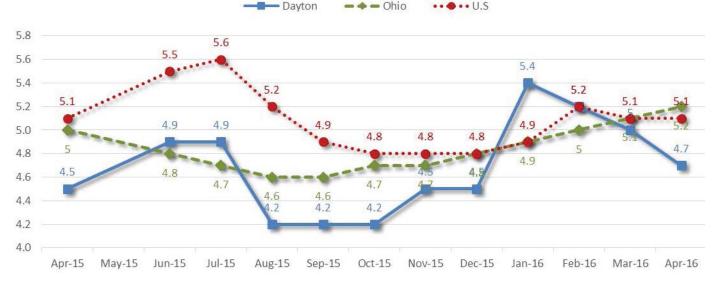
Dayton MSA	May 2016	May 2015	% Change	YTD 2016	YTD 2015	% Change
Number of Homes Sold	1,563	1,317	18.68%	5,765	5,119	12.62%
Total Home Sales (\$,000s)	236,943,693	198,837,600	19.16%	808,282,267	691,801,672	16.84%
Average Sale Price	151,595	150,978	0.41%	140,205	135,144	3.74%

**Regional Employment Trends** 

Dayton MSA	Apr 2016	Mar 2016	Apr 2015	2016 Average	12 Mo. Change
Total Nonfarm Employment	384,700	381,800	375,600	381,400	9,100
Goods Producing Employment	52,000	51,500	51,200	51,775	800
Service Producing Employment					

### **Unemployment Rates**

	Apr. 2016	Apr. 2015	12 Mo. Average
Dayton MSA	4.5%	4.5%	4.7%
Ohio	5.2%	5.0%	4.8%
U.S	4.7%	5.1%	5.1%



Source: U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics (LAUS), Labor Force Statistics including the National Unemployment Rate, www.bls.gov



### REDWALL TECHNOLOGIES' HIGH TECH SECURITY SOLUTION SNAGS SOIN AWARD FOR INNOVATION

By Holly Allen

ou wouldn't even know they were there – much like the software they produce. The handful of developers and dreamers behind Redwall Technologies work at simple stations inside a barely noticeable Beavercreek office suite.

"The most innovative pieces of our solutions are really not observable. They were designed by a very successful hacker who walked right through the defenses of every existing solution he could get his hands on," said John Rosenstengel, President & CEO, Redwall Technologies.

That's right, Redwall Technologies, a cyber security group, was essentially started by a hacker. Technically, he's a certified ethical hacker, named Eric Üner, who's from the Chicago area. Üner had the original idea for a defense that could stop even one of the best hackers in the world – himself – and in 2013, a group of software developers from Dayton bought into the concept, forming Redwall, and the path needed to bring the product to market.



#### A new approach to security

As technologies progress, consumers are finding that more and more of the products they use every day are getting "smart." It's called "the Internet of Things" -- thermostats, washers, dryers, even cars that are now connected. While the advancements offer convenience, they also open the door to bad guys.

"Not a day goes by that you don't read about a hack," said Kevin Woods, Vice President, Business Development, Redwall Technologies. "It happens to Apple, it happens to cars, it happens to baby monitors and thermostats. It's very prevalent."

The innovation in Redwall Technology's product is that it isn't just another application offering to shield the phone from an attempted exploit. The patented Redwall product is embedded within a layer of the phone that's beneath even the operating system, meaning it doesn't have to trust that system in order to function.

"In the end, we believe anything that's out there can be hacked, so what we wanted to do was envelop the entire operation from the programmed app down to the operating system and the hardware itself," said Rosenstengel.

The second innovation comes in the way the software functions. Redwall's system allows users to create several different modes within their mobile device, each with its own level of security.

"It's like you have a secure device that is flexible for personal use, you put it in your pocket, and pull another device out and this one is more securely configured for sensitive use, and they don't touch each other at all," said Mike Collins, Vice President of Research & Development at Redwall Technologies.

Users are able to create a mode for riskier activities, such as browsing Facebook, playing games, or surfing the internet, while another mode could be created for business needs. The second, more secure mode could give the user access to his or her work email and other valuable information without the "extras" that could make information vulnerable to breech. The modes are separated by encryption and temporally, ensuring no information is left in the device's memory when the user migrates between modes.

The Redwall team believes security is such a risk that they put their own hacker to the test, attempting to penetrate the Redwall product with every exploit they

"Our hacker will apply it to our Redwall devices and to date, nothing has been able to penetrate our defenses," said Woods.

Woods says in general, without this technology, any device can be hacked. In fact, he says some exploits claim to be able to hack more than 90 percent of all Android devices.

#### Applications: Today and in the future

Redwall's Technology is not yet available at the consumer level, but it's already making waves within the mobile device industry. The start-up has landed its first contract with a major commercial provider of first responder communication devices. In 2015, each of the vendor's devices began shipping equipped with Redwall Technology, which will protect police and firefighters across the country.

"Those that are most aware of their security risks are our first customers," said Collins. "Public safety; the government. Eventually it will move high tech."

Redwall's product has also proven useful in the military, where soldiers are often deployed with government-issued mobile devices that, for security reasons, give the soldier limited ability.

"They want to be able to text with their families. They want to see their kids, they want to be able to see what they're saying on Facebook," said Collins. "The military phones they give you don't allow you to do any of that because it's a security risk. So what do they do? They go and buy a second phone often at a kiosk in a foreign country that's probably already preloaded with malware and they carry that around. They're also still carrying around their secure phone. The problem is that personal phone that they bought out there is compromised, then if the microphone's on and they're listening to everything the soldier says, or the GPS is on and they're tracking them, it doesn't matter how secure the military device is, they're still being tracked and followed with the insecure device they have in their pocket."

The answer, Collins says, is creating one device that does everything needed, without allowing the two "devices" to cross paths.



#### High Tech in the Gem City

Working for a start-up tech company in Dayton, Ohio has its advantages. Redwall Technologies has benefited from the region's low cost of living and affordable cost of doing business.

"If we were hosting this company in a much larger city, the salaries necessary for the same standard of living would be exorbitant," said Rosenstengel. "We can have our programmers and engineers operating for long periods while we're personally funding the company. We're able to support them in a way that allows them to have nicer houses and their kids go to good schools and everything of that nature, without running ourselves broke."

Woods echoes that sentiment, saying in part, "We're in this really high tech area, mobile and cyber security, two of the hottest tech areas in the world right now, and the fact that we're able to do that in Dayton and not Silicon Valley or Texas or New York, is very exciting," said Woods.

The Redwall team has also tapped into a pool of future programmers at Wright State University. The company has taken advantage of a state program called the Third Frontier Internship program, which pays a subsidy toward

#### Why Redwall?

The name Redwall is a combination of two security terms. A "red team" is a group that does security investigation and testing of a device from an adversarial point of view. A "firewall" is a device that protects you from external threats. Put them together, you get Redwall.

an intern's salary. The program encourages companies to employ local students as interns, giving them a better chance of landing a job here when they graduate.

"We've got some of the best developers on staff and they get to train these guys in the way that we want them to work. It's very advantageous," Woods said.

#### 2016 Soin Award Winner

Redwall Technology's security software caught the attention of judges looking for the next winner of the Soin Award for Innovation, a prize awarded by the Raj Soin family through the Dayton Area Chamber of Commerce.

> The company won the top spot in March 2016, earning \$25,000 and opportunities for publicity.

"The Soin Award comes at a perfect time. When we took over the technology in 2013, we were working with a prototype, and that prototype need redesigned to be consumer ready. We are just now hitting the marketplace, and to be recognized by the local business community as a highly innovative solution will give us additional marketing presence and also, we hope, identify us, so that whenever an automobile company, for example, is looking

to improve security for their devices, we pop up on the

The Redwall team says things will continue to evolve for the company in the years to come. Its plan is to find a customer in the Department of Defense, then work on the Internet of Things.

"I'd eventually like to see us get to the consumer level, so everyone's phone will be safer than it is today," said Collins.



### **VOLUNTEERS OF THE QUARTER**



The Dayton Area Chamber of Commerce Board of Trustees recognized these Volunteers of the Quarter at the May 25, 2016 board meeting.

(L to R) Brandy King, Spooner Inc.; Anjala Ferguson, Finergy Global Solutions, LLC; Niki Chaudhry, SureTec.

Not pictured: Marcia Graeff, TechLink/AFRL, Wright Patterson Air Force Base: Richard Graf, Hammerman, Graf, Hughes & Co. CPAs.

Correction: In the Summer 2016 issue of FOCUS, Volunteer of the Quarter AnnMarie Thurnquist was erroneously identified with the incorrect company. Thurnquist represents Danis Building Construction Company. We apologize for the error.

#### THE DAYTON AREA CHAMBER OF COMMERCE WOULD LIKE TO THANK ITS 2016 **INVESTOR LEVEL SUPPORTERS:**

- Collective Brands, Inc. dba Payless Shoesource
- Dayton Children's Hospital
- Dayton Freight
- Dayton Lamina Corp.
- Deloitte
- Exel
- Hollywood Gaming at Dayton Raceway
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- **Nidec Minster Corporation**
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- Time Warner Cable Business Class
- US Bank
- Vectren
- Wal-Mart

# **MEMBERS**



apital Health Home Care, formerly known as Spectrum Home Health Care, celebrated its name change and rebranding with a ribbon cutting on April 21, 2016. The company is part of Capital Health Care Network, which has been providing health care service for more than 30 years. Capital Health Home Care specializes in senior care at home and is located at 275 Regency Ridge Dr., Dayton.



T&T celebrated the opening of a new store in Centerville on April 9, 2016. The store will offer the latest smartphones, tablets, wearables, and accessories and is located at 5283 Cornerstone North Blvd., Centerville, OH 45440. Pictured (L to R) are Retail Account Executive Gary Goldstein, Sales Associate Irene Brooks, Assistant Vice President Mobility Betsy Francis, Store Manager Chad Penrod, Sales Associate Austin Salley, Sales Associate Benjamin Thompson, and Area Retail Manager Eric Spivey.







RAtech Environmental, a Kettering-based environmental, health and safety consulting firm celebrated the opening of a second facility in Dayton on April 29, 2016. The 3,000 square foot space at 428 S. Edwin C. Moses Blvd., Dayton, is devoted to environmental training in lead, asbestos, mold and other environmental issues that could face construction or industrial contractors.

# ON THE MOVE





hroughout the summer, Dayton Area Chamber members and their families enjoyed time in the suites at Fifth Third Field, watching the Dayton Dragons entertain! Chamber Night at the Dragons



attracted dozens of members on April 14, 2016. Groups from Leadership Dayton, the chamber's Marketing & Communications Committee, and our member discount partners also enjoyed Dragons nights of their own.

he Junior League of Dayton moved from its current location on Far Hills Avenue to a new office within Liberty Tower (120 W. Second St., Suite 605, Dayton, OH 45402), and cut the ribbon on the new location April 22, 2016. The organization's decision to relocate means more space at a lower cost, and a central location near the people the Junior League of Dayton most frequently serves.







new face has taken over a long time State Farm Agency in Huber Heights. Chamber Ambassadors assisted with the ribbon cutting for Joe Hickey State Farm at 7049 Taylorsville Road, Suite D, on June 6, 2016. The 1,600 square foot office space will provide small business support with risk management services and financial services.



he Otterbein Small House Neighborhood on Avalon Circle in Springboro hosted a grand re-opening and ribbon cutting June 1, 2016. The newly remodeled facility offers residents a neighborhood environment and the comforts of home, matched with high quality care.



### Why #LeadershipDaytonChildrens?

### LEADERSHIP DAYTON CLASS OF 2016 FOCUSES ON DAYTON CHILDREN'S PROJECT AMID GRADUATION CELEBRATION

eadership Dayton has been such a whirlwind of experiences. Our class of 47 diverse individuals got to know each other during an intensive opening retreat weekend, and started the journey of getting to know our region and its issues over the year. From the very beginning, the responsibly to conduct a class project – a project that would make a difference in the community, bring us together as a team, and teach us a little something, too – was made clear.

So, with each month, as we learned about a new facet of our community – arts/culture, history, education, justice, healthcare, human services, WPAFB, diversity, and the future of our community - we always had in mind how we could leverage the combined talents of our class to make a difference in one of those areas.

On a tour of Dayton Children's, our host for healthcare day, we were all struck by how bright and cheerful it was. While some children (and their families) are going through what will likely be the most difficult time of their lives, Dayton Children's



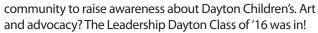


offers a beautiful - and even fun! environment where they provide world-class healthcare through an exceptionally caring staff. Seeing all the stunning, carefully curated art that covers the walls, our first thought was to serve by adding to the collection: could we make something that would brighten a child's day when they saw it?

We all understand the importance of collaboration and working together for the greatest impact. We wanted to support Dayton Children's without duplicating their own (more qualified) efforts. We approached the Dayton Children's team with our ideas and an open mind, asking - how can we help?

Turns out – they were ready to launch a project and needed some help. Beautiful icons, each themed on "things that fly," were to be included in the new patient tower. And, in advance of placement, they would be out in the

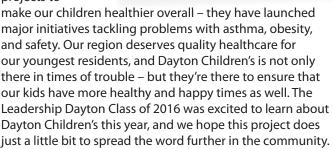




Dividing and conquering, we split into teams of design, implementation, community outreach, social media, and a steering committee. We also had team members step up to host special fundraising events – painting parties and drone flying lessons – where our entry fee helped support the cause. Designs were drawn and pitched, paints were purchased, and over two weekends, we tackled the actual painting of the icons (where we split even further into globbing paint on, skilled detail work, and clean-up crew). Our community team started spreading the word about the opportunity to host an icon in advance of the new patient tower opening, and our social media team captured all the action in photos and online.

While the artistic element is a fun, childlike reminder of the importance of having such a quality healthcare center dedicated to healing our region's children – this project is equally about letting the wider community know about

the important role that Dayton Children's plays in the overall healthcare. Their Center for Child Health and Wellness is leading special projects to



Now, the Class of 2016 has just graduated and there are 47 new members of Leadership Dayton. You may see us out at the Greene or Austin Landing (our two first icon hosts) taking selfies and family photos with our icons. You should, too! Tag it: #LeadershipDaytonChildrens and #TransformCare to celebrate the collaboration!

#### To sum it all up, more eloquently:

Leadership is just as much about serving as it is leading. Our Dayton Children's class project was a great opportunity to serve a fantastic organization, which provides excellent healthcare services for children and families in our community. Our project allowed the Leadership Dayton Class of 2016 to utilize our strengths, skills and abilities to organize, design, paint, promote and place the two icons for Dayton Children's. It was a great opportunity to give back to our community while having fun and building relationships at the same time.

-Patrick Bailey, Leadership Dayton, Class of 2016

### **LEADERSHIP DAYTON CLASS OF 2016**



#### Leadership Dayton Class of 2016

Terry Posey

Holly Allen Dayton Area Chamber of Commerce Patrick Bailey Montgomery County Department of Job and Family Services Lauryn Bayliff Dayton History Thomas Belanich Messer Construction Co. **Brett Bogan** LexisNexis Ronda Brandstater Kettering Health Network Leslie Cayot HQ AFMC/FMB

David Clear Brady Ware & Company Megan Cooper Dayton Metro Library John Fabelo LWC, Inc.

Mark Feuer Taft Stettinius & Hollister PLL Tracy Fors Wright-Patt Credit Union Kimberly Frisco Dayton VA Medical Center

Tony Goheen Kev Private Bank Rachel Goodspeed Vectren

Benjamin Goodstein Dayton Children's Hospital Seth Gordon Wright State University

Ryan Honeyman Sinclair Workforce Development Shaun Hunter CareSource

Montgomery County/Human Services Jessica Jenkins

Planning & Development Department

Dan Johnson Merrill Lynch

Steven Kopecky Goodwill Easter Seals Miami Valley

Girl Scouts of Western Ohio Darlene Langhout

Josh Martin Premier Health Plan, Inc. Matt Mason The Dayton Foundation

Corv Miller C.H. Dean

Lisa Rich-Milan CompuNet Clinical Laboratories Aurea Rivera Imagineering Results Analysis Corp.

Thompson Hine LLP

**Eddy Rojas** University of Dayton Ed Ruff Ohio Hospice of Dayton Aaron Savino Miller Valentine Group Errin Siske Spark Space Creative, LLC

Donna Smith WilmerHale LLP Marci Snyder Woolpert

Audrey Starr Junior League of Dayton Cox Media Group Ohio Charles (Dave) Thomas Katie Thorp

AFRL/RX

Melissa Tolle Sinclair Community College

Ashley Von Derau Rush Expediting Steven Watts United States Air Force

Ford Weber City of Dayton Holly Wiggins Dayton Power & Light Company

Mackensie Wittmer National Aviation Heritage Alliance Cindy Wourms TACG, LLC

David Yarborough PNC Bank

Wright-Patterson AFB Fire Emergency Tracy Young

Services

#### Leadership Dayton Class of 2017

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Chuck Springmyer

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Rebecca Westlake

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Ana Crawford Porter Wright Morris & Arthur LLP

WilmerHale I I P Nathan Croumer

Soin Medical Center/Greene Memorial Rick Dodds

Hospital

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First Financial Bank **CMax Advisors** 

Junior League of Dayton



oday's business leaders need an innovative and skilled workforce that can succeed in a competitive economy. They want to hire applicants who are collaborative, adapt well to challenges, have strong communication skills, and are proactive problem solvers with some level of post-secondary degree or certificate. In member surveys and employer roundtables, we continue to hear these themes emerge across all industry sectors.

#### Leveraging community partners into the future

In early 2016, your chamber announced a renewed focus on member workforce needs thanks to a grant secured through the Association for Chamber of Commerce Executives (ACCE). As a recipient of the 2015-16 Lumina Award for Education Attainment, the Dayton Area Chamber has spent the last six months listening closely to employer needs and becoming extensively engaged in developing key workforce and educational attainment strategies for the region.

Working with Learn to Earn Dayton, a cradle-to-career collective impact initiative, your chamber is committed to ensuring that every student in the Dayton region earns a college degree or credential. Learn to Earn Dayton has set big goals of increasing postsecondary attainment among adults between the ages of 25 and 65 to 60 percent. It's also working to push the percentage of high school students who earn a degree or credential within six years of graduation to 50 percent by 2025. As the voice of business for the Dayton region, the chamber serves as the primary conduit to the business community for Learn to Earn Dayton.

#### **Building career pipelines**

With support from the ACCE Lumina Foundation award, the Chamber is working to establish a data driven analysis of career opportunities in key industry sectors—including aerospace and advanced manufacturing, information technology, logistics and transportation, business services and bioscience & health care within the region, and to identify and establish clear pathways and incentives for meeting objectives in high demand industries. Thus far, the Chamber has collected labor market information and regional data, compiled "industry snapshots" and convened employer roundtables in order to verify data and solicit direct industry feedback. During the final six months of the grant period, we will develop a web presence and marketing campaign to promote the skills regional employers seek, along with available local education and career pathway opportunities.

Support from the Lumina grant could not have come at a better time. Dayton Area Chamber members and employers across the region identified workforce development, talent retention and recruitment as key objectives this year. The chamber has also put great focus on these goals in the 2017-2019 Dayton Area Chamber Strategic Plan, stretching our emphasis well into the future.

As the grant activities progress, please stay tuned for how you may become involved in the chamber's workforce development strategies. With a strong regional workforce alliance, and a myriad of workforce resources and services, the chamber remains committed to ensuring the voice of the employer community is represented at all levels.

Stephanie Precht is Public Policy Director at the Dayton Area Chamber of Commerce.



obtaining a degree in Dayton, Ohio, from a Christian college that emphasizes faith-based learning and provides an education that will prepare you to make the most of your professional career, look no further than Indiana Wesleyan University.

IWU focuses on providing adult education programs for students in the Cincinnati-Northern Kentucky metropolitan area. Whether you're seeking a Master's (including Master's in Education and MBA programs), Bachelor's or Associate degree, our classes are taught by outstanding faculty whose mission is to train the business leaders of tomorrow. As an added convenience, we give our students the option to complete many of our programs online.

Since 1985, Indiana Wesleyan University has been serving the specific needs of students seeking degree completion programs in areas ranging from accounting to theology. If you want to attend college at an institution that emphasizes education and service rooted in faith and if God is leading you to further your education, we can help you make it happen.

If you're searching for colleges in Dayton, Ohio, IWU's Dayton Education and Conference Center is centrally located at Exit 50A off of I-75 (Dryden Road exit). Students in the Miami Valley and in Montgomery County find that the Dayton campus is conveniently located - just five minutes from downtown Dayton and 40 minutes from downtown Cincinnati.



Success is possible with a degree from IWU.



#### **IWU IS INVESTED IN YOUR SUCCESS**

IWU is a not-for-profit Christian University, nationally recognized for its working-adult friendly coursework and its many student success services.

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- Biblical Studies
- Business Administration
- Business Information Systems
- Criminal Justice
- Education
- General Studies

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- Communication
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- Management
- Marketing
- Nursing
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- Social Work

PROGRAMS ARE OFFERED

#### **ONLINE & ONSITE**

**Dayton Education Center** 2912 Springboro West Rd | Dayton

(\*Not all programs are offered onsite)



866.498.4968 indwes.edu



### MARIJUANA IN THE WORKPLACE

#### HOW OHIO'S RECENTLY PASSED MEDICAL MARIJUANA LAW WILL IMPACT YOUR BUSINESS

By: Chris Kershner



Chris Kershner

hio has been on a wild marijuana legalization roller coaster. The Dayton area business community and Dayton Regional Employers Against Marijuana (DREAM) spoke loudly in November 2015 and soundly defeated State Issue 3, with 64 percent of voters rejecting it. After its defeat, Issue 3 created a conversation about medical marijuana and how its legalization could be implemented in Ohio.

Throughout the conversation, the Dayton Area Chamber of Commerce was committed to ensuring that if any medical marijuana proposal in Ohio was considered, two issues were paramount:

A) There must be significant employer protections in place that allow business owners to continue operating their businesses as they see fit, without medical marijuana restrictions, without fear of legal retributions and with the proper employment policies.

B) The legislature is the appropriate body to consider this issue through changes to the Ohio Revised Code, as opposed to using a Constitutional Amendment. Constitutional Amendments are very difficult to change and the Ohio Revised Code amendments can be more easily altered to reflect the changing needs of the State.

#### The bill to legalize medical marijuana

In May 2016, Representative Steve Huffman (R-Tipp City) sponsored, introduced and championed the passage of Ohio House Bill 523. HB 523 proposed to legalize medical marijuana growth, use and distribution through the Ohio Revised

Representative Huffman's bill was passed by the Ohio General Assembly and signed by Governor Kasich in June 2016. It will go into effect in September 2016, by creating the Medical Marijuana Control Commission, which will oversee the implementation of the bill's provisions.

#### What Does Your Business Need to Know?

- Do I have to allow medical marijuana use in the workplace?
  - o There is no requirement for an employer to permit or accommodate an employee's use, possession or distribution of medical marijuana.
- Can I have a drug-free workplace policy?
  - o Yes. Employers may have drug-free workplace/zerotolerance policies, which do not allow for employees to use medical marijuana.
- Can I conduct pre-employment and random drug screeninas?
  - o Yes. Employers may conduct drug screenings for marijuana whenever they feel it is appropriate.
- If one of my employees is impaired on the job and is injured because of his or her impairment, will the employee receive workers' compensation benefits?
  - o No. Employees who are injured because of impairment will not be eligible for workers' compensation benefits.
- If an employee is terminated for just cause related to the violation of a drug-free workplace policy, can he or she receive unemployment benefits?
  - o No. Employees terminated for just cause related to policy violations cannot receive unemployment benefits.

#### Additional provisions included in HB 523:

- Home grow of medical marijuana was not legalized.
- Smokeable marijuana was not legalized. Vapors, edibles and oils will be the most common forms of medical marijuana use in Ohio.
- Medical marijuana patients will receive a physician's recommendation, not a prescription.
- Medical marijuana can only be recommended by a physician.
- Medical marijuana recommendations will be filled at a dispensary, not at a pharmacy.
- Local communities may prohibit a dispensary or marijuana farm from being located within their jurisdictions.
- Specific medical conditions are outlined in Ohio Revised Code for which medical marijuana may be used.
- To help regulate abuse, medical marijuana patients and recommending doctors will be monitored through a statewide database.

Chris Kershner is VP of Public Policy & Economic Development for the Dayton Area Chamber of Commerce.

Disclaimer: The Dayton Area Chamber of Commerce and Chris Kershner should not be considered legal counsel. Information regarding HB 523 is at the interpretation of professional staff, but should not be considered legal advice. Please consult your organization's legal counsel to understand how this law will impact your business.



Join The **Voice** of Business by holding your spot in the next issue of Dayton FOCUS

**Contact Kathy Anthony for more details** 937.503.7550 • kanthony@metromediapublishers.com



### **CAREER-READY STUDENTS READY** TO TACKLE WORKFORCE

#### PONITZ CTC AUTOMOTIVE DEPARTMENT PARTNERS WITH VOSS AUTO NETWORK

By: Jill Drury, Communication Specialist, Dayton Public Schools Photos: Jennifer Bryant, Field Production Specialist, Dayton Public Schools

ayton Public Schools' Ponitz Career Technology Center is sending career-ready students into the workforce, and many Dayton employers are clamoring for their services.

The ink is barely dry on their diplomas, but six 2016 Ponitz automotive graduates already work for the Voss Auto Network. It is a collaboration made in automotive heaven, giving the grads their first jobs out of high school and allowing Voss to train young mechanics to replace retiring employees.

"These kids are a breath of fresh air," Voss Hyundai Service Manager Doug Brush said. "They are all so energetic and enthusiastic. They come to work on time and they can look people straight in the eye without hesitation to offer fresh ideas."

Andre' Adams is a perfect example of the partnership's success. He is a 2015 graduate of Ponitz CTC. He started work as an automotive technician at Voss Hyundai in January 2016.

"Ponitz helped me a lot. It taught me all the basics of automotive repair, but the teachers also helped me communicate with people. I ultimately want to own my own shop and run a successful business," Adams said. "Ponitz gave me the mindset to decide what I wanted to do in life."

Most Ponitz automotive students enter the workforce ASE (National Institute for Automotive Service Excellence) certified in their chosen specialties. Their classroom is a fully operational automotive lab where they learn everything from engine and brake repair to store ownership and management.

#### Ponitz students excel in workforce

The Ponitz automotive department is known for the civic-minded "In it to Win it" giveaway. With the help of community partners, including Voss Auto Network, students refurbish a used car each school year and raffle it off to one lucky classmate, who



meets rigorous requirements such as good grades and perfect attendance. The same 2016 Ponitz grads, who now work at Voss, helped refurbish a car during class that was donated to a Dayton family in need. The new "From Goodwill to Goodwill" project not only provided a life-changing vehicle to the family, it demonstrated the giving spirit of the automotive students, a spirit that is certainly recognized at Voss Auto Network and rooted in the culture of the district.

"I can't say enough how impressed I was with the way they handle themselves, how they carry themselves," Voss Auto Network chief financial officer Gregory Stout said.

Ponitz automotive department instructor Rick Seither is already looking ahead to next year. He hopes the program will expand and the commitment from community partners will strengthen.

"I'm so excited where this could go next year and the years to come," Seither said.





t's never too late to start a new career, but as the business landscape changes in the Dayton region, many workers have been forced into a transition. It's true, many jobs that once provided for families in the Miami Valley are no longer here, but in several instances, "Now Hiring" signs are going unanswered.

In order to help fill that gap, Miami Valley Career Technology Center (MVCTC) has taken on the task of preparing Dayton's workforce for the business challenges

ahead. While MVCTC serves 27 area high schools teaching career-focused curriculum, it also offers career programs, shortterm courses and a wide range of education and training services to adults. And in August of 2014, those offerings got an exciting

#### **RAMTEC** arrives in the Miami Vallev

It's been two years since an Ohio Straight A Fund Grant was awarded to career center partners to create nine Robotics Advanced Manufacturing Technology Education Collaborative, or RAMTEC, facilities in the state. MVCTC was chosen as the home for the Miami Valley region's RAMTEC facility, providing training opportunities for our 12 county area. The goal has been to form a collaboration between industry, education and government to offer industry certifications for robotics, CNC machining, mechatronics, industrial maintenance and robotics welding, all in one facility.

The grant money allowed MVCTC to create a 21st century advanced manufacturing and robotics lab where both high school and adult students are now able to receive industry certifications from the largest robotics and industrial maintenance companies in the





world including, FANUC and Yaskawa Motoman Robotics, Allen-Bradley and Mitsubishi PLCs, Parker Hydraulics and FANUC CNC. Recently, through a generous donation from Fuyao, MVCTC added four industrial KUKA robots to its training equipment.

"The opportunities that RAMTEC makes available to high school and adult students is phenomenal," Dr. Nick Weldy, MVCTC superintendent, told a crowd at the RAMTEC grand opening in late September 2015. "In the facility you will see many different robots that students have access to, allowing them to learn to set-up, operate, and maintain as part of their curriculum. Both high school and adult students will no longer need to leave our region to receive the same high level training they have in the past."

#### Filling a need in Ohio

The manufacturing industry contributes more than \$90 billion to the Ohio economy each year, yet manufacturers have struggled to fill jobs, and the problem is only expected to deepen. According to the Ohio Manufacturing Careers Council, Ohio advanced manufacturing companies plan to add 25,600 workers to their payrolls over the next decade.

"Nationally, there will be a shortfall of 2 million workers in the manufacturing industry over the next 10 years," said Ohio Senator Bill Beagle at the MVCTC RAMTEC grand opening. "Programs like RAMTEC at the Miami Valley Career Technology Center are crucial for providing a skilled workforce locally and across the state. Local partnerships

between schools, technical programs and businesses are filling the gap, demonstrating the possibilities in manufacturing and connecting our students to fulfilling careers in advanced manufacturing here in western Ohio."

RAMTEC aims to supply area industry leaders with a viable and highly trained workforce. It also provides a pathway for high school and adult learners to receive in-demand training in the latest technology and leave with industry certifications, highly technical skills and optimally, a new career. MVCTC is in a unique position to have staff certified to offer training in all three robotics platforms: FANUC, KUKA and Yaskawa.

#### Classes now underway

MVCTC is offering introduction to Robotics & Advanced Manufacturing classes for adult students in the RAMTEC facility. These classes are taught in four sessions and allow students the opportunity to see the application of robotics and additive manufacturing. This will provide an introduction into a career in the exciting field of Robotics and Advanced Manufacturing. Students will learn FANUC, KUKA, and Yaskawa robots, write basic motion programs for each, understand and operate advanced manufacturing equipment.

For more information about RAMTEC @ MVCTC, visit www.mvctc.com/RAMTEC or follow MVCTC on Facebook (Facebook.com/MVCTC) or Twitter (Twitter. com/MVCTC). For additional information about MVCTC Adult Education programs please contact Amy Leedy at 937-854-6051.

### MEMBER LIST: EDUCATION SERVICES

#### CHAMBER MEMBERS TRAINING OUR FUTURE WORKFORCE

#### Mini University Montgomery County

Steffani Rigsbee 40 Vista View Dayton, OH 45402 937-461-9027

Childcare/Daycare/Education Centers

#### A Loving Heart Youth Services

Doniell Elmore-Murray Owner 3559 Stanford Place Dayton, OH 45406 937-723-6893

Childcare/Daycare/Education Centers

#### **Miamisburg Christian Learning Center**

Ms. Bev Martin 2155 Leiter Road Miamisburg, OH 45342 937-866-5513

Childcare/Daycare/Education Centers

#### Mini University Miami Valley Hospital

Ms. Kim Acer 28 Hill Street Dayton, OH 45409 937-224-3916

Childcare/Daycare/Education Centers

#### Wenzler Daycare & Learning Center, Inc.

Mr. Michael Scott **Business Manager** 4535 Presidential Way Kettering, OH 45429 937-435-8200

Childcare/Daycare/Education Centers

#### **Gphomestay**

Ms. Jodi Rubin **Event Coordinator** 1025 West Main Street Waltham, MA 2451 781-996-0816

**Education Services-Workforce** 

#### **Hobart Institute of Welding Technology**

Ms. Brenda K. Scott Director of Compliance & Student Services 400 Trade Square East Troy, OH 45373 937-332-9500 **Education Services-Workforce** 

#### **Montgomery County Educational**

#### Service Center Mr. Frank DePalma

Superintendent 200 S. Keowee St. Dayton, OH 45402 937-225-4598

Education Services-Workforce

#### **Upper Valley Career Center**

Dr. Barbara Wagner 5 East State Route 36 Piqua, OH 45356 937-778-1078 **Education Services-Workforce** 

#### **Compass College Advisory Center**

Dr. Pamela Ellis **Educational Consultant** 3490 South Dixie Drive Dayton, OH 45439 937-528-2322 **Educational Consultants** 

#### **Educational Advancements**

Ms. Kindra Beck **Educational Consultant** 7305 Cox Road West Chester, OH 45069 937-755-1133 **Educational Consultants** 

#### **Signature Educational Solutions**

Ms. Lucy Owens 1209 East Dayton-Yellow Springs Road Fairborn, OH 45324 937-825-5276 **Educational Consultants** 

#### Aileron

Cindy Giner 8860 Wildcat Road Tipp City, OH 45371 937-669-6576 **Education-Training** 

#### **Antioch University Midwest**

Dr. Karen Schuster Webb President 900 Dayton Street Yellow Springs, OH 45387 937-769-1856 **Education-Training** 

#### Creative Images Institute of Cosmetology

Mr. Charlie Gross 7535 Poe Avenue Dayton, OH 45414 937-454-1200 Education-Training

#### **DATS, LLC - Dental Assistant School**

Ms. Robin Anderson President P.O. Box 247 Miamisburg, OH 45343 937-859-5146 Education-Training

#### Fortis College

Dr. Richard S. Rucker President 555 East Alex Bell Road Centerville, OH 45459 937-433-3410 Education-Training

#### K12 Gallery & TEJAS

Ms. Jerri Stanard Executive Director 341 South Jefferson Street Dayton, OH 45402 937-461-5149 **Education-Training** 

#### Prospex

Mr. Lance Tyson President & CEO 4960 Blazer Parkway Dublin, OH 43017 1-800-659-1080 Education-Training

#### School of Advertising Art

Ms. Jessica Barry President + Creative Director 1725 East David Road Kettering, OH 45440 937-294-0592 x114 Education-Trainina

#### Southwestern Ohio Council For Higher Education

Mr. Sean Creighton **Executive Director** 3155 Research Boulevard Dayton, OH 45420 937-258-8890 Education-Training

#### **Dayton Public Schools**

115 S. Ludlow St. Dayton, OH 45402 937-542-3164 School, Public

#### **Dayton Regional STEM School**

Sara Collins 1724 Woodman Drive Kettering, OH 45420 937-256-3777 School, Public

#### **Mound Street Academies**

Mr. William Couts 354 Mound St. Dayton, OH 45402 937-223-3041 School, Public

#### Oakwood City Schools

Dr. Kyle Ramey 20 Rubicon Rd Dayton, OH 45409 937-297-5332 School, Public

#### **Piqua City Schools**

Mr. Jeremie Hittle Treasurer, CFO 719 East Ash Street Piqua, OH 45356 937-778-4512 School, Public

#### Vandalia-Butler City Schools

Ms. Kari Breisch Payroll Coordinator 306 South Dixie Drive Vandalia, OH 45377 937-415-6417 School, Public

#### **Xenia Community Schools**

Tracy Jarvis 819 Colorado Drive Xenia, OH 45385 937-372-0161 School, Public

#### **Dayton Leadership Academies**

Dr. Theodore Wallace **Executive Director** 1416 West Riverview Avenue Dayton, OH 45402 937-567-9426 School-Charter

#### **Horizon Science Academy**

Mr. Murat Efe Superintedent . 8565 North Dixie Drive Dayton, OH 45414 937-890-5995 School-Charter

#### STEAM Academy of Dayton

Mr. Corey Stroud Head of School 545 Odlin Avenue Dayton, OH 45405 937-262-7063 School-Charter

#### **Brightwood College**

Mr. Greg Shields **Executive Director** 2800 E. River Road Dayton, OH 45439 937-294-6155 Schools, Colleges, Universities

#### **Cedarville University**

Mr. David Bartlett Interm V.P. of Advancement 251 North Main Street Cedarville, OH 45314 937-766-7810

Schools, Colleges, Universities



#### **Central Michigan University At Wright Patterson AFB**

Oscar Robinson Program Admin 2130 Fifth Street WPAFB, OH 45433 937-252-5600

Schools, Colleges, Universities

#### **Central State University**

Dr. Cynthia Jackson-Hammond President 1400 Brush Row Road Wilberforce, OH 45384 937-376-6332

Schools, Colleges, Universities

#### Central State University - Dayton Campus

Dr. Kaye Jeter Dean 840 Germantown Street Dayton, OH 45402 937-376-6167 Schools, Colleges, Universities

#### **Clark State Community College**

Dr. Jo Alice Blondin President 570 E. Leffel Lane Springfield, OH 45505 937-328-6002

Schools, Colleges, Universities

#### **Dayton Area Graduate Studies Institute**

Dr. Elizabeth Downie Director 3155 Research Blvd., Suite 205 Kettering, OH 45420 937-781-4000 Schools, Colleges, Universities

#### **DeVry University**

Ms. Sara Mariotti Center Dean 3610 Pentagon Blvd. Dayton, OH 45431 937-320-3200

Schools, Colleges, Universities

#### **Kettering College of Medical Arts**

Mr. Nate Brandstater President 3737 Southern Blvd. Kettering, OH 45429 937-395-8601

Schools, Colleges, Universities

#### **Miami University**

Mr. Ted Pickerill ExecutiSecretary To the Board of Trustees and Exec. Assistant To the President 501 East High Street Oxford, OH 45056 513-529-6225

Schools, Colleges, Universities

#### Miami-Jacobs Career College

Ms. Anne Price Campus Director 401 E Third Street Dayton, OH 45402 937-668-0202

Schools, Colleges, Universities

#### **Sinclair Community College**

Dr. Steven Lee Johnson President & CEO 444 West Third Street Dayton, OH 45402 937-512-2525 Schools, Colleges, Universities

#### **United Theological Seminary**

Dr. Kent Millard Interim President 4501 Denlinger Road Trotwood, OH 45426 937-529-2201

**University of Dayton** 

Mr. S. Ted Bucaro Gov't & Regional Relations Director 300 College Park Dayton, OH 45469 937-229-4158 Schools, Colleges, Universities

#### Wilberforce University

P.O. Box 1001 Wilberforce, OH 45384 937-708-5704 Schools, Colleges, Universities

#### **Wright State University**

Dr. David R. Hopkins President 3640 Colonel Glenn Hwy Dayton, OH 45435 937-775-2312 Schools, Colleges, Universities

#### Raj Soin College of Business/Wright **State University**

Monica Snow 3640 Col. Glenn Hwy. Dayton, OH 45435 937-775-2151

Schools, Colleges/Universities

#### Chaminade Julienne Catholic High School

Mr. Daniel J. Meixner President 505 South Ludlow Street Dayton, OH 45402 937-461-3740 x202 Schools, Private

#### Incarnation Catholic School

Ms. Molly Hoffmann **Development Director** 45 Williamsburg Lane Centerville, OH 45459 937-433-1051 Schools, Private

#### Institute of Management & Resources, Inc. dba Richard Allen Schools

Jeanette Harris President/CEO 368 South Patterson Blvd. Dayton, OH 45402 937-586-9500 Schools, Private

#### **ITT Technical Institute**

Ms. Amanda R. Haines 3325 Stop Eight Rd. Dayton, OH 45414 937-264-7700

Schools, Private

#### **Montessori School of Dayton**

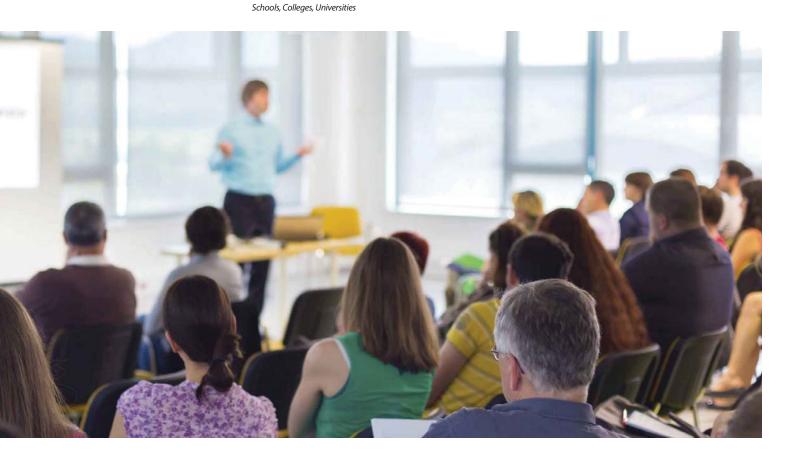
Mr. Tim Meixner 2900 Acosta Street Kettering, OH 45420 937-293-8986 Schools, Private

#### **Dayton School of Medical Massage**

Mr. Bill Tahy President 4457 Far Hills Avenue Dayton, OH 45429 937-294-6994 Schools, Technical / Vocational

#### Miami Valley Career Technology Center

Dr. Nick Weldy Superintendent 6800 Hoke Road Clayton, OH 45315 937-854-6272 Schools, Technical / Vocational





# MANAGING HEALTH CARE ON THE GO

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Blue Cross and Blue Shield (Anthem) app, your employees can quickly find a doctor wherever they go. Our mobile app is just one of the many special benefits of our health plans.

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centers are nearby. It will even give them directions.

Plus, the Anthem app lets them access their health records so they can share important information

with a doctor in real-time. The mobile app also makes it easy to manage prescriptions – your employees can check the cost of a drug, order a refill or switch to our home delivery pharmacy.

For more information on the Anthem app and other great features of our health plans, contact your chamber of commerce or your Anthem broker.

### **Chamber Member Group Purchasing Discounts**

our chamber membership could pay for itself – and then some. Take advantage of the buying power afforded to you as a chamber member with these valuable offers!



#### **HEALTH INSURANCE FOR SMALL AND MID-SIZE BUSINESSES**

The Chamber and Anthem Blue Cross Blue Shield have combined efforts to offer health, dental and disability insurance coverage to small and mid-sized businesses. These offerings come with competitive rates and comprehensive services from a large network of providers.



#### **WORKERS' COMPENSATION DISCOUNTS**

The Chamber's long time relationship with Frank Gates changed in 2015, when Frank Gates combined with CareWorks Consultants, Inc. to form CareWorks Comp, Ohio's largest workers' compensation Third Party Administrator (TPA). Our group rating program allows employers with good safety and claims records to pool together to enjoy discounted workers' compensation premiums.



#### **MEDICAL MANAGEMENT SOLUTIONS**

The chamber contracts with CareWorks to offer members innovative claims and medical management services for workers' compensation, helping our more than 93,000 employer customers control costs and enhance employee productivity.



#### **OFFICE SUPPLIES**

Chamber members see significant savings on frequently used office supplies at Office Depot AND free next day delivery. Employees of member businesses can also get the same great discount when they shop at Office Depot, using their chamber discount card.



#### **GAS CARD DISCOUNT PROGRAM**

Save 5 cents per gallon of gas from any Speedway or Super America gas station when using your Chamber Benefits Card. The per gallon discount is not available for fuel purchases made in WV or WI.



#### **ENERGY SAVINGS PROGRAM**

Chamber members receive an exclusive discount offer from IGS Energy. Member businesses benefit from custom pricing that could save them hundreds on their energy bills. Member employees are also eligible for custom pricing at home.



#### **PAYMENT PROCESSING**

Does your business accept credit cards? When's the last time you took a close look at your processing fees? There might be a better way, using new technologies that could save you significantly. Infintech offers Dayton Area Chamber member discounts, and will complete a free analysis of your current processing to see how much you can save!



#### **SHIPPING SERVICES**

The Chamber has teamed with FedEx to help boost your savings on all air, freight and ground deliveries. It's easy, it's free and there's no minimum shipping, copy or print quotas. Enroll today.

#### **START SAVING!**

For a complete list of chamber discount programs and services, and information on how to participate, visit DaytonChamber.org or call 937-226-1444.

### **NEW SELF-FUNDED MEDICAL BENEFIT** PLAN OFFERS CHAMBER MEMBERS A VALUABLE OPTION

n the spring of 2016, the Dayton Area Chamber of Commerce (DACC) teamed up with the Southern Ohio Chamber Alliance (SOCA), along with the Northern Ohio Area Chambers of Commerce (NOACC), Central Ohio Chambers of Commerce, and the Youngstown/Warren Regional Chamber to form a self-funded medical benefit plan offering as an additional option for chamber members. The plan is designed for employers with 2-50 employees who are not already insured by Anthem Blue Cross and Blue Shield, and is available to businesses through their DACC membership.

This new self-funded medical plan, which is called the SOCA Benefit Plan, is a multiple employer welfare arrangement (MEWA). MEWAs enable multiple smaller employers to join together to share in the overall claims risk. By being part of a larger, self-funded pool you will have financial protection backed by Anthem's stop loss coverage, predictable fixed monthly payments, and more rating stability. Another big advantage of a MEWA is the flexibility that's available to plan participants.

"This new Anthem/SOCA MEWA medical plan, with its ability to have substantial premium savings for Chamber members, may be one of the very best new healthcare programs on the market. It is important that eligible employers take a serious look at this new plan prior to their renewal or lose the opportunity for dramatic health insurance savings," said Phil Parker, President and CEO of the Dayton Area Chamber of Commerce.

Anthem Blue Cross and Blue Shield will provide claims administration and stop loss protection for the SOCA Benefit Plan, Along with Anthem's extensive health care provider network, your company and your employees will benefit from the deep discounts Anthem has negotiated with health care providers.

In order to participate in the SOCA Benefit Plan, employers are required to be members in good standing with a chamber of commerce that is authorized to offer the plan.

To find out if the SOCA Benefit Plan is a good choice for your business, please contact the DACC or your broker\* for more information.



<sup>\*</sup>Distribution of the SOCA Benefit Plan is limited to Anthem Champion and Elite brokers who have completed the required training. For a list of these brokers please contact the chamber.



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### PRESIDENTS CLUB OF DAYTON HONORS CHAMBER'S OWN PHIL PARKER WITH TOP OLUNTEER AWARD



Phil Parker

ach year, your chamber supports the Presidents Club as it names the recipient of its Citizen Legion of Honor Award. The award, given every year since 1951, is the oldest and most continuous recognition of community volunteer service in the Dayton region.

It's always special to honor a great volunteer in our region, but this year, chamber staff finds it to be even more extraordinary. That's because the Presidents Club of Dayton

has named Phillip L. Parker, CAE, CCE, your chamber's own President & CEO, as the 66th recipient of the region's Citizen Legion of Honor Award.

Phil Parker has been an active volunteer in our region for the last 42 years, averaging between 500-600 hours annually in service to our community. He has spent his adult life here, working in the private sector. Parker found himself first at Rikes in retail, then in the insurance industry at Hiatt Agency and later as CEO of the Home Builders Association prior to his career at the Dayton Area Chamber of Commerce.

As part of his career, Parker has served on numerous area agencies like the Montgomery County Community Improvement Corporation, the Workforce Investment Board and as an appointee by Governor Kasich on 2 workforcerelated state boards, the 2003 Centennial of Flight Committee and more. But along the way, he made time for other volunteer service opportunities not related to his

Parker started his volunteer service as an alumni advisor PAR SOLUTION OF THE SOLUTION O to his fraternity Lambda Chi Alpha at the University of Dayton in 1974. Soon he joined the Jaycees, rising to the presidency in 1981. He also became

very active in the American Red Cross in the '70s, teaching CPR and ultimately serving on the Board, where he was the ARC's regional chair from 2007-2009. He has continued his service there for more than 33 years.

Parker was President of the Presidents Club in 1987-88, joined the Board of Greene Memorial Hospital in 1993, and chaired the region's \$18.2 million United Way Campaign in 1999. He is the founding **Board Chair of Antioch University** Midwest (2008-2013) and serves on the Board of Kettering College along with eight other boards and commissions. He has been a member of the Dayton Rotary since 1996.

Parker is a proud citizen of Beavercreek, where his wife's family roots go back more than 100 years. In fact, his grandchildren are the fifth generation in Beavercreek schools. Parker served on the 4th of July Committee chairing the community's annual parade for 10 years. From 1986-1991, he coached youth soccer with the Beavercreek Soccer Association and served on the city's Parks & Recreation Board for six years, two of which as chair. Parker was the founding chair of the Beavercreek Community Foundation in the late 1980s. He has served on four different Beavercreek school levy campaigns and has been the Treasurer of the last two Beavercreek Police levies. With the schools in mind, in 1989 he chaired a small group of citizens which helped overturn the anti-mall referendums and ultimately gave the right to build the Fairfield Commons Mall and surrounding retail, a windfall for Beavercreek schools. In 1996 he led the project that built the concession stand at the Nutter Baseball Complex which helps sustain Beavercreek youth baseball. In the mid-90s, he helped facilitate the school district's first Business Advisory Council. In 2011, he was a key leader and ultimately founding Board member for the creation of the Soin Medical Center.

In all, Parker has served on more than 50 local, state or national Boards and commissions over the past 42 years. volunteering an estimated 20,000 hours of service to the region.

Parker holds a bachelor's degree in Political Science from Florida Atlantic University; an MBA degree from the University of Dayton; and has the professional designations of Certified Association Executive (CAE) and Certified Chamber Executive (CCE).

Phil and his wife Donna live in Beavercreek and have 2 children Natasha Nuttbrock (Mark) and Matthew (Laura) and are blessed with 3 grandchildren

Chloe, Kennedy and Violet.

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Phil Parker will be honored at the Citizen Legion of Honor Award ceremony Thursday, October 6, 2016 at the Dayton Convention Center. The event will start at 10:30 AM with a VIP reception, followed by a luncheon from 11:15 AM - 1 PM. Tickets and table sponsorships are available by contacting Paige Smith at 937-226-8274 or psmith@dacc.org. Proceeds from this annual event go toward establishing scholarships at Sinclair Community College for students who are active volunteer leaders in our community.

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