

# FOCUS

THE  
CHAMBER  
WORKS  
FOR ME



THE PUBLIC POLICY ISSUE:

## Success Starts Here

SINCLAIR COMMUNITY COLLEGE  
FOCUSES ON WORKFORCE  
DEVELOPMENT p06

PUBLIC POLICY—  
DACC TAKES A STAND p10

KEY ECONOMIC INDICATORS  
OF OUR REGION p14

GETTING DOWN  
TO BUSINESS WITH  
SEN. DAVID HOBSON p22

CHAMBER MEMBERS  
GOING GREEN p30

WARREN COUNTY  
UPDATE p34

VOL. II 2008





## Better People. Better Results.

Space Management will provide you with service way beyond anything else available. No other company is as meticulous in its quest for perfection. If you're tired of the typical sales rhetoric, followed by the same old broken promises, you will like us!

We realize that when you are responsible for securing contractors for services in your building you don't want to be embarrassed. We know our standards and performance will exceed anything you've experienced before. When was the last time you got compliments rather than complaints?

Space Management will STOP the headaches, hassles and complaints.

The property managers who select Space Management don't have time to baby sit contractors who don't perform. They expect the best. Our customers require unsurpassed performance and dependability. They know Space Management will keep their building clean and polished.

The Space Management service team is professional, courteous, and always in uniform. We know we can improve the image of your facility.

### The experience base includes:

- Healthcare / Research
- Class A Office
- Multi Tenant High Rise
- Manufacturing / Warehouse / Industrial
- Federal & Municipal Government
- Law Enforcement
- Public Transportation / Aircraft
- Education
- Retail / Malls
- Sports / Entertainment Venues
- Recreation

### Specialized capabilities include:

- Clean room environment services.
- Blood borne pathogen/ Biological decontamination.
- Crime scene restoration.

**SPACE**  
MANAGEMENT

Building Maintenance Professionals

FEAR OF FAILURE  
BLIND AMBITION  
PASSION FOR THE BUSINESS  
SECURITY  
GROWTH GOALS  
4 YEARS AT YALE  
THE YACHT

WHATEVER DRIVES YOU TO SUCCEED,  
HAFENBRACK MARKETING  
CAN HELP YOU ACHIEVE IT.

The ambition to succeed is one of the most powerful forces in business. At Hafenbrack Marketing we help fuel the drive for growth with smart marketing strategies thoughtfully developed and creatively executed. Perhaps that's why so many companies throughout the region turn to us to support their growth efforts. With over twenty-five years in business and a full range of marketing capabilities, Hafenbrack stands ready to help your business reach new levels of success. To learn more, call us at 937.424.8950.



HAFENBRACK MARKETING  
THE IDEAS TO POWER BUSINESS

TEL 937.424.8950 WEB [hafenbrack.com](http://hafenbrack.com)





# Kettering Health Network Facilities

## Close to you...For Life!



To find a facility or physician near you, visit us at **[www.khnetwork.org](http://www.khnetwork.org)**.  
Apply online today for career opportunities in our Network.

### **EAST**

Beavercreek Health Center  
Beavercreek HealthPark  
Beaver View Health Care Center  
Dayton Eye Surgery Center  
Fairborn Community Medical Center  
GMH Health Center  
Greater Dayton Surgery Center  
**Greene Memorial Hospital** <sup>2</sup> 937-352-2000  
Greene Oaks Retirement Center  
Indian Ripple Family Health Center  
Kettering Sports Medicine at Beavercreek  
Sugarcreek Health Center  
Wound Healing and Hyperbaric  
Medicine Center  
Yellow Springs Family Health Center

### **WEST**

Conover Health Plus, Franklin  
Franklin Physical Therapy and Fitness Center  
Kettering Breast Evaluation Centers, Franklin  
Preble County Medical Center, Eaton

### **NORTH**

Charles H. Huber Health Center  
Englewood Health Center  
• Englewood Diagnostic & Imaging Center  
• Kettering Sports Medicine Center  
• Kettering Wellness Center  
Grandview Center for Circulatory  
Disorders and Wound Treatment  
Grandview Center for Rehabilitation  
**Grandview Medical Center** <sup>1</sup> 937-226-3200  
Hand and Upper Extremity Center  
Kettering Sports Medicine at Tipp City  
Ohio University College of Osteopathic  
Medicine (Grandview Regional  
Teaching Site)  
Victor J. Cassano, Sr. Health Center

<sup>1</sup> **Chest Pain and Stroke Center in the ER**

<sup>2</sup> **Certified Level III Trauma Center**

### **SOUTH**

Corwin M. Nixon Health Center  
Dayton Sports Medicine Institute - Centerville  
Hyperbaric Medicine Center  
Joslin Diabetes Center Affiliate at  
Southview Hospital  
Kettering Breast Evaluation Centers  
(Centerville and Kettering)  
Kettering College of Medical Arts  
Kettering Diabetes & Nutrition Center  
Kettering Hospital Youth Services  
**Kettering Medical Center** <sup>1</sup> 937-298-4331  
**Kettering Medical Center - Sycamore** <sup>1</sup>  
937-866-0551  
Kettering Network Home Care  
Kettering Reproductive Medicine  
Kettering Sports Medicine Center  
Kettering Women's & Children's Services  
Sleep Disorders Centers  
**Southview Hospital** <sup>1</sup> 937-439-6000  
Southview Maternity Center  
Sycamore Glen Health Center  
Sycamore Glen Retirement Community  
Sycamore Primary Care Center  
Wallace-Kettering Neuroscience Institute  
The Women's Center at Southview  
Yankee Medical Center



08-0243 R3/08



**Kettering Health Network<sup>SM</sup>**

*All Facilities Are Fully Accredited*

# Workforce Development & Corporate Services



Sinclair  
Community  
College

## Your Community Resource

### Partnering with Regional Employers

### To Build Employee Skills

Capabilities include a wide range of consulting services, training classes, and state-of-the-art facilities and support services in the areas of:

- *Information Technology*
- *Quality and Process Improvement*
- *Continuing Education*
- *Supervisory and Management Training*
- *Leadership and Professional Development*
- *Career Assessments*
- *Soft Skills and Communications*

For more information on how Sinclair's Workforce Development & Corporate Services can help your organization develop its full potential, contact us, (937) 512-5182 or visit us online

<http://workforce.sinclair.edu>





FOCUS is a quarterly publication of the Dayton Area Chamber of Commerce. It is distributed to Chamber members and regional businesses. Copies are available online at [www.daytonchamber.org](http://www.daytonchamber.org).

The Chamber is not responsible for advertisements included in this magazine.

No article may be reprinted without the permission of the Dayton Area Chamber of Commerce

#### CONTACT INFORMATION

##### Dayton Area Chamber of Commerce

1 Chamber Plaza  
Fifth & Main Streets  
Dayton, Ohio 45402-2400  
P: 937.226.1444  
F: 937.226.8524  
W: [www.daytonchamber.org](http://www.daytonchamber.org)

#### EXECUTIVE COMMITTEE OFFICERS

##### Chairperson

Mark W. Thompson  
LJB, Inc.

##### Chair Elect

James Pancoast  
Good Samaritan Hospital

##### Immediate Past Chair

Steve Reeves  
P&R Communications

##### Treasurer

Chip Howard  
Battelle & Battelle LLP

##### President/CEO

Phillip Parker  
Dayton Area Chamber of Commerce

#### EDITORIAL STAFF

##### Editor-In-Chief

Toni Bankston — [tbankston@dacc.org](mailto:tbankston@dacc.org)

##### Editors

Nancy Stroop  
Roberta Walker

##### Contributors

Toni Bankston  
Loren Dinneen  
Chris Kershner  
Vince McKelvey  
Stephanie Precht

#### DESIGN

Hafenbrack Marketing  
15 West Fourth Street, Suite 410  
Dayton, Ohio 45402  
P: 937.424.8950  
F: 937.424.8951  
W: [www.hafenbrack.com](http://www.hafenbrack.com)

To advertise, contact Peggy Ludwig  
at 937.424.8950 or email  
[pludwig@hafenbrack.com](mailto:pludwig@hafenbrack.com)

#### PRINTING

3G Graphic Solutions  
581 West Leffel Lane  
Springfield, Ohio 45501  
P: 937.325.5503  
F: 937.324.5697  
W: [www.3g-graphics.com](http://www.3g-graphics.com)

# PRESIDENT'S Message



#### FOCUS ON PUBLIC POLICY ADVOCACY

As we begin implementing our new 2008-2010 Strategic Plan, it is important to

focus in on the 5 key strategic priorities that not only help us serve our business membership but differentiate us from other organizations supporting business growth and economic development.

This issue of FOCUS is designed to share many aspects of our public policy advocacy. To do that, it's best to share examples of our issues and initiatives or in some cases, let our members or community leaders share their issues with you through testimonials or opinion.

Make no mistake; we do lobby at the Chamber. We have registered lobbyists on staff, supported by your dues, who spend time in Columbus and Washington encouraging positive outcomes of our elected bodies or regulatory agencies. Our constant goal is to be more proactive rather than reactive on issues or legislation that can either harm a fragile business environment or better yet improve the culture so that it is one more nurturing versus being punitive.

Our staff role is but a piece of the puzzle. Our strength lies in 2 areas. First, we must listen and understand our members' needs so we are not ultimately running at cross purposes. And second, we need our members, their employees and other partners to be our best assets – a grassroots effort others must listen to. That is why we take seriously our member surveys, our committee structures, our member visits and our partnerships with others in our Chamber of Commerce family.

Three of our most important partnerships include our LEADER program, our active business advocacy partnership with 21 – that's right, 21 – other Chambers of Commerce in our region. Our active role with other Ohio Metropolitan Chambers and the Ohio Chamber of Commerce has been one of our most successful relationships. And last but not least, our active leadership with the U. S. Chamber of Commerce in Washington on the Committee of 100 (America's top 100 Chambers) and the Transportation Infrastructure and Logistics Committee. Not many, if any, business associations can claim our contacts, partnerships and leadership with as large a "federation" as we do. And the key is – we make it work! These relationships, along with an active and well-informed membership, are our greatest tools in making sure our business voices – the voices of Dayton and the Miami Valley – are heard.

To us, our efforts as your advocate – your third-party voice or "sixth man" player/employee – are what differentiate us from so many other good groups. To us our public policy efforts are a direct connection of the dots to economic development in the region. We support issues that support jobs, quality of life and ultimately the success of your company and others.

We invite you to be more engaged with your Chamber of Commerce, the 19th largest and one of only 27 five-star accredited Chambers in the nation. — ■

Phillip L. Parker, CAE, CCE  
President & CEO  
Dayton Area Chamber of Commerce



FOCUS is a "green" publication. The paper is made from 30% recycled fiber with chlorine-free pulp timber from managed forests. The soy-based ink meets all requirements of The American Soybean Association.

## How's your asphalt and concrete?

For complete asphalt and concrete service:

- new installation
- preventative maintenance
- repair
- sealcoating
- striping
- commercial & residential

937-223-9207

Celebrating our 37<sup>th</sup> year



Houser Asphalt & Concrete  
851 S. Patterson Boulevard • Dayton, Ohio 45402  
937-223-9207  
www.houserasphaltconcrete.com

HAWORTH®  
change by design



### great spaces.

Great spaces are designed to perform. Let Elements IV Interiors support your great spaces with integrated floors, walls, furniture and technology. Contact us for information on enhancing your facility and organizational performance or visit our new LEED-CI Silver showroom.

elements **IV**  
interiors

Your vision. Our mission.

3680 Wyse Rd.  
Dayton, OH 45414  
917.918.1000  
www.elementsiv.com

## Growth



Identifying  
opportunities

and defining  
the path

**TDH**  
MARKETING

Video Internet Marketing  
Planning Web Development  
Branding Interactive Multimedia  
Advertising Market Research  
Creative Design Business Development

The POWER of  
Effective Marketing

www.tdh-marketing.com • 937.438.3434

## Catter Enterprises

Space Planning | Interior Design



photos by Kelly Holtz



**Teresa O'Brien**  
Associate IIDA  
Senior Designer  
Experience. Creativity. Service.

1540 Bowman Avenue Kettering, Ohio 45409

P 937.231.8652 F 937.299.9403

tobleness@catterenterprises.com  
www.catterenterprises.com



# TABLE Of Contents

Business Success Starts With Sinclair Community College .....	06
Public Policy – DACC Takes a Stand .....	10
Key Economic Indicators Of Our Region .....	14
Profiles In Leadership .....	18
Getting Down To Business With Rep. David Hobson.....	22
Chamber Chatter.....	28
Chamber Members Focus On Going Green.....	30
Warren County Update .....	34
Chamber Purchasing Opportunities .....	35
New Members List.....	36
Calendar Of Events.....	38



## On The Cover

Our Premiere Sponsor  
for the PUBLIC POLICY issue is  
Sinclair Community College.

*Sinclair students match skills with workforce demands...*

06

*Update on State and Federal legislation that impacts your business...*

12

*Rep. Dave Hobson, (R-OH), has this to say...*

22





# Vroom with a view.



**The Journey Starts**

F&S HARLEY-DAVIDSON/BUELL | FSHD.COM | 937-898-8084



## DEBORAH L. NORRIS

*Deborah L. Norris joined Sinclair Community College as Vice President, Workforce Development & Corporate Services in September, 2006. Deb is responsible for Continuing Education, Engineering, Technology and Manufacturing Solutions including the AIM (Advanced Integrated Manufacturing) Center, Sinclair's Miami Valley Research Park located in Kettering that provides Organizational Performance Solutions, and the Corporate Conference Center (David H. Ponitz-Sinclair Center). Deb brings over 25 years of extensive business experience in senior management roles focused on management consulting, workforce assessment and development, marketing, and business-to-business sales from a variety of environments including Right Management, LexisNexis and AT&T.*



Deborah Norris leads the new Workforce Development and Corporate Services Division at Sinclair Community College.



Employer-focused and demand-driven is how Sinclair Community College sees its role to better serve the community in the area of workforce development.



# Business SUCCESS Starts With Sinclair

By Vince McKelvey

*With enrollment of 24,000 students, Sinclair Community College's single-campus college in downtown Dayton, Ohio, is among the largest community college campuses in America. Its remarkable faculty, staff, and students exhibit quality as evidenced by frequent national and state awards. Last year, Sinclair faculty and staff directly served over 110,000 individuals in college courses, training sessions, and conference center events. Sinclair Community College is named after David A. Sinclair. Mr. Sinclair was the late 1800s Director of the Dayton, Ohio, YMCA. He was an immigrant to Dayton from the coastal North Highlands of Scotland and founder of the adult training school that has become world-class Sinclair Community College.*

## SINCLAIR COMMUNITY COLLEGE PLAYS A VITAL ROLE

Sinclair Community College has long played a vital role in the Dayton area, training students and workers and getting involved in major community initiatives. Still, if you asked the region's top employers whether Sinclair mattered to the success of their organization they might have answered "not really," Sinclair President Steven Johnson said.

That's changing.

"I think you could ask some business people that question right now and they would say, 'Actually, yeah, you guys are mattering to the success of our company,' because of the way we're strategically approaching them," Johnson said.

## SINCLAIR TAKES ITS WORKFORCE TRAINING TO A NEW LEVEL

About 18 months ago, Sinclair created a new division – Workforce Development and Corporate Services – elevating its corporate services' work and taking a new approach with employers, working directly with them to see what they need and to help them achieve it.

The goal? By better serving the *employer* community, Sinclair can better serve the *whole* community, particularly in the critical area of workforce development.

Nationally and locally, Johnson said, business and community leaders are worried about a shortage of workers who have the right skills for today's economy. "It's the biggest issue out there – the concern that we're going to have a workforce shortage, or a skills gap," he said.

Sinclair is not new to workforce development. The college cut its teeth training workers, but Johnson said it needed to take its efforts to another level. "I needed to do more, so we put more resources into that," he said. He spent three years recruiting Deborah Norris – a management consultant with extensive business experience – to build and lead the new division.

(continued on page 08)



The excellent facilities at Sinclair Community College provide students with the skills to meet the changing workforce needs in today's evolving economy. Pictured is the renovated library at the downtown campus.

(continued from page 07)

## CHANGING FOCUS

The idea is to be employer-focused and demand-driven, and to go beyond Sinclair's historic role of providing training, to also helping employers analyze their needs and do strategic planning. Norris noted that Sinclair has longstanding and positive relationships with the business community –

### The Business Community

loves Sinclair Community College and the graduates recruited from its ranks.



more than 1,000 business people sit on various academic advisory boards, for instance – but the thrust has been asking those people to help the college.

At the end of the day, no one was looking back and asking what help these employers might need, she said. "What's different now about this division is the focus, and the focus is on the employer. Period," she said.

According to its web site, the new division offers a wide range of consulting, training and support services in several areas:

- » Organizational performance
- » Engineering, technology and manufacturing
- » Information technology
- » Continuing education
- » Event, meeting and conference services.

Norris wants to give employers one place to call for help and, in an approach she calls "no wrong door," wants them to be able to find the help they need, no matter who they might first contact at Sinclair.

Key to her work is taking time to analyze the client's needs. "We diagnose what you're trying to get to," she said. Then, she not only has Sinclair's own significant resources to tap for solutions, but she is building a network of local consultants she also can turn to for a client.

"We're going to try to partner with as many of those as we can," Norris said. "There are certain kinds of services that we will never be providing but we still would want to provide a connection for that client."

Norris and Johnson both emphasize that Sinclair's workforce development work didn't start with the new division. Organizationally, the college's conference center, its training facility at the Miami Valley Research Park, the AIM Center for advanced integrated manufacturing and continuing education have all been placed under Workforce Development and Community Services.



**Sinclair's own resources** are supplemented by a network of local consultants who can offer solutions to businesses and help them achieve goals.



**Sinclair  
Community  
College**

## THE NEW DIVISION IS A WORK IN PROGRESS

Norris was managing principal at Right Management before joining Sinclair in September 2006. She's now a vice president at the college. By the end of summer, she is to present Johnson with a strategic plan outlining the resources and investment her division needs to do its job. Beyond that, Norris said, the division is intended to be self-sustaining, existing on client fees, not public funds, and possibly generating resources for the college.

Even in development, the division has been serving clients.

Vince Corrado, CEO of Shook Construction, began working with Norris on strategic planning several years ago and continues to work with her in her new position. That fact that Norris is at Sinclair is "a real plus," he said. "There's a lot of training available through her involvement at Sinclair and it's affordable training and it's good programs." He said Shook also benefits from Norris' long-term involvement because she has gotten to know the people at Shook and to understand their personalities and skills.

It's a model Norris endorses. "The more we work with a client, the more we get to know them," she said. "What sometimes gets diagnosed as the root of the problem is not. It's nothing more than the symptom."

## SINCLAIR WORKS WITH COMMUNITY ORGANIZATIONS TO GET RESULTS

The role of her new division extends beyond Sinclair. It's also working with other economic development groups – the Dayton Area Chamber of Commerce, the Dayton Development Coalition and the Minority Economic Development Council – to "reshape the workforce system" to meet the needs of the economy, Norris said. Together, it could give Sinclair a new profile.

Norris said Johnson made the point recently that Sinclair had not been "at the table" with the business community. "The business community loves Sinclair. They loved the students they got from here. If they ever asked Sinclair on a special request to step up, we did. But we were not at the table for any business community kind of things," she said. "Employers just didn't think of us.

"That's what's changed." — ■



Mechanics are thoroughly trained to enter the local workforce.



There is a need in Dayton businesses for skilled workers trained in Information Technology.







The Chamber listens to what State and Federal politicians have to say about House Bills that will impact your bottom line...



# Public **POLICY** DACC Takes a Stand

HIGHLIGHT

## LEGISLATIVE Update

*Legislation impacts your bottom line! What follows is a State and Federal legislative update on bills that impact your Business.*

### House Bill 285:

Elimination of Fees for Small Businesses

**STATUS:** Senate State and Local Government and Veterans Affairs Committee

**DACC POSITION:** Support

HB 285 was introduced by State Representative Ross McGregor (Springfield). This legislation reduces burdensome costs on small businesses and allows small businesses to correct minor mistakes when submitting paperwork to the State of Ohio. HB 285 eliminates fines or penalties businesses may incur for first-time paperwork violations when submitting required documents to the State of Ohio. The State of Ohio would then be required to allow the business to correct

their paperwork violation in a reasonable time and resubmit it to the state agency or regulatory authority. This legislation would not apply to violations that would result in a felony, criminal offense, harm the public, interfere with state tax collection or present a danger to public health and safety.

Elimination of the fines and penalties on first-time paperwork violations allows businesses to correct their mistakes without penalty and dedicate more of their time and resources to growing their organization. Over 96 percent of the membership of the Dayton Area Chamber of Commerce is defined as a small business. This staggering percentage highlights the true impact this legislation will have on the Dayton region's business community. As the Dayton region continues to position itself as a pro-business environment, which embraces an entrepreneurial spirit, supporting small businesses and eliminating burdensome penalties helps ensure the future of the Dayton area's business community.

The Dayton Area Chamber of Commerce testified in support of HB 285 before the House State Government and Elections committee and lobbied for the timely passage of this legislation out of the House of Representatives. HB 285 passed the House of Representatives on March 11, 2008 and is now being considered in the Senate State and Local Government and Veterans Affairs Committee. The Chamber is committed to continuing its advocacy and testimony for the passage of the pro-business legislation.

### House Bill 372:

Elimination of State Tax on Military Pensions

**STATUS:** Enacted into law on March 24, 2008

**DACC POSITION:** Support

On December 20, 2007 Speaker of the House Jon Husted (Kettering) joined Ohio Governor Ted Strickland and HB 372 sponsor Ross McGregor (Springfield) at Chamber member Logtec/SI International to sign House Bill 372 into permanent law and send a message of the importance of Wright Patterson Air Force Base to the State of Ohio. HB 372

*(continued on page 12)*

STRATEGIC PRIORITY

(continued from page 11)

eliminated state income tax on the military pensions of retired military in the State of Ohio. Additionally, this legislation reduced the workforce re-entry barriers for our service men and women, by providing a grace period for professional licensure and certification renewal for retiring service personnel. Also included in this legislation aimed at improving the state's economic environment was \$15 million in funding for incumbent worker training.

The passage of HB 372 competitively positions Ohio to retain retired military personnel and attract new defense employers and employees to the Dayton area. With the broad impact that Wright Patterson Air Force Base has on the local Dayton community, the Dayton region will be a significant benefactor of the positive economic gains of HB 372. This legislation positions the Dayton area as an attractive location for retired military to live and work, and gives the Dayton community a competitive edge in attracting new jobs and families the area.

In a presentation before the Board of Trustees of the Dayton Area Chamber of Commerce, Speaker Husted presented an original signed copy of House Bill 372 in appreciation of the Chamber's advocacy and support of House Bill 372. Speaker Husted highlighted the importance of having the Dayton Area Chamber representing the business community on this vital piece of legislation for the Dayton region and the State of Ohio. Speaker Husted stated "The advocacy efforts of the Dayton Chamber are outstanding! The Chamber worked with the local media, organized public testimony and provided an economic analysis on the broad impact this legislation will have on the Dayton region."

**Retaining military**  
personnel and attracting  
new defense employers to  
the Dayton region is the key  
component of HB 372.



Speaker of the House Jon Husted presenting signed copy of HB 372 to Chamber Board Chair Mark Thompson and others.

## House Bill 133:

### Internship Tax Credits

**STATUS:** House Finance  
and Appropriations Committee

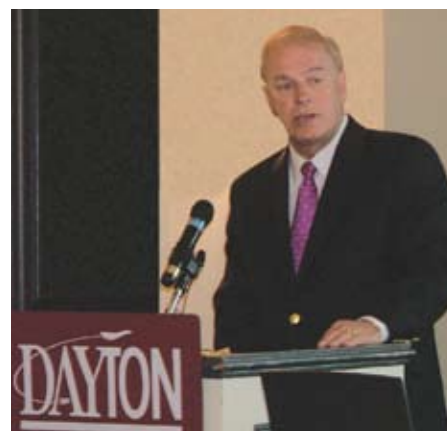
**DACC POSITION:** SUPPORT

HB 133 was introduced by State Representative Jim Hughes (Columbus) and has quickly emerged as one of the top legislative workforce priorities for the Dayton area business community. HB 133 provides a \$500 Ohio tax credit for businesses that employ a college intern and a \$2,000 Ohio tax credit for businesses that hire a former college intern. The bill requires that the intern must be a student at a public or private university, a community or technical college, or a private career school located in the State of Ohio. To be eligible for the tax credit the intern must be employed for at least 20 hours per week for 10 consecutive weeks and paid at least \$2,000 for their internship. To be eligible to receive the \$2,000 tax credit for employing a former college intern, the employee must be full-time and have worked for 36 consecutive months.

HB 133 compliments the Dayton region's workforce initiatives and emphasizes the importance of investing in our locally educated talent to fill the community's workforce needs. In Southern Ohio there are over 100,000 college students enrolled in local

universities, community colleges and trade schools. Maximizing the talented minds of college interns and creating a pipeline for them to enter into the Dayton region's workforce is a paramount priority for the Dayton area business community.

HB 133 is currently under consideration in the House Finance and Appropriations Committee. The Dayton Area Chamber of Commerce is following this legislation closely and advocating for its timely passage.



Gov. Ted Strickland addresses members of the Dayton Area Chamber of Commerce at the Chamber's 2007 Legislative Day in Columbus.



# EPA Update

## REVISED NATIONAL OZONE STANDARD

The federal Clean Air Act requires the U.S. EPA to evaluate the National Ambient Air Quality Standards (NAAQS) every five years to ensure that they are continuing to protect public health and the environment. The NAAQS cover the following six specific contaminants: sulfur dioxide, carbon monoxide, lead, nitrogen oxides, particulate matter and ozone. The entire state of Ohio is in attainment status for nitrogen dioxide, sulfur dioxide, lead and carbon monoxide; however there are certain parts of Ohio that are designated “nonattainment areas” for PM<sub>2.5</sub> and ozone. Ground-level ozone is not emitted directly into the air, but forms when emissions of nitrogen oxides and volatile organic compounds “cook” in the sun. The major human-made sources of these emissions are power plants, motor vehicle exhaust and industrial facilities.

On March 12, 2008 the U.S. EPA finalized a new national outdoor air quality standard for ground-level ozone. The new standard is the most stringent standard ever set for ozone at 75 parts per billion. This standard is a reduction from 84 parts per billion. The U.S. EPA estimates that the new standard will yield many public health benefits and that long term benefits are likely to be greater than the cost of implementing the new standards. However, the Clean Air Act prohibits the U.S. EPA from considering costs in setting or revising the national air quality standards.

The Ohio EPA estimates that 32 counties in Ohio will not meet the new ozone standard, including most major metropolitan areas in the state. The U.S. EPA plans to officially designate new “non-attainment” areas in 2010 and then states will have three years to develop plans to meet the new standard. States will then have between 2013 and 2020 to bring the new “non-attainment” areas into compliance. In the meantime, “non-attainment” areas that were designated under the old standard of 84 parts per billion must still meet that standard set under the old timeline, and will be subject to the new standard once compliance is reached.

The Dayton Area Chamber of Commerce has opposed the new standard as it will require an increased financial burden on the region’s business community in order to comply. The EPA’s own studies show total air quality in the United States continues to improve, with emissions of key air pollutants having dropped by more than 54 percent from 1970-2006. Considering these successes, the Chamber is opposed to tightening current standards due to the potential long term economic impact on the business community.

## REVISED PARTICULATE POLLUTION STANDARD

Particulate pollution is a complex mixture of extremely small particles and liquid droplets that are smaller than 2.5 micrometers in diameter. It is made up of a number of components, including acids (such as nitrates and sulfates), organic chemicals, metals and soil or dust particles.

The EPA first established air quality standards for fine particles in 1997. After monitoring data was collected by state and local governments, the EPA designated areas as “attainment” or “non-attainment” and many of the designations became effective in April 2005. The annual standard is a level of 15 micrograms per cubic meter, based on the three year annual mean of PM<sub>2.5</sub>. The 24-hour standard is a level of 65 micrograms per cubic meter, based on the 3-year average of the 98th percentile of 24-hour concentrations. Most major metropolitan areas in the state of Ohio, including Dayton, are currently in “non-attainment” status. The Ohio EPA will develop plans by April 2008 to show how areas will be brought into “attainment” by late 2010. These plans include: assembling an inventory of emission sources; identifying possible control measures needed to meet the standard; conducting computer modeling; applying growth factors and control measures to determine what reductions are necessary and finally adopting rules and regulations. Estimated attainment date is April of 2015. — ■

(continued on page 24)

## TECH SCHOOL “S.T.E.M.ULATES” BUSINESS INTERESTS

*A building that is currently filled with aspiring Wright State School of Medicine medical students and faculty will soon be home to hundreds of high school students that are committed to education in the growing industries of science, technology, engineering, mathematics and medicine. The Dayton Regional STEM School (DRSS) plans to open in the fall of 2009 at Wright State University’s University Place in Fairborn. The DRSS is a public school that will educate participating students in grades 6-12 from Clark, Greene and Montgomery Counties. These students will be privy to an innovative education model that is aimed at giving high school students hands-on work experience and a pathway to higher education. Students of the DRSS will follow the standard state curriculum, but will concentrate on the core STEM industry areas and participate in workplace experiences where they can implement what they’ve learned in the classroom.*

*The Dayton business community is committed to the success and development of the Dayton Regional STEM School, because of its anticipated contribution to the Dayton area workforce and the economic development benefits that will result from investing in our education system. A significant factor when companies are considering relocating to a new area is the education system. Businesses want to ensure that their employee’s families will be educated in a positive environment and a successful education system that compliments a flourishing business environment. Additionally, the Dayton area business community is going through a transition. It is transitioning from a community that has been rooted*

(continued on page 26)

## A LOOK AT THE FINANCE AND INSURANCE SECTOR IN THE REGION

*The Finance and Insurance Sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transaction. The three principal types of activities are identified as: 1.) Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities; 2.) Pooling of risk by underwriting insurance and annuities; and 3.) Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs.*

*Employment in the Financial Services Sector remains one of the Dayton region's most consistent employment opportunities and is forecasted for continual growth.*



The Insurance industry is one of the stronger sectors of the Dayton region's economy.



The statistics show many interesting trends in our local economy.



# Key ECONOMIC Indicators Of Our Region

UPDATE

ECONOMIC DEVELOPMENT

## AN ECONOMIC OVERVIEW OF THE DAYTON REGION

The regional economy is built upon a strong foundation of manufacturing, aerospace, transportation, and information industries. Yet the economy is also broad and diverse with large education and healthcare sectors that support a high quality of life. Dayton is where flight was invented, and fittingly, it is home to Wright-Patterson Air Force Base, one of the largest in the country. It is supported by many government contractors in research, technology, and manufacturing. Consistent with the rest of Ohio and according to the most recent data, Dayton has 30 percent more manufacturing than the national average. Here, General Motors operates one of the largest automotive production facilities in the country and the region features a high-quality supply-chain for many suppliers both big and small. The Dayton region is also a leader in information technology. NCR, Lexis-Nexis and Reynolds & Reynolds maintain world headquarters in the area making Dayton home to more information workers per capita than the Ohio average, and even the national average.

According to recent data, the Dayton economy employs a large educational services industry with 18 percent greater per capita than the national average and 26 percent higher than the state average. The healthcare industry has become increasingly important in Dayton. Dayton's per capita healthcare employment is greater than both the nation (by 16 percent) and state (by 6 percent), providing employment opportunity, patient choice, and first-class healthcare in the region.

It should be noted that the Dayton region's metropolitan statistical area (MSA) definition changed in 2005. It consists of Montgomery, Greene, Miami, and Preble counties. This change primarily reflects ten-year changes in commuting patterns, and results in greater statistical clarity for Dayton.

On the next several pages, browse some interesting facts and figures about our region, with emphasis on Finance/Insurance. — ■

## Key Economic Indicators — Dayton Region

### UNEMPLOYMENT RATE

	DEC '07	DEC '06	'06 AVERAGE
Dayton MSA (Metropolitan Statistical Area).....	6.00%	5.70%	5.75%
Ohio .....	5.80%	5.40%	5.35%
U.S. ....	4.80%	4.30%	4.60%

### TOTAL NON-FARM EMPLOYMENT

DAYTON MSA EMPLOYMENT	DEC '07	NOV '07	NOV '06	'06 AVERAGE	12 MO. % CHANGE
Total non-farm .....	409,600	409,900	411,100	408,200	-0.36%
Goods-producing .....	70,100	70,600	70,800	72,800	-0.99%
Service-producing .....	339,500	339,300	340,300	334,900	-0.24%

### VALUE OF NEW CONSTRUCTION

DAYTON MSA NEW CONSTRUCTION	YTD DEC '07	YTD DEC '06	YTD CHANGE
Non-residential .....	430,422,000	638,841,000	-33%
Residential .....	443,455,000	513,685,000	-14%
Total .....	873,877,000	1,152,526,000	-24%

### HOME SALES

DAYTON MSA	DEC '07	DEC '06	% CHANGE	YTD '07	YTD '06	% CHANGE
No. of homes sold .....	1,122	1,262	-11.1%	13,105	14,478	-9.5%
Total home sales (\$,000s) ....	148,187	167,901	-11.7%	1,766,070	1,969,121	-10.3%
Average sale price (\$) .....	134,763	136,008	-0.9%			

# INDUSTRY Snapshot

## REGIONAL

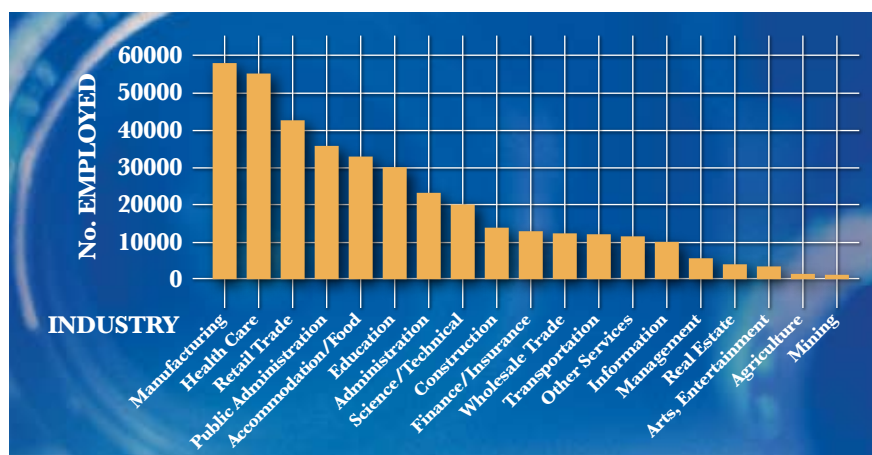
### Leading Regional Employers

COMPANY	EMPLOYMENT	INDUSTRY
Wright-Patterson Air Force Base.....	22,000.....	Public Administration
Premiere Health Partners.....	12,019.....	Healthcare
Kettering Health Partners.....	6,831.....	Healthcare
Delphi Corporation .....	5,500.....	Manufacturers
General Motors.....	4,000.....	Manufacturers
Montgomery County Government.....	4,000.....	Public Administration
Dayton Public Schools .....	3,844.....	Schools, Public
Community Mercy Health Partners .....	3,750.....	Healthcare
Miami University .....	3,500.....	Colleges, Universities
AK Steel Corporation.....	3,415.....	Steel Manufacturer
The Kroger Company .....	3,000.....	Grocers, Retail
Honda of America Manufacturing, Inc.....	2,800.....	Manufacturers
Wright State University.....	2,704.....	Colleges, Universities
City of Dayton.....	2,500.....	Public Administration
Sinclair Community College.....	2,500.....	Colleges Universities
University of Dayton .....	2,400.....	Colleges, Universities
Lexis-Nexis.....	2,300.....	Computer Consultants
National City.....	2,195.....	Mortgage and Lending
The Berry Company.....	2,100.....	Advertising Agencies
NCR Corporation.....	2,000.....	Computer Consultants
United States Postal Service.....	2,000.....	U.S. Postal Service
Behr Dayton Thermal Products, LLC.....	1,800.....	Manufacturers

### Regional Profile Of Industries

INDUSTRY	EMPLOYEES	ESTABLISHMENTS
Manufacturing .....	58,432 .....	1,335
Healthcare and Social Assistance .....	56,195 .....	1,907
Retail Trade .....	43,459 .....	2,650
Public Administration .....	37,298 .....	438
Accommodation and Food Services.....	34,003 .....	1,584
Educational Services .....	30,985 .....	456
Administrative and Support and Waste.....	23,988 .....	1,035
Professional, Science, Technical Services.....	20,425 .....	2,088
Construction .....	15,228 .....	1,692
Finance and Insurance.....	14,595 .....	1,188
Wholesale Trade .....	13,231 .....	1,171
Transportation and Warehousing .....	12,100 .....	530
Other Services.....	11,666 .....	1,614
Information .....	11,441 .....	329
Management of Companies and Enterprises .....	5,366 .....	97
Real Estate and Rental and Leasing .....	4,551 .....	877
Arts, Entertainment and Recreation .....	4,237 .....	256
Agriculture, Forestry, Fishing and Hunting .....	347 .....	51
Mining.....	53 .....	12

### Dayton MSA Employment by Industry





# INDUSTRY Snapshot

## FINANCE/INSURANCE

### Leading Regional Banks

COMPANY	LOCAL DEPOSITS	EMPLOYEES
Fifth Third Bank .....	\$4.13 billion.....	800
National City Bank .....	\$2.2 billion.....	2,955
Chase.....	\$1.93 billion.....	461
U.S. Bank.....	\$1.53 billion.....	700
First Financial Bank .....	\$1.24 billion.....	500
Key Bank.....	\$1.22 billion.....	550
Security National and Trust Co. ....	\$582 million.....	210
Huntington.....	\$582 million.....	145
Union Savings Bank.....	\$439 million.....	100
LCNB.....	\$433 million.....	DND

### Leading Regional Insurance Firms

COMPANY	PREMIUMS WRITTEN	# COMPANIES REPRESENTED
Brower Insurance Agency .....	\$98 million.....	25
Acordia.....	\$57 million.....	26
Norman-Spencer-McKernon .....	\$42.5 million.....	20
Phelan Insurance Agency, Inc. ....	\$35 million.....	30
Lent Insurance Agency .....	\$9.5 million.....	4
Dakin Insurance Agency.....	\$8.8 million.....	6
Montgomery Insurance .....	\$6.8 million.....	12
William G. Uhl Agency, Inc. ....	\$6.1 million.....	10
Group 3 Insurance Agency .....	\$6 million.....	5
Robert K. Jones Insurance .....	\$5.93 million.....	10

### Wage Rates For Finance/Insurance Occupations

DESCRIPTION	EMPLOYMENT	HOURLY	ANNUAL
Accountants and Auditors.....	3,570.....	\$28.79 .....	\$59,883
Loan Officers .....	450.....	\$25.30 .....	\$52,624
Financial Analysts .....	370.....	\$31.84 .....	\$66,227
Claims Adjusters, Examiners, and Investigators .....	290.....	\$27.79 .....	\$62,733
Budget Analysts.....	250.....	\$29.80 .....	\$61,984
Credit Analysts.....	100.....	\$21.90 .....	\$45,552



### Regional Profile Of Finance/Insurance

INDUSTRY	EMPLOYEES	ESTABLISHMENTS
Finance and Insurance.....	14,959 .....	79
Credit Information and Related Activities.....	9,025 .....	513
Insurance Carriers and Related Activities.....	3,660 .....	454
Real Estate Credit .....	2,901 .....	57
Direct Health and Life Insurance Carriers .....	988 .....	18
Savings Institutions.....	376 .....	29
Other Insurance Related Activities.....	372 .....	30
Securities Brokerage.....	297 .....	88
Investment Advice.....	181 .....	57
Consumer Lending .....	130 .....	27



**Employment**  
in the  
financial and  
insurance business  
is forecasted for continual  
growth in the Dayton region.

# PROFILES In Leadership

*Each issue, FOCUS Magazine will feature a Leadership Dayton graduate. Rod Sommer, class of 1993, is this issue's profile.*

By Toni Bankston, Editor [tbankston@dacc.org](mailto:tbankston@dacc.org)

Many of you may already know Rod Sommer as a principal with LJB Inc. A native Daytonian, Rod graduated from Brookville High School and went on to pursue a career in medicine at The University of Dayton. However, while surrounded by future doctors in biology class, Sommer noticed one thing. He lacked the passion that most of his fellow colleagues had. After taking an entry-level speech course Rod realized his true passion was communicating with others. He later changed his major to communication with a concentration in broadcasting.

Nonetheless, when Rod graduated from The University of Dayton with a B.S. in communications, he had no idea that during the next 25 years he would chart his own professional course. In fact, as his resume would demonstrate, Rod has had plenty of impressive accomplishments and positions with some of the most recognizable companies and organizations in the Dayton region. However, what is even more impressive – in every case, he was hired to create a position, not to replace someone. And, according to Sommer, he has never “had to use a resume to secure any position.”

So when I sat down to talk to Rod I was curious. What does he attribute his success to? Besides the power of effective networking, a well-rounded education and his involvement with Leadership Dayton, Sommer sees himself as a hard worker who is well organized with a role that reaches beyond just marketing and communication. In many instances throughout his career he has been tasked with positioning employees for maximizing company efficiency, redefining vision and working to solve problems that no one else seems to own. Sommer has led three successful re-branding campaigns and he is very proud of his role as chair of LJB's training and development division, LJB University.

When I asked him whose leadership style he admired most, Brother Raymond L. Fitz, S.M., Ph.D., president emeritus of The University of Dayton was at the top of Rod's list. Sommer recalls vividly working for Brother Fitz in the Advancement Office

at U.D. back in the mid-80s. According to Sommer, “I remember he was very young when he became president in 1979, but he had a drive and clear vision for the university. Brother Ray was able to lead the institution through a period of tremendous growth and revitalization.” Much of what Sommer values as a leader is embodied in Brother Ray. Among the many attributes he referred to was the belief that “excellence is the ability to do ordinary things extraordinarily well” while remaining “incredibly humble. “In the



course of our conversation, I was struck by how humble Rod himself is and his overall enthusiasm for the people and businesses in the Dayton region.

Sommer was a graduate of the 1993 Leadership Dayton class. As the class representative, he served on the Board of Governors for three years. He was a founding member of Dayton Chamber Executive Dialogue Group #8, which was formed originally as a Leadership Dayton Alumni group. Sommer has participated with Group #8 for 10 years.

Even as a native Daytonian, his fondest memory of the Leadership Dayton program was learning things about the community that he never knew before. One of his favorite sessions was the focus on human services. According to Sommer he already knew that there were a number of non-profit agencies in the community doing great things – all on a shoestring budget. However, this day highlighted the need for the “private sector to provide not just financial support, but leadership support in a variety of volunteer positions.” Rod has served on a dozen non-profit boards since 1993 and he is currently



Rod Sommer  
Leadership Dayton Class of 1993



active with three: the American Red Cross, Dayton Area Chapter, the Sinclair Community College Foundation and the Community Literacy Board. According to Rod, he is not interested in serving on multiple boards where he cannot make a solid contribution and help each organization meet its goals.

After talking with Rod for nearly an hour, I concluded with this question, "What makes someone a strong leader?" Sommer shared several thoughts, "Good leaders intuitively know that it's about who they are, not where they are, in an organization that allows them to make a significant impact ... leaders are commissioned by their followers – no one can be a self-proclaimed leader without validation from peers and colleagues ... leadership takes energy, drive, unwavering enthusiasm and discrimination ... an effective leader is well-rounded and well-traveled – with the ability to not only work hard, but play hard. — ■

# VOLUNTEERS Of The Quarter



1ST QUARTER 2008 — (Left to Right) Matt Schmitz, Wells Fargo Bank; Col. Colleen Ryan, WPAFB; Dan Bigelow, MTC Technologies, Inc.

**greater dayton works.com**

[www.GreaterDaytonWorks.com](http://www.GreaterDaytonWorks.com)

**Searching for Qualified Candidates Has Never Been Easier**

- Unlimited no-cost local job postings
- Input and manage your own job listings online
- Effortless cross-posting to America's Job Bank

**DAYTON**  
Dayton Area Chamber of Commerce

**DPL Energy**

Contact the Chamber at 937.226.8258 for more information

Affordable • Quality • Flexible • Job Ready

**Sinclair**  
One of the top community colleges in the nation

success starts here! 

**is in your neighborhood...**

- Lowest tuition of any public or private institution in the state of Ohio
- More health-related and public safety degrees awarded by Sinclair than any other regional 2-year or 4-year college
- One of the country's leading 2-year Engineering & Industrial Technologies programs
- Online degree programs
- Regional centers in Englewood, Huber Heights and Warren County

 Sinclair Community College

(937) 512-3000 • 1-800-315-3000 • [www.sinclair.edu](http://www.sinclair.edu)



## PROVEN PROGRAMS FOR WORKING ADULTS

- Complete your degree in 18-26 months
- Classes meet once a week near your work or home
- Register once with no waiting in line
- Books and materials delivered to you and included in the cost of the program
- Instructors combine academic credentials with professional expertise
- Classes starting soon
- ONLINE class option

*Classes in Dayton, Cincinnati or online*

INDIANA WESLEYAN UNIVERSITY

All programs offered online or in classroom format unless otherwise indicated.

### ASSOCIATE DEGREES

Business  
Christian Ministries  
Criminal Justice

### BACHELOR'S DEGREES

Accounting  
Biblical Studies  
Business Administration  
Business Information Systems  
Criminal Justice  
Management  
Marketing  
Nursing-BSN for RNs

### MASTER'S DEGREES

Business Administration  
Counseling  
Education  
Management  
Ministry-Ministerial Leadership  
Ministry-Youth Ministry  
Nursing-MSN Primary Care  
Nursing-MSN Administration\*  
Nursing-MSN Education\*

### LICENSE

Exceptional Learners Program\*

\*online only



# Advertise in *Dayton FOCUS*—

One of the area's premiere business publications with a circulation of over 6,000 copies in a 9 county radius.

For more information, contact Peggy Ludwig at 937-424-8950 x2112 or [pludwig@hafenbrack.com](mailto:pludwig@hafenbrack.com)



**DAYTON**  
Dayton Area  
Chamber of Commerce

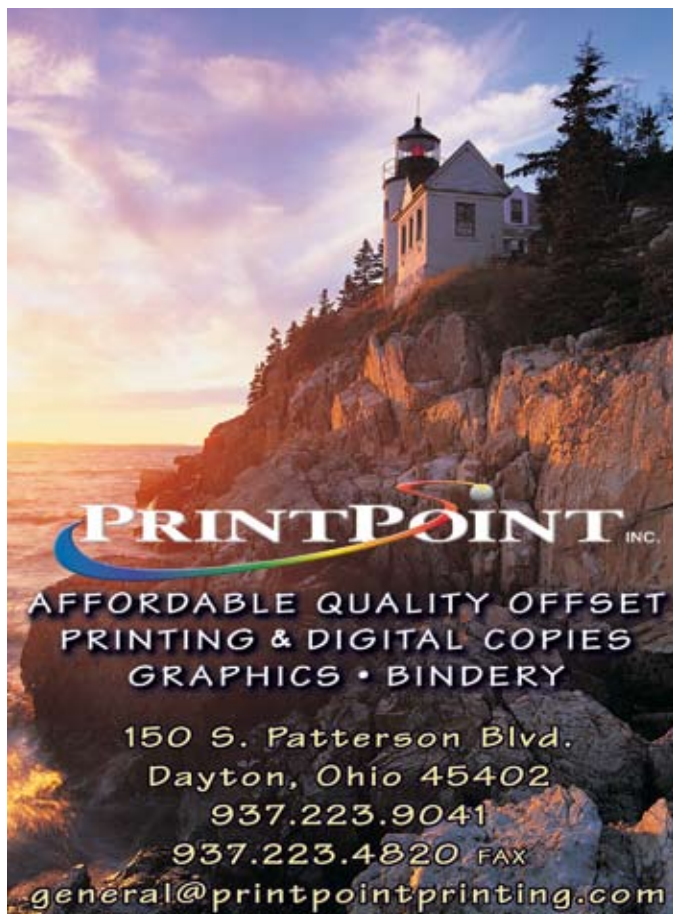
## CUSTOM TAILORED LEGAL SOLUTIONS *for Your Business*



*A PERFECT FIT, NO MATTER THE SIZE*


**DUNLEVEY, MAHAN & FURRY**


[www.dmfdayton.com](http://www.dmfdayton.com) • (937) 223-6003



**PRINTPOINT<sup>INC.</sup>**  
AFFORDABLE QUALITY OFFSET  
PRINTING & DIGITAL COPIES  
GRAPHICS • BINDERY

150 S. Patterson Blvd.  
Dayton, Ohio 45402  
937.223.9041  
937.223.4820 FAX  
[general@printpointprinting.com](mailto:general@printpointprinting.com)



**Anthem** 

Co-sponsored by:  
**BN**  
BENEFITS NETWORK  
INSURANCE

Join us on June 25<sup>th</sup> to learn what Anthem is doing to help keep your health care costs down and your employees healthy and productive.

And get a **FREE** cholesterol, lipids, blood pressure and BMI screening.

**Wednesday, June 25, 2008**  
at Sinclair Community College, 444 West Third St.  
Dayton, Ohio 45402  
8:00-11:00 a.m.

**For more information or to RSVP call 937-226-1444 or email [anthem360@dacc.org](mailto:anthem360@dacc.org).**

**DAYTON**  
Dayton Area  
Chamber of Commerce

Anthem, Anthem Insurance is an independent authorized agent in Ohio for Anthem Blue Cross and Blue Shield. Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. Independent members of the Blue Cross and Blue Shield Association. \*ANHEM is a registered trademark. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association.



## A CONVERSATION WITH REP. DAVE HOBSON

*Through his record of accomplishments and leadership, as well as his commitment to quality constituent service, Congressman Dave Hobson has earned the respect and strong support of the people he represents in Ohio's 7th Congressional District and his colleagues in the U.S. House of Representatives. Congressman Hobson's career in public service is characterized by hard work to strengthen national defense, promote economic development, and improve access to quality health care and education.*

*The Chamber's public policy staff looks forward to continuing our close working relationship with Congressman Hobson and we thank him for his commitment to the Dayton region.*



Rep. David L. Hobson, (R-OH)  
U.S. Congressman, Ohio's 7th District



An opportunity to interact with elected officials is what "Getting Down To Business" is all about – your Chamber's part in education and advocacy activities.



# Getting Down To BUSINESS With...

POLITICS

## Rep. David L. Hobson, (R-OH)

U.S. CONGRESSMAN,  
OHIO'S 7TH DISTRICT

**Q** Your commitment to the Armed Forces has been a priority throughout your career in Congress. You have continually worked to ensure that the military personnel in our region have access to the funding and resources, as exemplified by the success of the Base Realignment and Closure (BRAC) Act of 2005. As we look toward the future development of Wright Patterson Air Force Base and the other bases in the region, how may the business community and other regional partners work to ensure that our military assets continue to be a catalyst for economic growth?

**Rep. Hobson** One thing that the business community can do is to make sure that the military personnel and their families who either work or visit our area bases have a good experience. It can make a real difference in keeping and enhancing what we have at Wright-Patterson AFB and the Springfield Air National Guard Base for years to come.

**Q** Transportation and infrastructure issues are at the forefront of the Dayton business community's legislative priorities. Current projects in the Dayton area, such as the Austin Road Interchange and the I-75 improvements, are anticipated to have a substantial impact on economic development in the region. Considering the complexities of transportation funding at both the state and federal levels, what more can the Dayton community do to ensure that our transportation agenda continues to support our economic development initiatives in the Dayton regions?

**DH** Having the right transportation infrastructure in place is key to economic development. Businesses want to know that they can deliver their products and services to their customer base in an efficient and reliable manner. So, it's important for communities to have a good long-term plan in place in managing its infrastructure and the ability to get matching funds.

**Q** The Dayton region's business community has identified workforce development as one of its highest priorities, with a significant emphasis on "growing our own talent" through a number of regional initiatives, including K-16 STEM education, job training and internship opportunities. Creating a workforce pipeline in our community that matches the job needs outlined by businesses has required significant investment at the local and state levels from a wide variety of partners. What is being done at the federal level to support community initiatives that are so vital to meeting the demands for a high-tech workforce?

**DH** Through the Workforce Investment Act, the U.S. Department of Labor has established 90 One Stop Career Centers across Ohio. These centers offer customers information about and access to a wide array of employment, job training and education services.

I think that it is important for the region to not only continue providing its current services, but to also plan for the job requirements of the future.

**Q** During your distinguished nine terms in Congress, what do you consider to be your greatest accomplishments? As you look back over your career as a public servant, what are you most proud of?

**DH** My work to improve the quality of military housing for troops and their families, and making sure that they have access to quality health care has been important to me. I'm also proud to have worked to support and enhance the missions at the four military bases in my district, including Wright Patterson Air Force Base, the Springfield Air National Guard Base, the Defense Supply

(continued on page 24)

Q&A IN

(continued from page 23)

Center Columbus, and the Rickenbacker Air National Guard Base. I'm also pleased to see projects that I've been working on for some time become a reality, including the new downtown hospital in Springfield, the Central Ohio VA Clinic in Whitehall, and the Rickenbacker Intermodal Facility, which has the capacity to create 20,000 new jobs over the next three decades.

**Q** As you look towards retiring from your congressional seat in January of 2009, what future initiatives and opportunities do you look forward to participating in?

(continued from page 13)

# Transportation Is Top **PRIORITY** For Business Community

Through the Dayton Area Chamber of Commerce's 2008-2010 Strategic Plan, transportation advocacy remains a top priority for the Dayton area business community. As the Dayton area continues to grow and change, our infrastructure must meet the needs of our changing community. Highway access and an efficient infrastructure system are some of the key attributes that help make the Dayton region a great place to live and work. However, we must continue to upgrade our highways and infrastructure system to grow and support our business community and local residents.

Planning for the Austin Road Interchange in southern Montgomery County/Northern Warren County is in its final phase. Bids for this project will be received in December 2008 and completion of the interchange is expected in late 2010. The Austin Road Interchange is a much needed highway access point in the southern part of our community, however, this interchange is also a catalyst for economic development and business growth in this developing part

**DH** I haven't made any final decisions on what I will do after I retire. But, I hope to be in a position to bring people together, and to continue to find ways to improve the quality of life here in Ohio through job creation and new educational opportunities. An example of what we've done in recent years is our work to bring high-tech jobs to Clark County, which over the years has been considered a blue-collar area. — ■

of our community. Through strategic master planning with the public and private stakeholders surrounding this interchange, business growth and development remains a paramount priority for this project and is estimated to bring significant jobs to this area.

Orange cones are popping up and new highways are being constructed on I-75 through downtown Dayton. The Ohio Department of Transportation realizes the importance of this vital corridor to our business community and local manufacturing industry, and therefore is committed to relieving the congestion and reducing traffic accidents through this stretch of highway. With over \$700 million in infrastructure investment, and over 8 years of highway construction, I-75 through downtown Dayton will be a model highway system upon completion. Local manufacturers will be able to receive and ship products, local business traffic will be able to move through and into the core of our community with ease, and area residents will have safe and efficient travels through downtown Dayton. — ■

## EXECUTIVE dialogue

### THE CHAMBER WORKS FOR YOU

Top executives and presidents of large companies can always turn to their board of directors, vice presidents, staff specialists and consultants to discuss business problems.

But who is there for the owner or president of a small to medium-sized company?

The answer is Executive Dialogue, a program that offers area executives an opportunity to meet regularly with other local business leaders.

Modeled after successful roundtable programs, the Dayton Executive Dialogue network matches you with other local executives to discuss business challenges.

To find out how you can join a dialogue group or for more information contact the chamber at 226-1444 or visit us online at [www.daytonchamber.org](http://www.daytonchamber.org).

**DAYTON**  
Dayton Area  
Chamber of Commerce







A relocation shouldn't feel so far from home.  
My Homewood.



Clients will feel at home with spacious suites, complimentary hot breakfast daily and a Welcome Home® reception\* Monday-Thursday evenings. Visit [homewoodsuites.com](http://homewoodsuites.com) or dial 1-800-CALL-HOME®.



[homewoodsuites.com](http://homewoodsuites.com)  
1-800-CALL-HOME®



Dayton South/Dayton Mall  
3100 Contemporary Lane  
Miamisburg, OH 45342  
(937) 432 0000

Dayton Website:  
[www.welcomehomewood.com](http://www.welcomehomewood.com)


After brand licenses. Personalized hotel services are offered at the discretion of each hotel and may vary. ©2007 Hilton Hospitality, Inc.

(continued from page 13)

heavily in manufacturing into a community of growing high-technology based industries. This economic transition challenges the education community to ensure the workforce is available for these growing high-tech companies. The Dayton Regional STEM School will answer this challenge and will put high school students on a path to success in our developing industry areas.

The Dayton Area Chamber of Commerce in partnership with the business community, area higher education institutions, local school districts, educational service centers and local governments recently applied for and was awarded a \$600,000 start-up grant from the State of Ohio to begin planning and preparing for the opening of the Dayton Regional STEM School. This grant was complimented by over \$2.2 million in support from the Dayton area business and

education community. Through the continued collaborative efforts of the Dayton region's business and education community, the State of Ohio and our federal partners, the Dayton Regional STEM School will provide workforce solutions for the Dayton region's transitioning economy and most importantly, a rigorous and strategic education-to-workforce plan for our high school students. — ■




## Emerald Limousine Service

Your one-source stop for chauffeured transportation in Dayton and the surrounding area.

- Over 20 years of service experience
- All non-smoking Lincoln vehicles
- Value packages for every occasion
- Serving corporate clients
- Executive sedans, 10- to 14-passenger limos
- VIP Bookers Club

For more information contact us at 937-434-9004 or [www.daytonlimo.com](http://www.daytonlimo.com)





## The Extras Aren't Extra!

All the comforts of home, even when you're not!

- FREE! HOT! QUIKSTART® Breakfast**
- FREE! Evening Beverages** Service of alcohol is subject to state and local law.
- FREE! Wireless Internet Access**
- FREE! Long Distance**
- FREE! Indoor/Outdoor Pool & Whirlpool**

**Short Walk to Many Restaurants!**

**Reservations**  
**[druryhotels.com](http://druryhotels.com)**  
**1-800-DRURYINN**



**DRURY**  
INN & SUITES



**"Highest in Guest Satisfaction  
Among Mid-Scale Hotel Chains with  
Limited Service, Two Years in a Row"**

Drury Inn & Suites received the highest numerical score among mid-scale hotel chains with limited service in the Hospitality Net® Guest Satisfaction Index (GSI) survey. The survey was conducted by the Hospitality Net® Research Group, a leading industry research firm. The survey results are based on the responses of 14,000 guests who stayed at Drury Inn & Suites hotels between March and June 2008. The survey results are based on the responses of 14,000 guests who stayed at Drury Inn & Suites hotels between March and June 2008. The survey results are based on the responses of 14,000 guests who stayed at Drury Inn & Suites hotels between March and June 2008.





Buy 3,  
get your 4th  
**FREE**

# Let's do lunch!

Hold your next business luncheon in Stars Restaurant on the rooftop level of the Crowne Plaza Dayton

● **Large selection of fresh food items**

- Salads
- Homemade soup
- Fresh vegetables
- Deli sandwiches
- Hot entrées and more

● **Panoramic view of the city**

● **Convenient covered parking and enclosed skywalk**

● **Free high-speed wireless Internet throughout the restaurant**

● **Special seasonal menu available**

● **Don't forget Stars Lounge featuring:**

- Daily drink and hors d'oeuvres specials
- All your favorite libations
- Live weekly entertainment featuring Jazz to the Blues
- 50 inch flat screen to watch the big games



Panoramic view of Dayton



Rooftop level superb dining



Large selection of fresh buffet items

OFFER AVAILABLE MONDAY - FRIDAY ONLY

29580408

BUY 3 BUFFET LUNCHES - GET THE 4TH FREE

CLIP AND GIVE TO YOUR SERVER



**CROWNE PLAZA**

DAYTON

Buy 3 buffet lunches at the regular price of \$9.95 each and receive the 4th buffet lunch AND your non-alcoholic beverage **FREE**.

*Offer available Monday - Friday only • Savings valued at \$15.95*

**Expires July 31, 2008**

Coupon must be presented to server for discount. Tax and gratuity not included. Not valid with any other offer. Not redeemable for cash.



33 East Fifth Street • Downtown Dayton • 937-224-0800 • [www.cpldayton.com](http://www.cpldayton.com)

# CHAMBER Chatter

*CHAMBER RIBBON CUTTING CEREMONIES — 2008 shows promise for the opening of new businesses in the Dayton region. The Chamber welcomes these new ventures and wishes them well...*

JANUARY 6, 2008



## Accent Information Systems

Accent Information Systems is a premier provider of communication, data network and cabling infrastructure services. They offer state-of-the-art Communication Solutions from ShoreTel, Mitel and ESI, in addition to other manufacturers. Accent Information Systems provides a full range

of Data Network solutions, encompassing WAN and LAN, as well as Server and Desktop applications. Their Structured Cabling Division provides the latest in Category 5E, Category 6 and Fiber Optic solutions, including both inside plant and outside plant applications.

MARCH 6, 2008



## APG Office Furnishings

At APG Office Furnishings, exceeding customers' expectations has been their trademark for over 35 years. APG Furnishings is located at 14 Wayne Avenue in Downtown Dayton. They deliver the desired results on time, within budget,

and hassle free. The "best value" for your office furniture purchases, office design, office moves, furniture storage, record management, and related services is from APG Office Furnishings, the company that "gives you more than you expect."

APRIL 10, 2008



## Tony's Restaurant

Tony's (also known as Tony's Italian Sausage) has been in business for over 30 years in the Dayton area – originally serving at local fairs and festivals. Until now, you could only enjoy their famous recipe Italian Sausage sandwich during late Spring through Summer. The Stevens

Family (the true owners of Tony's) have finally been able to answer customers' requests for year-round enjoyment of Tony's cuisine by opening up their full-service restaurant at 2920 Wayne Avenue (at the corner of Watervliet) in Dayton, Ohio.

APRIL 14, 2008



## Texas Roadhouse

Texas Roadhouse is one of the fastest growing restaurant concepts in the country, but they pride themselves on being a "hometown favorite" no matter how many towns they call home. Legendary food and legendary service aren't the only things they are good at – they treat their guests just like family. Texas Roadhouse is a place where the whole family

can enjoy great food in a fun-filled, lively atmosphere at an affordable price. Texas Roadhouse serves up the freshest hand-cut steaks in the land, plus award-winning fall-off-the-bone ribs, homemade side dishes and their famous fresh-baked bread. The new restaurant is located at 5611 Merily Way, Huber Heights, Ohio.



*CHAMBER WELCOMES NEW STAFF MEMBERS —  
Our pool of talented employees continues to grow...*

**Carly Lindstrom**

— ADMINISTRATIVE  
ASSISTANT



Carly Lindstrom joins the Dayton Area Chamber of Commerce as the new Administrative Assistant of Member Relations. Carly, a Dayton area native, is a graduate of Northmont High School. She is currently a student at Sinclair Community College majoring in Art Education. Carly enjoys working with small and family-owned businesses in the Dayton area. Her role at the Chamber will include coordinating the

**Jodi Born**

— MEMBERSHIP DEVELOPMENT  
REPRESENTATIVE



Jodi Born joined the Chamber as a Membership Development Representative in February 2008. To contact Jodi, please call her at (937) 226-8220 or [jbrown@dacc.org](mailto:jbrown@dacc.org).

efforts of the Ambassadors Club as well as working with the Membership Department on all of its activities and events. Contact her at [carly@dacc.org](mailto:carly@dacc.org) or (937) 226-8274.

*Entrepreneurs  
Helping  
Entrepreneurs*



**BRADY  
WARE**  
CPAs & Business Advisors

One South Main St., Suite 600  
Dayton, Ohio 45402  
(937) 223-5247

[www.bradynware.com](http://www.bradynware.com)

*Pushing the Possibilities*



## People Making a Difference.

We deliver high quality medical management services that help injured workers get the appropriate treatment and assistance they need to recover from injury and safely return to work.

**CareWorks**

1-866-CAREWORKS | [www.careworks.com](http://www.careworks.com)



## WHAT IT MEANS TO GO GREEN

*"Green" is the future.*

*Beyond the trends and gimmickry, "going green" is about making a conscious effort to conserve more and use less. By promoting actions and practices that help protect the environment, we're committing to the maintenance and improvement of our communities. The decision to go green is fueled by both our social conscience and our sense of self-preservation. With growing concern over global climate change and depletion of the earth's non-renewable energy sources, communities and individuals are making a conscious effort to be mindful of the environmental consequences of our actions. By adopting this green philosophy and applying its principles in everyday life, we are ensuring that our children and future generations will live in a world with clean air, clear water, and a protected, healthy environment.*



*"Go green" at the office by washing out a coffee mug instead of using disposable cups.*



The City of Dayton is educating its citizens to the benefits of recycling by the publication of the *Make Dayton a "Cool" City Guide*.



# Chamber Members Focus On Going GREEN

ITEMS OF INTEREST

*Going green is becoming more common locally. You do not need to look very far to find chamber members doing their part to save the environment. Here are a few members setting the example...*

## City of Dayton

In late 2007, the Dayton City Commission approved a Sustainable Practice Policy as part of its ongoing effort to protect the environment and conserve energy. Since the signing of this policy, the City has been engaged in installing high efficiency lighting in all city facilities, upgraded copiers/office equipment to energy star models and has purchased several alternative fueled vehicles. There are even plans to install a green roof on a city building. (That is a roof of a building that is partially or completely covered with vegetation and soil, or a growing medium, planted over a waterproofing membrane to help save energy while regulating the heating and cooling of the facility).

In February 2008 the City of Dayton published its *Make Dayton a "Cool" City Guide* which features tips on recycling and cool facts about consumption habits. Here are a few excerpts from the guide:

### Cool Tips

- » Recycle paper products (including junk mail and periodicals), cardboard, glass, plastic, and metal.
- » Turn off lights when you leave your office for more than 15 minutes.
- » Turn off all office equipment at the end of the day or place into energy-saving mode if you can't turn it off.
- » When adjusting thermostats, do not over adjust. Change by only 2-3 degrees at a time. It takes time for systems to catch up.
- » Bring a coffee mug to the office and wash it out instead of using disposable cups.
- » Do not leave taps dripping – one drop per second wastes 2,600 gallons of water per year.
- » Use solar-powered calculators.
- » Turn scrap paper into notepads.

### Cool Facts

- » Recycling one ton of newspaper saves 8,395 gallons of water and 17 trees.



If each company recycles locally, the cumulative effect will be global.

- » Paper recycling uses 64% less energy, creates 35% less water pollution, and 74% less air pollution than producing new paper.
- » Americans pitch 38 billion water bottles a year into landfills. These should be recycled. Better yet, use tap water instead of bottled water.
- » Glass bottles are 100% recyclable – much better for the environment than plastic bottles. — ■

(continued on page 32)

# Village Of North Clayton

## LIVE GREEN IN THE VILLAGE

Located in northern Montgomery County, the Village of North Clayton is a mixed development of retail and residential properties that range from single-family homes, condominiums and apartments, to restaurants, locally-owned businesses, and growing to include retail shopping and a sports complex/lifestyle medical center. Not only is this a beautiful new development in the region, but The Village of North Clayton is also a LEED-Neighborhood Development (ND) Pilot Project. According to Dave Williams, partner North Clayton Development LLC the US Green Building Council launched its Leadership in Energy and Environmental Design for Neighborhood Development (LEEDND) pilot program, created with the Natural Resources Defense Council.



LEED ND focuses on developing green urban neighborhoods. Only 200 plus projects across the nation achieved the status of LEED-ND Pilot Project. In Ohio there are only 3 LEED-ND developments, North Clayton is the only such development in the Greater Dayton region. North Clayton was created as a “walkable” community similar to European cities. The increased density of structures helps to prevent the overuse of land and preserves Clayton’s farmland. In addition, several structures were maintained on the property. Esther Price Candies is currently occupying one of these structures.

### Public/Private Partnership

In order to get this development off the ground, North Clayton worked closely with the City of Clayton and the Dayton Area Chamber of Commerce. The City of Clayton created a TIF (Tax Incremental Financing). Proceeds from the TIF will allow the city of Clayton to build new facilities and help improve the city’s infrastructure to allow for more development and provide the school system with proper utility hookups. According to Dave Williams, the “Dayton Chamber was very supportive of the city of Clayton and

North Clayton Development throughout the process.” This is another example of promoting small business locating at this new and “dynamic” development. For more information about building or living in the Village of North Clayton please visit their website at [www.northclaytonoh.us](http://www.northclaytonoh.us). — ■

## WHAT IS LEED®?

The Leadership in Energy and Environmental Design (LEED) Green Building Rating System™ encourages and accelerates global adoption of sustainable green building and development practices through the creation and implementation of universally understood and accepted tools and performance criteria.

## NORTH CLAYTON DEVELOPMENT STATISTICS

- 125 acres
- 600,000 sq. ft. Commercial Space
- 500 homes
- Town Center Plaza
- Retail / Office / Civic Space

# Monroe Mechanical

## ENERGY-EFFICIENT OPTIONS IN HEATING AND COOLING

Monroe Mechanical, a family owned heating and air conditioning business since 1954, has been a pioneer in the installation and maintenance of energy efficient systems, and has installed more than 700 commercial and residential geothermal heating units around the tri-state area since 1988.

Going green is becoming more important with the dramatic increase in the cost of energy. In addition to geothermal, several other ideas can assist in cost savings such as Energy Recovery Ventilator (ERV) which is extremely popular in Canada and Europe.

“Most energy efficient HVAC technology applied commercially typically sees a 3-to-5 year payback,” says W.M. “Ez” Housh,



LEED focuses on developing green urban neighborhood. North Clayton was created as a “walkable” community similar to European cities.



president of Monroe Mechanical, Inc. “Where else can you get a 25 percent return on your investment?”

Another increasingly popular investment is the tankless water heaters which are a great option for restaurants and other commercial buildings. The unit only heats water as it is being used, eliminating the use and expense of storing hot water in a separate hot water heater. — ■

# General Motors

## S.O.A.R. WITH GENERAL MOTORS

The General Motors Moraine Assembly team has built over 2 million award winning mid-size SUVs since their launch in 2001. Upon the launch of these products, our entire team adopted and has lived to our “S.O.A.R.” philosophy.

At Moraine Assembly, we’ve reduced our energy usage by 31.5% since 2002. That’s

S.O.A.R.

Stop Pollution

Obey Laws

Always Improve

Reduce Waste


enough energy to run 8,051 households for an entire year or all of the homes in the City of Moraine for over 2.5 years! And we’re just part of what’s happening across

our corporation. GM has reduced energy use at our North American facilities by over 27 percent – over 25 trillion BTUs – over the last five years alone.

In addition, Moraine Assembly has reduced our water usage by 33.5% in the same time period. That’s enough water for every resident of Montgomery County to take four 15-minute showers or a total of 3.46 million showers!

Here are a just a few examples of how we’ve continuously improved to reduce energy and waste throughout our facility:

- » We’ve implemented changes in our Paint Shop heating and ventilating system. This has saved over \$2.06 million dollars per year in energy savings while improving the quality of our painted vehicle bodies.



GM MORaine ASSEMBLY FACTS

SITE AREA .....	202 acres
BUILDING SIZE .....	4,400,000 square feet
MANUFACTURING FLOOR SPACE	
- Body Shop .....	798,000 square feet
- Paint Shop .....	800,000 square feet
- General Assembly .....	760,000 square feet
CURRENT PRODUCTS	
- Chevrolet TrailBlazer and TrailBlazer SS, GMC Envoy and Envoy Denali, Saab 9-7X, Isuzu Ascender	
CURRENT PRODUCTION	
- Shifts .....	2
- Shift Hours .....	8
NUMBER OF FULL-TIME TEAM MEMBERS	
- Hourly .....	2,150
- Salaried .....	200

- » We have implemented recommendations consistent with EPA Green Lights program and removed over 1,216 lights, and replaced 3,170 light fixtures with the latest high efficiency light fixtures. This resulted in savings of over \$403,000 per year.
- » We eliminated our obsolete steam and compressed air power plants and replaced them with the latest high efficiency sources.
- » In summer months we chill enough water during evening hours to cool our facility the following day reducing the amount of energy that would be needed to chill the water during the hot/sunny afternoon hours.
- » We’ve modified processes to improve our production efficiency resulting in over \$1.24 million dollars per year in energy savings.
  - Our goal is to safely build the highest quality SUVs at the best value for our customers. One way we do this is by becoming more efficient in both our manufacturing processes and energy usage.
- » We have implemented recycling of plastic, cardboard, paper, wood pallets, solvents and other by-products to reduce the amount of non-recycled waste out of the facility. We’ve reduced the amount of non-recycled waste per vehicle built by over 34% since 2005. We’re just part of the whole

GMNA team that over the last five years has reduced by 11 percent the amount of total waste generated per vehicle.

- In 2006, GM’s U.S. operations prevented 1,377 metric tons of waste and recycled 1.87 million metric tons of waste.
- These waste savings across GM in North America reduced greenhouse gas emissions in 2005 by more than 1.1 million metric tons of carbon dioxide equivalents. This is comparable to the annual emissions from power used by 504,195 households and the annual carbon dioxide sequestered by over 91 million tree seedlings, grown for 10 years.

For our team’s efforts, Moraine Assembly has received the GM Energy Star Performer Award for excellence in Energy management and the U.S. EPA’s Green Lights Certificate of Achievement. We continue to S.O.A.R. with ideas and input from our team members throughout the plant and by staying up to date on the latest environmental and energy technologies.

Stop by for a tour of our plant to see us S.O.A.R. Call 937-455-2776 to book a tour! — ■

# WARREN County Update

*Within the center of the Cincinnati-Dayton metroplex lies the second fastest growing county in the State of Ohio — Warren County! Warren County has emerged as a leader in business/residential development.*

Strategically located on the Interstate 75 and 71 Corridors, Warren County affords its communities a logistical advantage as both individuals and businesses move themselves and products throughout the region and to market. Warren County has become, and continues to be, the County to “Live, Work and Play!”

To promote the continued success of Warren County, the Warren County Board of Commissioners (Board) have adopted and implemented fiscally sound policies. These actions have afforded Warren County a 24

As part of our continued investment into the balanced and successful growth of Warren County, the Board has focused much attention on business attraction and retention. At all levels, the Economic Development Office of Warren County has been and will continue to collaborate with area and regional development organizations to highlight the assets of Warren County and the Southwest Ohio region. Partnerships with such entities as the Dayton Development Coalition, the Cincinnati USA Partnership, Workforce One of Warren County and numerous other groups, have afforded our Economic

Turner, Congresswoman Schmidt, Senator Voinovich, the Ohio Department of Development and local community leaders have allowed the program to uncover areas of growth and need within the County. Uncovering these opportunities, has allowed the Business Outreach team to collaborate and bring together resources to aid business growth and employment opportunities for our residents. The program also provides Warren County business leaders with contact points for all levels of government and allows future communications between government and local companies to be more efficient.

As growth continues throughout Warren County and Southwest Ohio, it is critical that all levels of government work together to shape the future look of that investment. For that reason, the Board has engaged our partners in Montgomery and Butler counties to collaborate toward a common vision for Interstate 75 and to highlight the Corridor as a destination for regional and national business/retail investment. Additionally, Warren County is engaged in Agenda 360°, an effort to bring government, business, educational and other communities together for the purpose of creating a vision and action items to promote the Southwest Ohio region on a national scale.

While Warren County has many resources to be proud of, the Board and its staff continue to work diligently to promote the County and Southwest Ohio region as a great place to conduct business, raise a family and spend one’s leisure time. Through our continued collaboration with other governmental entities and the private sector, Warren County will continue to provide its’ citizens with balanced growth, enhanced quality of life and expanded employment opportunities. — ■



million dollar surplus for fiscal year 2007. Surplus funds have allowed the Board to address the County’s needs through cash payments and have enabled the Board to borrow only small amounts of manageable debt. These policies have afforded our residents and businesses a friendlier tax climate and have attracted continued investment into Warren County.

Development Office the ability to work with, advocate for and promote business investment in all industry sectors.

Our Economic Development staff has also collaborated with all levels of government, federal to local, to visit Warren County businesses. The goal of the Business Outreach Program is to build stronger relationships with business leaders and to aid companies during times of success and need. Participation commitments from the offices of Congressman





# PURCHASING Opportunities

Chamber members can avail themselves of these special purchasing opportunities and offers:

## OFFICE DEPOT

Let the Buying Power of the Chamber Save You Up to **60%** on Your Office Supplies!

Customers have the ability to order online at [bsdnet.officedepot.com](http://bsdnet.officedepot.com).

Call or fax order for delivery or visit our retail stores to get great values.

**Office  
DEPOT**  
Taking Care of Business

For information, call Kenya Taylor at 888-294-1187 ext. 7122

## Workers' Comp Savings

Save up to 85% with the Chamber's Group Rating Program

Contact Julie Younkin  
800-777-4283, ext. 27688

Proud Group Rating Administrator for the Dayton Area Chamber of Commerce

**AVIZENT™**  
Frank Bates Service Co / Atlanta

## HEALTH CARE

Through the Chamber's partnership with Anthem Blue Cross and Blue Shield, another "members only" benefit is available. Our group Health Insurance program provides:

- Substantial savings for small/medium-sized business owners,
- A network of 1,400+ physicians, and
- Flexible benefit options. insurance available.

**Anthem** 

An independent licensee of the Blue Cross and Blue Shield Association.  
Anthem Blue Cross Blue Shield is the trade name of Community Insurance Company.  
® Registered marks Blue Cross and Blue Shield Association.

Call the Chamber Member Service Department at 937-226-1444

## E·A·P Plus+

An Employee Assistance Program for the Dayton Area Chamber of Commerce Members

- ◆ Reduce Health Problems & Absenteeism
- ◆ Improve On-The-Job Performance
- ◆ Reduce Work-Related Accidents
- ◆ Reduce Turnover & Training Expense

For more information please call 937-534-1356

[www.careworks.com](http://www.careworks.com)

## Leading the way.

CareWorks helps more injured Ohioans recover from workplace injury and successfully return-to-work than any other MCO.

**CareWorks**

1.866.CAREWORKS

*ward...reward...add incentive  
giving Dayton Area Chamber of Commerce  
Gift Certificates!*

Dayton Area Chamber of Commerce Gift Certificates make a perfect gift.

- Delivered directly to you
- Ready to give
- Saves you time and the hassles of shopping
- Perfect for your employees and customers

**DAYTON**  
Dayton Area  
Chamber of Commerce

Powered By:

Call toll free: 877.770.4438

**CertifiChecks.com**



Is your phone company billing you correctly?

Want to lower your telephone costs?

We can help you **SAVE up to 35%!**

Call today to take advantage of a risk-free analysis!

Contact **Nicholas Williams** at 937-431-9697  
[nwilliams@schooleymitchell.com](mailto:nwilliams@schooleymitchell.com)  
[www.schooleymitchell.com/nwilliams](http://www.schooleymitchell.com/nwilliams)

## ChamberSOURCE alliance

Natural Gas Program  
from Vectren Source

Let the buying power of the Dayton Area Chamber of Commerce help you make the natural choice for your business!

Call 1-800-592-8980 today.

**VECTREN  
Source**  
The natural choice for natural gas™

# NEW MEMBERS List

For members' complete information, please visit our website [www.daytonchamber.org](http://www.daytonchamber.org)



## **AB Direct**

540 Richard Street  
Miamisburg, OH 45342

## **Accent Information Systems**

8535 North Dixie Drive, Suite A  
Dayton, OH 45414

## **Advanced Telemetrics International, Inc.**

2361 Darnell Drive  
Spring Valley, OH 45370

## **Advanced Travel Nurses, LLC**

2612 Needmore Road  
Dayton, OH 45414

## **Advantage Communications**

3500 Governors Trail  
Dayton, OH 45409

## **AFS Technology, Inc.**

4060 Gibson Drive  
Tipp City, OH 45371

## **Agricultural Environmental Control Specialist LLC**

338 West Dallas Road  
Urbana, OH 43078

## **Apex Restoration LLC**

3366 Obco Court  
Dayton, OH 45414

## **Aptima, Inc.**

3100 Presidential Drive, Suite 220  
Fairborn, OH 45324

## **Automation Systems & Design**

6222 Webster Street  
Dayton, OH 45414

## **Behm Quartz Industries LTD**

131 Janney Road  
Dayton, OH 45404

## **Bemcore Tool, Inc.**

6161 Rip Rap Road  
Dayton, OH 45424

## **Benjamin Steel Co., Inc.**

1825 Kuntz Road  
Dayton, OH 45404

## **Booher Carpet Sales, Inc.**

4466 Linden Avenue  
Dayton, OH 45432

## **C & B Oeder Trucking, Inc.**

415 Charlotte Avenue  
Lebanon, OH 45036

## **Columbia Engineered Rubber, Inc.**

2501 Thunderhawk Court  
Dayton, OH 45414

## **Community Reinvestment Institute Alumni Association (CRIAA)**

371 West Second Street  
Dayton, OH 45402

## **Comprehensive Professional Rehabilitation**

239 Sandlewood Drive  
Dayton, OH 45405

## **Country Club Lawn & Landscaping LLC**

4796 Bigger Road  
Kettering, OH 45440

## **Danco Lettering**

1469 South Central Drive  
Dayton, OH 45432

## **Dayton Center for Neurological Disorders, Inc.**

1975 Miamisburg-Centerville Road  
Dayton, OH 45459

## **Dayton Voice & Data**

4130 Linden Avenue, Suite 300  
Dayton, OH 45432

## **Dayton Waterjet LLC**

8641 Washington Church Road  
Miamisburg, OH 45342

## **Deaf Community Resource Center, Inc.**

3333 Stanley Avenue  
Dayton, OH 45404

## **DJ Jon E G Entertainment**

2731 State Route 235  
Xenia, OH 45385

## **Dracool-USA**

30 Eagle Court  
Carlisle, OH 45005

## **Dunkin Donuts**

188 North Brookwood Avenue  
Hamilton, OH 45013

## **E>Shipping Logistics**

39 Ardmore Road  
Springfield, OH 45504

## **Englewood Truck Stop, Inc.**

1128 South Main Street  
Englewood, OH 45322

## **Eye 1**

2319 Far Hills Avenue  
Dayton, OH 45419

## **First Light Group**

305 Worthview Road  
Dayton, OH 45419

## **From Inside Out**

2512 Far Hills Avenue  
Dayton, OH 45419

## **Go2 Technologies LLC**

7686 McEwen Road  
Dayton, OH 45459

## **Granite Transformations**

2325 Woodman Drive  
Kettering, OH 45429

## **GroundMasters, Inc.**

1038 Brandt Pike  
Dayton, OH 45404

## **Hills and Dales Veterinary Clinic**

3747 South Dixie Drive  
Kettering, OH 45439

## **Hold It Systems**

768 North Main Street  
Lima, OH 45801

## **Hope, Inc.**

4641 Hoover Avenue  
Dayton, OH 45417

## **I. C. Quality Inc.**

2425 Greenlawn Drive  
Troy, OH 45373

## **Industrial Construction & Engineering**

88 Didion Drive  
Saint Peters, MO 63376-3949

## **Kettering Heating & Air**

3500 Wilmington Pike  
Kettering, OH 45429



**Klosterman Chiropractic  
Wellness Center**  
255 North Main Street  
Springboro, OH 45066

**Koverman Dickerson Insurance**  
1106 West Main Street  
Troy, OH 45373

**Lauhorner, Inc.**  
309 East Leffel Lane  
Springfield, OH 45502

**Lifetime Financial Growth, LLC  
Db a Steve Lopez**  
601 Congress Park Drive  
Centerville, OH 45459

**Lubri Source, Inc.**  
605 Congress Park Drive  
Centerville, OH 45459

**Lumber Liquidators**  
452 Springboro Pike  
Miamisburg, OH 45342

**M & R Electric Motor Service, Inc.**  
1516 East Fifth Street  
Dayton, OH 45403

**M2 Inc.**  
707 Miamisburg-Centerville Road  
Centerville, OH 45459

**Market Smart Strategies/  
PowerAd Packs**  
1667 East Tamarron Court  
Springboro, OH 45066

**Meadowbrook Country Club**  
6001 Salem Avenue  
Clayton, OH 45315

**Miami Valley Inspections, LLC**  
1747 Fauver Avenue  
Dayton, OH 45420-2502

**Midwest Factory Warehouse**  
1054 Gateway Drive  
Dayton, OH 45404

**Miller Specialized Transport, LLC**  
8779 Winston Farm Lane  
Centerville, OH 45458

**Mills & Associates, Inc.**  
307 Regency Ridge Drive  
Centerville, OH 45459

**Monell Communications**  
3190 Beaver-Vu Drive  
Beavercreek, OH 45434

**Montgomery County Fairgrounds**  
1043 South Main Street  
Dayton, OH 45409

**Multi-Ad, Inc.**  
2360 West Dorothy Lane #101  
Dayton, OH 45439-1858

**Natural Solutions  
Cleaning Services, LLC**  
P.O. Box 340832  
Beavercreek, OH 45434

**Ohio Pain Clinic**  
8934 Kingsridge Drive, Suite 101  
Centerville, OH 45458

**On the Avenue**  
2515 Far Hills Avenue  
Dayton, OH 45419

**One Dayton Centre**  
One South Main Street., Suite 200  
Dayton, OH 45402

**Ortho Advantage, LLC**  
830 Distribution Drive  
Beavercreek, OH 45434

**Outlook Tool, Inc.**  
6278 Executive Boulevard  
Dayton, OH 45424

**Precision Certified Welding, Inc.**  
203 North Jersey Street  
Dayton, OH 45403

**R. C. Hemm Glass Shops, Inc.**  
514 South Main Street  
Piqua, OH 45356

**Ray and Barney Group**  
7588 Central Parke Blvd., Suite 327  
Mason, OH 45040

**SAIC**  
4301 Colonel Glenn Highway  
Beavercreek, OH 45431-1601

**Scotsman Mid-Ohio**  
8265 Estates Parkway  
Plain City, OH 43064

**Setex**  
1111 McKinley Road  
St. Marys, OH 45885

**Sharp Conway Architects, LLC**  
412 Hickory Street  
Dayton, OH 45410

**South Dayton Refrigeration**  
3280 West Alex Bell Road  
Dayton, OH 45449-2896

**Southside Honda Suzuki Yamaha**  
4790 South Dixie Drive  
Dayton, OH 45439-1464

**Speedway/SuperAmerica LLC**  
P.O. Box 1500  
Springfield, OH 45501

**State Farm Insurance**  
11260 Chester Road, Suite 350  
Cincinnati, OH 45246

**Stocks Mens Wear**  
62 Marco Lane  
Dayton, OH 45458

**Strategic Leadership Solutions**  
1649 Winding Trail  
Springfield, OH 45503

**Studio Zumba**  
698 West National Road  
Vandalia, OH 45377

**Tetra Mold & Tool, Inc.**  
51 Quick Road  
New Carlisle, OH 45344

**The Bistro Off Broadway**  
117 East Fifth Street  
Greenville, OH 45331

**The Melting Pot**  
453 Miamisburg-Centerville Road  
Centerville, OH 45459

**The Pink Daisy**  
2504 Far Hills Avenue  
Dayton, OH 45419

**The Taj Ma Garaj**  
300 South Perry Street  
Dayton, OH 45402

**The Wellington**  
2656 Alex Bell Pike Road  
Dayton, OH 45459

**Tony's**  
2920 Wayne Avenue  
Dayton, OH 45420

**Triple Net Houses, Inc.**  
4130 Linden Avenue, Suite 180  
Dayton, OH 45432-3058

**UBS**  
110 North Main Street, Suite 1600  
Dayton, OH 45402

**Ulingo LLC**  
1 Prestige Place, Suite 540  
Miamisburg, OH 45342

**WDC Group LLC**  
23 South Center Street  
Springfield, OH 45502

**Wealth Solutions, LLC**  
127 East Main Street  
Tipp City, OH 45371

**Whispers Home**  
2426 Far Hills Avenue  
Dayton, OH 45419

**Winans Fine Chocolates & Coffee**  
6735 Miller Lane  
Dayton, OH 45414

**Window World of West Ohio**  
2950 Springboro Road West  
Dayton, OH 45439-1714

**Zimmer Enterprises, Inc.**  
911 Senate Drive  
Dayton, OH 45459

# CALENDAR Of Events

JUNE

13

## Breakfast Briefing – Celebrating Our Progressive Future

DATE/TIME ..... June 13, 7:15 - 9:30 am  
 SPEAKER..... Georgie Woessner, WDPR and David Fogarty, Think TV  
 TOPIC..... TBA  
 LOCATION..... Dayton Racquet Club  
 REGISTRATION.... [registration@dacc.org](mailto:registration@dacc.org)  
 SPONSOR..... *Presenting Sponsor* – Benefits Network, Inc.  
*Supporting Sponsor* – Pickrel, Schaeffer & Ebeling Co., LPA



JUNE

17

## Governmental Affairs Breakfast

DATE/TIME ..... June 17, 7:30 - 9:00 am  
 SPEAKER..... Ohio Supreme Court Justice Eve Stratton  
 TOPIC..... Impact of Supreme Court Decisions on Businesses  
 LOCATION..... Crowne Plaza Hotel  
 REGISTRATION.... [mrasnic@dacc.org](mailto:mrasnic@dacc.org)  
 SPONSOR..... Taft, Stettinius & Hollister  
*Free, open to public. Reservations must be made by June 16.*  
*Contact Stephanie Precht, [sprecht@dacc.org](mailto:sprecht@dacc.org)*



JUNE

18

## Safety Breakfast With The Experts

DATE/TIME ..... June 18, 7:30 - 9:00 am  
 SPEAKER..... Dick Gilgrist, Cincinnati Area OSHA Director  
 TOPIC..... OSHA Update  
 LOCATION..... Mandalay Banquet Center  
 REGISTRATION.... [lwulfeck@dacc.org](mailto:lwulfeck@dacc.org)  
 SPONSOR..... Secure Check  
*Advanced registration required. Doors open 7:30 am, program begins 8:00 am.*



JUNE

25

## Anthem 360° Health

DATE/TIME ..... June 25, 8:00 - 11:00 am  
 TOPIC..... 360 Health Q&A and Health Screenings  
 LOCATION..... Sinclair Community College  
 REGISTRATION.... [anthem360@dacc.org](mailto:anthem360@dacc.org)



JULY

11

## Breakfast Briefing – Celebrating Our Progressive Future

DATE/TIME ..... July 11, 7:15 - 9:30 am  
 SPEAKER..... Bruce Langos, COO, Teradata  
 TOPIC..... TBA  
 LOCATION..... Dayton Racquet Club  
 REGISTRATION.... [registration@dacc.org](mailto:registration@dacc.org)  
 SPONSOR..... *Presenting Sponsor* – Benefits Network, Inc.  
*Supporting Sponsor* – Pickrel, Schaeffer & Ebeling Co., LPA



JULY

16

## Safety Breakfast With The Experts

DATE/TIME ..... July 16, 7:30 - 9:00 am  
 SPEAKER..... North American Security Solutions  
 TOPIC..... Impairment at the Workplace  
 LOCATION..... Mandalay Banquet Center  
 REGISTRATION.... [lwulfeck@dacc.org](mailto:lwulfeck@dacc.org)  
 SPONSOR..... Serco, Inc.  
*Advanced registration required. Doors open 7:30 am, program begins 8:00 am.*





AUG  
08

### Breakfast Briefing – Celebrating Our Progressive Future

DATE/TIME ..... August 8, 7:15 - 9:30 am  
 SPEAKER..... Joni Fedders, Aileron  
 TOPIC..... TBA  
 LOCATION..... Dayton Racquet Club  
 REGISTRATION.... registration@dacc.org  
 SPONSOR..... *Presenting Sponsor* – Benefits Network, Inc.  
                     *Supporting Sponsor* – Pickrel, Schaeffer & Ebeling Co., LPA



20

### Safety Breakfast With The Experts

DATE/TIME ..... August 20, 7:30 - 9:00 am  
 SPEAKER..... Don Bentley, Ohio Bureau of Workers' Compensation  
 TOPIC..... Got Mold?  
 LOCATION..... Mandalay Banquet Center  
 REGISTRATION.... lwulfeck@dacc.org  
 SPONSOR..... Roto-Rooter Plumbing and Drain Service  
                     *Advance registration required. Doors opens 7:30 am, program begins 8:00 am.*



AUG  
27

### Business After Hours

DATE/TIME ..... August 27, 5:30 - 7:30 pm  
 TOPIC..... Networking  
 LOCATION..... Research Park  
 REGISTRATION.... registration@dacc.org



SEPT  
12

### Breakfast Briefing – Celebrating Our Progressive Future

DATE/TIME ..... September 12, 7:15 - 9:30 am  
 SPEAKER..... Workflow One  
 TOPIC..... TBA  
 LOCATION..... Dayton Racquet Club  
 REGISTRATION.... registration@dacc.org  
 SPONSOR..... *Presenting Sponsor* – Benefits Network, Inc.  
                     *Supporting Sponsor* – Pickrel, Schaeffer & Ebeling Co., LPA



SEPT  
17

### Safety Breakfast With The Experts

DATE/TIME ..... September 17, 7:30 - 9:00 am  
 SPEAKER..... Dr. Larry Lawhorne, Boonshoft School of Medicine  
 TOPIC..... The Aging Workforce: Issues and Concerns  
 LOCATION..... Mandalay Banquet Center  
 REGISTRATION.... lwulfeck@dacc.org  
 SPONSOR..... AAA Miami Valley  
                     *Advanced registration required. Doors open 7:30 am, program begins 8:00 am.*



SEPT  
22

### Chamber Challenge Golf Outing

DATE/TIME ..... September 22, 11:00 am - 7:30 pm  
 TOPIC..... Golf and Networking  
 LOCATION..... NCR Country Club  
 REGISTRATION.... registration@dacc.org



# GENERATION Dayton Events

JUNE

12

## Thirsty Thursday

DATE/TIME ..... June 12, 5:30 - 7:30 pm

LOCATION ..... Trolley Stop  
530 East Fifth Street

COST ..... No cover



JUNE

17

## Business And Breakfast

DATE/TIME ..... June 17, 7:00 - 8:00 am

LOCATION ..... TBA

COST ..... Breakfast on your own



JUNE

27

## Fourth Friday Lunch

DATE/TIME ..... June 27, Noon - 1:00 pm

LOCATION ..... Coco's Bistro  
515 Wayne Avenue

COST ..... Lunch on your own



*Generation Dayton is  
THE PLACE for  
Dayton's young professionals.  
To register for these programs  
or for more information,  
visit us online at  
[www.generationdayton.org](http://www.generationdayton.org).*

