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At DONet, we know technology. More important, we know how to make it work for your business. When you partner with DONet, you work with the region’s expert for Internet access, hosting and data management—real people who know that data challenges are really business challenges. We are always available to answer questions and provide solutions, delivering IT service and support that work for you and for your customers. It’s a different approach, but that’s how we’re wired.

donet.com
My recent immersion into more in-depth exposure to China has led me to some interesting conclusions and suggestions for our members that should be considered if they feel a relationship with Chinese business and markets is in their future.

We all know that China, with a population of 1.3 billion, is a formidable market for the world. Now third behind the U.S. and Japan in economic strength, it is also third overall in trade and currently with $60 billion of U.S. investment, it will only grow more before ultimately surpassing Japan.

China’s GDP growth in 2007 was +13%. In 2008 it was +9% and, even with a worldwide recession, expect its growth to be at +6.4% for 2009. The U.S. is not alone in a national stimulus package, with China’s being announced at $580 billion – twice the amount of our own when compared as a percentage of GDP. They are serious about continuing their growth beyond Japan and having enough to repay the billions of investment in their infrastructure. Shanghai alone reports it cannot afford anything less than +8% growth in 2009 to subsidize its future growth.

However, a recent study shows China’s strategies are shifting. First will be an approach on domestic demand and opportunities; second will be strategies to move up the value-added chain with global best practices; and third will include Chinese businesses pursuing more of the service sector going forward.

But doing business with or in China still has its challenges. In a recent survey conducted by the American Chamber of Commerce located in Shanghai, 90% of American businesses surveyed said the business environment in China has improved over the last few years but still expect these issues going forward: intellectual property rights; licensing; taxes; and its own evolution of the “Rule of Law.” This should not stop American businesses from pursuing opportunities in China.

Going forward, the U.S. still possesses strength in many technological products including environmental, data collection and storage, microprocessing, nanotechnologies and more. The key is to know what you are doing when conducting business in China:

• **First** — due diligence. Nothing takes the place of doing your homework. Know the culture, market and the laws.

• **Second** — China is not for everybody. It’s a time- and resource-consuming strategy, but where else can you have access to a new market of 1.3 billion consumers?
• **Third** — China is all about ambiguity. If you and/or your company cannot live with the many ambiguities in China, you won’t survive.

• **Fourth** — It’s all about contacts and relationships, even more so than other countries you have worked with. You’ll get nowhere without time and help.

The biggest difference of doing business in China is the pace of change especially in a country without an adequate “rule of law” to which we are accustomed. The opportunities don’t come without risk; but the risk/reward scenario holds exciting long-range gains. Their economy is moving every day towards capitalism while their politics are moving toward socialism from communism. This is good for us going forward.

China wants to be more like the rest of the world. Currently we hold many technological advantages, but we better stay on top of our game. After Japan, we’re next in their sights.
# TABLE Of Contents

- Internet Innovation: DONet, Inc. ..........06
- Chamber Enhancements to Job Portal ..............................................09
- Economic Development Update ..........12
- Getting Down To Business With Congressman Jim Jordan .............16
- Introducing the Dayton Region’s Legislative Delegation (continued) ..........20
- Regional Update – Miami and Warren Counties .............22
- Anthem – Get More for Less ......................23
- Breakfast Briefing Preview ......................24
- Chamber Purchasing Opportunities ..........26
- Chamber Defines Workforce Initiative – T.I.E.D. ......................27
- New Members List ........................................28
- Chamber Chatter ........................................30
- Program Profile – Generation Dayton ......................31
- Calendar Of Events ......................32

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**Regional Update — Profiles of Miami and Warren Counties.**

**Anthem Blue Cross/Blue Shield — Get more for less.**

**Generation Dayton — Celebrating an anniversary.**

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**On The Cover**

Pictured are David Mezera (l) and Leigh Sandy (r), cofounders of DONet, Inc., this issue’s premier sponsor.
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For a comfortable, productive stay, enjoy a big comfortable suite with high-speed internet access and complimentary hot breakfast in the lobby daily. Visit homewoodsuites.com or dial 1-800-CALL-HOMEM.

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DONet co-founders David Mezera and Leigh Sandy met in graduate school at the Air Force Institute of Technology and were active duty Air Force working at Wright-Patterson when they got the idea to start their business.

Innovation has been a hallmark. DONet was one of the earliest ISPs to offer spam and virus filtering, advanced the technology of virtual web hosting and, more recently, independently developed its Ethernet Express service, which bonds a T-1 line with a DSL line to offer the benefits of both. In the competitive worlds of internet access and data hosting, being local, responsive and able to offer custom solutions provides an edge, according to Mezera. “The customers that we do business with, and the kinds of customers we’re trying to attract, want somebody they can actually come visit and talk to,” he said. “They want to actually sit across the table and describe a need and then we can propose a technical solution, rather than saying, ‘Well here’s our product mix on the web page. What do you want, A, B or C?’”
DO Net, Inc. — the Dayton-based internet provider and web hosting company — started with a simple, but profound observation. When the Internet became user-friendly, they knew, “People are going to want this.”

The year was 1994 and Mosaic, the seminal browser that popularized the World Wide Web, had just recently hit the scene. DONet co-founders David Mezera and Leigh Sandy knew from their time at the Air Force Institute of Technology that the internet was an invaluable, if clunky, resource. They also knew that a user-friendly browser with good graphics had great potential.

“We looked at each other and said, ‘This is awesome. There’s going to be an explosion’,” Mezera said. “All this information that was really difficult to find and use before suddenly became immediately accessible, linkable, visually appealing. We got the idea people are going to want this.”

They “slapped together” a business plan and on May 1, 1995 DONet – Dayton Ohio Network – opened with eight phone lines and two servers offering dial-up internet access and e-mail service to Dayton area residential users. There were no paid employees the first two years. Sandy and Mezera donated their time while holding fulltime jobs in the Air Force. “We had no idea what we were getting into,” Mezera said.

Fourteen years later, DONet has 2,500 to 3,000 business and residential customers, a growing array of services, a history of innovation and plans to expand. It employs 14 people full time and will add two more this year. Revenue hit nearly $3 million in 2008. Residential users still make up 40 percent of its customer base, but business clients account for 95 percent of the income and that’s where DONet sees its future.

MORE THAN INTERNET ACCESS
“I deal with a lot of vendors. Nothing beats these guys,” said Shawn Waldman, IT manager for Five Rivers MetroParks. “We’ve outsourced all of our network management to DONet.” The company provides internet connectivity for MetroParks, leases the data lines that link the park district’s 23 scattered sites, manages MetroParks’ network and consults on all network issues. “We throw some really challenging things at them and they come up with solutions,” Waldman said. DONet and the park district are currently working on a two-pronged wifi project to provide public wireless access, while offering private wifi service to park district staff.

Mezera said DONet has a growing relationship with Five Rivers and it’s “a perfect one. It’s not just internet access, but (network) management and consulting.” In challenging economic times like these, he said, “we think we have the opportunity to become the outsourced network and server management consultants for even more customers.”

DONet’s business falls into two broad categories – internet access and data center hosting. Access is provided through fiber optics, T-1 and DSL connections, as well as a system DONet developed called Ethernet Express, which bonds a T-1 line and a DSL line to offer fiber-like speeds at far less cost. On the other side of its business, DONet hosts web sites, databases and e-mail; and it offers co-location, housing and managing the servers of other companies. It just recently started a new service, off-site data back up, using an Avamar machine – which Mezera described as “really robust infrastructure.” The Avamar, he said, efficiently uses bandwidth between DONet and the customer’s office and on a daily basis can back up gigabytes of data in a matter of minutes. “So if your server blows up … it shorts out and the hard drive data is inaccessible, and if you have your data off site at a place like ours, we can … get you back up in business.”

(continued on page 08)
DONet is entering the world of Virtual Machines. “It’s kind of a green concept,” Mezera said. “I think it’s really taken root because of all this concern about climate change and being more efficient with energy usage.”

Plus, it makes plain old business sense. A Virtual Machine takes the capabilities and information on a server and converts it to software. This software, along with the software of dozens of other servers, can then be run on a single physical machine. “We have one physical machine that will run 50 of those Virtual Machines,” Mezera said.

Advantages are obvious. This system uses less power and generates a lot less heat – a big issue in the world of data centers. Virtual Machines also increase reliability and maintain a system’s uptime because, if need be, the VM can simply be moved to another host machine. DONet’s plans for Virtual Machines are two-fold.

The company is creating VM equivalents of its own servers and it’s looking to sell the service to customers. A selling point? “You don’t have to upgrade your servers anymore,” Mezera said. If you need more processing power, “We just tweak your VM.”

LOOKING BEYOND 2009

Like a lot of business people, Mezera expects 2009 to be tough, but he and Sandy are looking past this year and making plans for 2010 and beyond. DONet is building a new fiber connection between its two data centers in downtown Dayton and it’s planning to build its own data center for a move in 2012. DONet currently is located in the Soin Building at First and Ludlow Streets. It has a data center there and one in 130 West Second Street. The new fiber connection will let the company reduce what it spends leasing circuits from AT&T and increase its own capacity.

“It’s incredible what we’re going to be able to do … Bandwidth limitations prevent you from growing,” Mezera said. “We’re putting in 288 strands of fiber between here and there and it’s winding its way past some pretty key locations downtown that we think are going to be good for us to sell to customers. We’re going to have access to terabytes per second of data.”

Preparing to meet the future is also motivating DONet’s plans for its own building. “We’ve got one of the best data centers in Dayton,” Mezera said. “We need to expand the capacity, need more electrical, need more cooling, which is why we’re looking at building our own facility.”

In that future, as Mezera sees it, the already ubiquitous internet will play an even larger role. There’ll be more demand for on-demand services and podcasts; more teleconferencing and Voice over Internet Protocol; more technological mobility, where a single contact number, for instance, would reach a person at home, at the office or on the road. “Guess what the medium is that’s transporting all of this visual and audio information to my home? It’s the internet,” Mezera said. “I think we’re heading toward a more mobile future where all the media is converged on one network and this internet protocol network is the backbone of it all.”

“Those are opportunities for us,” he added. “I see us as being able to provide the high speed network services. As people develop these applications that are going to use internet technologies, they’re going to need a reliable place to put it.”
Your Chamber and GreaterDaytonWorks.com are excited to announce a significant enhancement for employers, courtesy of DPL Energy. The enhanced features are designed to give employers a higher level of service through GreaterDaytonWorks.com’s webPOWER technology.

**CHAMBER ANNOUNCES ENHANCEMENTS TO JOB PORTAL**

The enhanced features now available on GreaterDaytonWorks.com include:

- Unlimited postings
- Applicant tracking tools
- Collection of EEO/OFCCP compliance data
- Integration of job postings to your website.

Your Chamber, along with DPL Energy, has worked closely with our provider over the last year to address the needs of employers when using job search technology. Gone are the days of the “post and hope” method of receiving qualified candidates for openings. The access now to an array of additional tools will enhance an employer’s hiring, recruiting and compliance processes. Many HR professionals know that the requirements for their departments have increased substantially over the years and that just posting a job is no longer enough.

The Chamber realizes current economic conditions have slowed the volume of job openings in our region. However, this makes the enhancements to the product even more attractive. The tools provided allow the system to assist in the pre-qualifying/pre-screening process – saving the employer valuable time routing through unqualified candidate resumes.

These enhancements do, however, come with a cost. That cost, we believe, is at substantial savings compared to other products on the market. Costs will vary per organization based on number of employees and system attributes your particular organization needs. Additional discounts were secured through DPL Energy’s efforts and are offered to you as a member benefit through the Chamber.

We gave careful consideration to the needs of our smaller employers in the region. These employers, so vital to the area, may not require all of the enhanced functionality. Therefore, companies with less than 15 employees have continued access to unlimited on-line postings at no charge.

If your organization is a current subscriber to the GreaterDaytonWorks.com product, a representative will be in touch with you to go over the enhancements. If you have not investigated utilizing the product before, we would encourage you to do so. If you have any questions, please contact us at the Chamber or our provider at 937-226-8287 or 937-226-8280 for assistance.

The Dayton Area Chamber of Commerce and DPL Energy have worked closely with our provider over the last year to address the needs of employers when they use our job search technology.
Going Hogwild

JULY 22, 2009
F&S Harley Davidson
7220 North Dixie Drive Dayton, Ohio 45414
5:30 p.m. - 9:00 p.m.

Join the Dayton Area Chamber to network and admire legendary Harley Davidson Motorcycles. Buy your ticket from the Chamber and you may be the lucky winner of this Harley Davidson FXDB Street Bob.

$250.00 per couple. Door Prize drawing during event for motorcycle. Maximum of 200 tickets sold. All event proceeds benefit Dayton EPI Foundation.

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IYA Technology Laboratories, Inc.

JOHN H. PATTERSON AWARD
Taft, Stettinius & Hollister

JONATHAN DAYTON AWARD
Wright State University

VOLUNTEER OF THE YEAR
Rick Stover
PricewaterhouseCoopers, LLC

AMBASSADOR OF THE YEAR
Karen Davis, Stigwolt & Associates
The Chamber’s monthly publication, “Economic Indicators”, provides useful information in the areas of employment trends, new construction, home sales, sales tax collection and much more. These indicators allow analysis of economic performance and predictions of future performance. Here is a sampling from the February 2009 report.

### GDP

<table>
<thead>
<tr>
<th>GROSS NATIONAL PRODUCT — ANNUAL PERCENTAGE CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>4th Qtr ‘08</td>
</tr>
<tr>
<td>-3.8</td>
</tr>
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### CPI

<table>
<thead>
<tr>
<th>CONSUMER PRICE INDEX FEB. ‘09</th>
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<tbody>
<tr>
<td>12 month change, ending</td>
</tr>
<tr>
<td>February ‘08..................+ .4%</td>
</tr>
<tr>
<td>Annual percent change ‘08.....-0.8%</td>
</tr>
</tbody>
</table>

The CPI shows a 12-month change of +0.4% ending February ‘08, and an annual percentage change of -0.8% for the year 2008.
**Key Economic Indicators — February 2009**

### Unemployment Rate

**Dayton MSA (Metropolitan Statistical Area)**
- January 2009: 10.90%
- January 2008: 6.40%
- U.S. Average: 7.60%

### Value of New Construction

**Dayton MSA**
- Non-residential: $15,065,000
- Residential: $6,571,000
- Total: $21,636,000

### Home Sales

**Dayton MSA**
- No. of homes sold: 520
- Average sale price: $103,323

### Sales Tax Collections

<table>
<thead>
<tr>
<th>County</th>
<th>Rate (%)</th>
<th>Dec '08</th>
<th>Dec '07</th>
<th>YTD Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Butler</td>
<td>1.00</td>
<td>2,195,355</td>
<td>3,321,369</td>
<td>-33.90%</td>
</tr>
<tr>
<td>Clark</td>
<td>1.00</td>
<td>1,516,787</td>
<td>1,130,842</td>
<td>-33.90%</td>
</tr>
<tr>
<td>Darke</td>
<td>1.50</td>
<td>525,449</td>
<td>613,058</td>
<td>-14.29%</td>
</tr>
<tr>
<td>Greene</td>
<td>1.00</td>
<td>1,731,605</td>
<td>1,937,296</td>
<td>-10.62%</td>
</tr>
<tr>
<td>Miami</td>
<td>1.00</td>
<td>818,724</td>
<td>903,439</td>
<td>-9.38%</td>
</tr>
<tr>
<td>Montgomery</td>
<td>1.00</td>
<td>4,948,497</td>
<td>5,060,584</td>
<td>-2.21%</td>
</tr>
<tr>
<td>Preble</td>
<td>1.50</td>
<td>347,481</td>
<td>350,483</td>
<td>-0.86%</td>
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<tr>
<td>Warren</td>
<td>1.00</td>
<td>1,969,085</td>
<td>2,102,732</td>
<td>-6.36%</td>
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<tr>
<td>Region</td>
<td>1.05</td>
<td>19,537,583</td>
<td>20,861,481</td>
<td></td>
</tr>
</tbody>
</table>

### Cost of Living Index

**January 2009**

- Dayton, OH: 92.0
- Columbus, OH: 95.6
- Cleveland, OH: 96.3
- Richmond, VA: 104.2
- Chicago, IL: 112.5
- Miami, FL: 116.5
- Baltimore MD: 121.9
- San Francisco, CA: 172.1
- U.S. AVERAGE: 100.0
### Region’s Largest Employers

<table>
<thead>
<tr>
<th>Company</th>
<th>Employees in 2008</th>
<th>Classification</th>
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<tr>
<td>Wright-Patterson Air Force Base</td>
<td>22204</td>
<td>United States Air Force</td>
</tr>
<tr>
<td>Premier Health Partners</td>
<td>12000</td>
<td>Hospitals</td>
</tr>
<tr>
<td>Kettering Health Network</td>
<td>7000</td>
<td>Hospitals</td>
</tr>
<tr>
<td>Montgomery County</td>
<td>4000</td>
<td>Government Offices</td>
</tr>
<tr>
<td>Community Mercy Health Partners</td>
<td>3750</td>
<td>Hospitals</td>
</tr>
<tr>
<td>Miami University</td>
<td>3500</td>
<td>Schools, Colleges, Universities</td>
</tr>
<tr>
<td>AK Steel Corporation</td>
<td>3415</td>
<td>Steel Producer</td>
</tr>
<tr>
<td>The Kroger Company</td>
<td>3000</td>
<td>Grocers-Retail</td>
</tr>
<tr>
<td>Honda of America Manufacturing, Inc.</td>
<td>2750</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Dayton Public Schools</td>
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<td>School, Public</td>
</tr>
<tr>
<td>Wright State University</td>
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<td>Schools, Colleges, Universities</td>
</tr>
<tr>
<td>City of Dayton</td>
<td>2500</td>
<td>Government Offices</td>
</tr>
<tr>
<td>General Motors Corporation</td>
<td>2500</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Sinclair Community College</td>
<td>2500</td>
<td>Schools, Colleges, Universities</td>
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<tr>
<td>University of Dayton</td>
<td>2400</td>
<td>Schools, Colleges, Universities</td>
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<tr>
<td>LexisNexis</td>
<td>2300</td>
<td>Computer Consultants-Designers/Solutions</td>
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<tr>
<td>The Berry Company</td>
<td>2100</td>
<td>Advertising Agencies &amp; Consultants</td>
</tr>
<tr>
<td>NCR Corp.</td>
<td>2000</td>
<td>Information Technology</td>
</tr>
<tr>
<td>Emerson Climate Technologies</td>
<td>2000</td>
<td>Refrigeration &amp; Air Conditioning Equipment</td>
</tr>
<tr>
<td>United States Postal Service</td>
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<td>US Postal Service</td>
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<tr>
<td>National City</td>
<td>1870</td>
<td>Mortgage &amp; Lending</td>
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<tr>
<td>Behr Dayton Thermal Products, LLC</td>
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<td>Manufacturing</td>
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<tr>
<td>Dayton Superior Corporation</td>
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<td>Manufacturing</td>
</tr>
<tr>
<td>RS Information Systems, Inc. (RSIS)</td>
<td>1800</td>
<td>Computer Networking</td>
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<td>AT&amp;T</td>
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<td>GE Money</td>
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<td>Financial Services</td>
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<td>Middletown Regional Health</td>
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<td>Health Care Services</td>
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<td>Meijer Inc.</td>
<td>1600</td>
<td>Retail</td>
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<tr>
<td>Veterans Affairs Medical Center</td>
<td>1550</td>
<td>Hospitals</td>
</tr>
<tr>
<td>Dayton Power &amp; Light Co.</td>
<td>1500</td>
<td>Utilities</td>
</tr>
<tr>
<td>Cintas Corp No 1</td>
<td>1500</td>
<td>Linen Supply Services</td>
</tr>
<tr>
<td>UVMC/Upper Valley Medical Center</td>
<td>1480</td>
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<td>Information Technology</td>
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<td>Bon Ton Stores</td>
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<td>DMAX, Ltd.</td>
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<tr>
<td>Arby’s Lee’s Famous Recipe</td>
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<td>Restaurants</td>
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<tr>
<td>Baker Concrete Construction</td>
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<td>Construction</td>
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<tr>
<td>Dayton Daily News/Cox Ohio Publishing</td>
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</tr>
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<td>ITW Food Equipment Group LLC</td>
<td>1100</td>
<td>Commercial Restaurant Equipment</td>
</tr>
<tr>
<td>Frisch’s Restaurants</td>
<td>1090</td>
<td>Restaurants</td>
</tr>
<tr>
<td>Nelson Tree Service, Inc.</td>
<td>1030</td>
<td>Landscaping</td>
</tr>
<tr>
<td>Avery Dennison</td>
<td>1000</td>
<td>Manufacturing</td>
</tr>
</tbody>
</table>
Jim Jordan was raised in Champaign County, Ohio. He earned a Bachelor’s Degree in Economics from the University of Wisconsin and a Law Degree from Capital University in Columbus, Ohio.

In Congress, Jordan has championed legislation in defense of the unborn, and has led the fight on pro-family issues. He has long been a vocal supporter of securing our borders and enforcing our nation’s immigration laws. Congressman Jordan continues to support tax cuts and has offered a series of budget and appropriations amendments aimed at stemming the growth of excessive government spending because he believes that families and taxpayers, rather than government, know best how to make decisions with their money.

Jim and his wife Polly are the parents of four children. They live near Urbana and attend Grace Bible Church.
An opportunity to interact with elected officials is what “Getting Down To Business” is all about – your Chamber’s part in public policy and advocacy activities.

Getting Down To BUSINESS With...

Jim Jordan, (R) 
CONGRESSMAN 
OHIO’S FOURTH DISTRICT

Q 2009 marked a significant change in political leadership in Washington D.C. What legislative actions have been taken thus far that reveal a difference in public policy priorities? Are there priorities in the U.S. House of Representatives that could impact the business community in the future that are likely to receive increased support under the new administration?

Jim Jordan The whole nation was enthralled with the historic campaign and victory of President Barack Obama. The promise and potential seemed endless. But since taking office in January, I believe the Obama administration has pursued a number of initiatives that will hurt the business environment.

First, a key part of his economic recovery plan is to raise taxes on individuals, families, and business owners making more than $250,000 per year. History has proven that high taxes never create economic growth. These high taxes are coupled with unprecedented federal spending that is projected to double our national debt over the next 10 years.

This is a reckless and immoral approach to governance that will end up costing our children and grandchildren dearly.

Second, President Obama has signaled his intent to actively pursue a “cap-and-trade” policy for environmental protection. Such a policy is predicated upon the mistaken notion that the United States is solely responsible for man-made global warming, and that we must enact unilateral punishment on our businesses and families who use the energy that expands our carbon footprint. The only thing this short-sighted policy will do is raise energy prices, create new energy taxes that will be passed on to customers, increase the cost of producing goods in America, and have a particularly adverse impact on states such as Ohio.

Third, President Obama appears ready to put barriers in the way of free trade between America and its partners. A state like Ohio draws strength from the diversity offered by agriculture, manufacturing, and trade. Trade agreements must be enforced, but now is not the time to use a down economy as an excuse to punish the American businesses that create jobs and economic activity through trade.

Finally, President Obama has opened the door to increased, forced unionism through his support of the so-called “Employee Free Choice Act.” This legislation would remove the guarantee of a secret ballot election for whether to allow a collective bargaining unit to represent employees. Removing the guarantee of a secret ballot is un-American, and should be opposed on principle.

Q A hallmark to the Dayton region is the strategic and collaborative approach it uses to support many of its advocacy and economic development initiatives. As the nation as a whole faces challenging economic times, what must the Dayton region do to better adjust to the changing economic climate?

JJ It goes without saying that the region’s collaborative approach towards economic development and other initiatives stands out from other regions in the state and nation. I hope you have seen real, empirical results that your approach has dramatically increased the effectiveness of your efforts. Moving forward, it is important to continue thinking short- and long-term. We all saw the distinct importance of having shovel-ready projects that can be funded and implemented quickly. Though as you know, while shovel-ready projects have their purpose, such projects do not always have the highest impact in terms of economic development and job creation.

(continued on page 18)
What are your top legislative priorities for the Dayton region’s business community over the coming year? How can the Dayton business community assist in the success of these priorities?

I will strongly oppose the above-mentioned parts of the Obama agenda that will hurt businesses in the Miami Valley and beyond, including attempts to raise taxes, irresponsibly increase federal spending, limit free-and-fair trade, and enact policies for cap-and-trade and card-check. Towards that end, I introduced the only balanced budget that was considered by Congress this year. This effort proved that through fiscal responsibility, we can fund the services needed by Americans without continuing on a destructive path toward economic disaster. I believe we will turn our economy around by adhering to the principles that helped make us the greatest nation on earth – low taxes, reasonable regulations, and incentives for the entrepreneurs and job creators to produce the knowledge and products that the world wants and needs.

The Dayton region is well-positioned to be a transportation and logistics center for the State of Ohio and the country. With the strategic location of I-70/I-75 interchange, the Dayton Airport freight distribution infrastructure and the strategic location of rail lines, the Dayton region boasts a unique position in the logistics market. How do we better highlight this strategic asset to our governmental leadership in Washington, D.C.?

You have correctly identified a phenomenal strength of the Dayton region. Those of us who live in the Miami Valley understand this, but I agree that this may not be quite common knowledge among state and federal policymakers. I am confident that the marketing professionals in your organization will continue to do a great job in promoting this regional strength. I would suggest that many offices define such strength in terms of our ability to demonstrate vision, strategy, and results. Convince them with the facts, and we’ll show them we’re a winner every time!

Workforce development has been identified as a primary focus for businesses across the State of Ohio and throughout the country. The search for highly skilled and qualified workers has led the business community to pursue more opportunities with college interns. With over 80,000 college students in the Dayton region, local businesses are reaching out to identify those students who are seeking high-tech/high-skilled jobs post-graduation, and providing them with internship opportunities while still in school. What do you believe is the best method of gaining federal support for these initiatives that benefit both our future workforce and the business community?
In the Winter 2009 issue of Focus magazine, we profiled the following members of The Dayton Region’s Legislative Delegation: John Adams, Richard Adams, Terry Blair, William Coley II, Courtney Eric Combs, Keith Faber, Bob Hackett, Shannon Walker Jones, Ron Maag, Jarrod Martin, Seth Morgan and Bob Schuler. We continue this feature with the seven remaining profiles.

Dayton Region’s Legislative Delegation
128th General Assembly

NAME: Jon Husted
DISTRICT: 6th Senate District
TERM: First
EDUCATION: B.A., University of Dayton
M.A., University of Dayton
CAREER: Speaker of the Ohio House of Representatives (2005-2008); State Representative, 2000-2008; Vice-President of Business and Economic Development, Dayton Chamber of Commerce; Administrative Assistant, Montgomery County Commissioner Don Lucas
PERSONAL BACKGROUND: Married to wife, Tina. Two children, Alex and Katie.

Q What is your top legislative priority for the 128th General Assembly?
A My first priority will be to work in a bipartisan way to address the economic crisis facing Ohio. Specifically I would like to work on some reforms to the Medicaid system that will enable the state to deal effectively with the burgeoning senior population whose health care needs currently account for approximately 25% of the state’s general revenue fund. Secondly, the Miami Valley region is home to some of the most creative education leaders in the state and I would like to leverage those resources to help address issues related to not only funding but quality schools – at all levels – in Ohio.

Q How do you plan on collaborating with the Dayton region’s legislative delegation to help accomplish your legislative priorities?
A I think it is very important that the Dayton delegation works together to first identify some of the critical issues facing our community. The delegation has already started to meet on a regular basis to determine some priorities and strategies for accomplishing goals that will benefit the entire Miami Valley. I think it is important that the legislative delegation also works closely and cooperatively with local and county elected officials.

NAME: Peggy Lehner
DISTRICT: 37th House District — Dayton (Ward 9), Oakwood, Kettering (Districts 3 and 4), Miamisburg, West Carrollton, Miami Township
TERM: 2 years 2009-2010
EDUCATION: B.A., St. Mary of the Woods College
CAREER: Homemaker
PERSONAL BACKGROUND: Three term member of Kettering City Council, Chairman of the First Suburbs Consortium of Dayton (2005-2008), Board Member of RTA (2005-2008), 35 year resident of Kettering. Mother of five grown children with 10 grandchildren. Married to Jim Lehner M.D.

Q What has been your most significant accomplishment during the 127th General Assembly?
A As Speaker of the House, led the efforts to freeze college tuitions, and created the Choose Ohio First Scholarship program, which will provide $100 million in STEM scholarship funds to Ohio students attending Ohio colleges and universities. This scholarship, combined with K-12 science, technology, mathematics and medicine (STEM) academies, is expected to benefit tens of thousands of students across the state, and will place an emphasis on building skills that are most in demand in today’s economy. Also, passage of the energy bill that will create new jobs in Ohio and cleaner, greener energy production. This was triggered by advanced and renewable energy benchmarks, passed in the House that requires Ohio starting in 2009 to produce 25% of its electricity from renewable sources.

Q What are your top legislative priorities for the 128th General Assembly?
A Making sure that each child has the best opportunities available for a quality education and advocating for policies that will help improve Ohio’s economy and create better jobs. Economic recovery and job creation, ensuring that Ohio responsibly addresses its budget challenges with fiscal prudence, preserving the tax reforms enacted in 2005 and preparing Ohio to prosper as we look toward the future.

NAME: Clayton R. Luckie
DISTRICT: 39th House District
TERM: Third
EDUCATION: Associates, Sinclair Community College
B.A., The Ohio State University
CAREER:
He serves at Marketing and Sales Director of JEC Paper and Related Products, one of the nation’s largest minority-owned companies. His commitment to public service, though, has spanned more than a decade. He served on the Dayton Public School Board from 1996 to 2006, which fueled his desire to fight for better education statewide in the Ohio General Assembly. In the Statehouse, Rep. Luckie serves as Chairman of the State Controlling Board and Vice Chair of the Ohio House Education Committee. He is a member of the Finance Committee and its Primary Education Subcommittee, the Local Government and Public Administration Committee and the Housing Urban Revitalization Committee.

PERSONAL BACKGROUND:
Back home, he is a member of the DayBreak Board of Trustees and the Dayton Urban League Black Leadership 9th Class and Steering Committee. He also sits on the Phillips Temple CME Church Steward Board, and he is a Kappa Alpha Psi Inc., Life Member.

His community activities include involvement, past and present, with the Southern Dayton View Community Development Corporation and the Southwest Priority Board Office. He has been President of the Black School Board Members Association, the Statewide Minority Business Taskforce and the Ohio Black Caucus, Vice President of the Young Democrats, and a trustee for the Ohio School Board Associations.

Rep. Luckie is also proud to have been the first minority Chair of the Downtown Holiday Festival in Dayton. He was selected as a “Top 40 Under 40” winner by the Dayton Business Journal in 2003.

Rep. Luckie lives in Dayton with his wife Lisa and their son Christopher.

Q What has been your most significant accomplishment during the 127th General Assembly?
A My most significant accomplishment during the 127th General Assembly and these are in no particular order, first was House Bill 119. This bill was dedicated to balancing the State budget. Next my vote and support for STEM schools. STEM (Science Technology Engineering and Math) give the students insight into how all of these work together, as well as cultivate our youth’s creativity and innovation. Third, my support of legislation that holds our schools accountable. In these times when education is headed in a new direction, accountability is the key to making sure that our students, all over the state, are receiving a great education. Finally, House Bill 113 which sought to assist incarcerated individuals with their reentry into society.

Q What are your top legislative priorities for the 128th General Assembly?
A My top legislative priorities for this General Assembly, this is in no particular order, are as follows. First, school funding. The following items all tie into each other and are as follows, the stimulus bill, economic development and statewide job creation. Finally, promoting EDGE/MBE statewide.

NAME:
Ross W. McGregor

DISTRICT:
72nd House District

TERM:
Third (Including appointed term in 2005)

EDUCATION:
B.S., Urbana University

CAREER:
Manufacturer

Q What have been your most significant accomplishment during the 127th General Assembly?
A Passage of House Bill 30, which prohibits any local authority from using traffic law photo-monitoring devices to enforce any traffic law until after it has erected signs on every highway that is not a freeway that is part of the state highway system, and that enters that local authority, informing inbound traffic that the local authority utilizes traffic law photo-monitoring devices to enforce traffic laws.

Passage of House Bill 285, which generally requires a state agency or regulatory authority to waive administrative fines or civil penalties for paperwork violations that are first-time offenses committed by a small business.

Q What are your legislative priorities for the 128th General Assembly?
A Passage of legislation regarding timber theft (Legislation in drafting process); Passage of legislation regarding fraud reporting systems, complaints of fraud and misuse of public funds (House Bill 58, introduced March 4, 2009); Passage of a fiscally responsible state budget that does not raise taxes; Work to grow the state economy, create jobs and generally make the district and the state of Ohio a great place to live, work and raise a family.

NAME:
Fred Strahorn

DISTRICT:
5th Senate District

TERM:
First (selected to fill seat vacated by Tom Roberts)

EDUCATION:
B. A., The Ohio State University

CAREER:
Real Estate
Member of the Ohio House of Representatives for the 39th District of Ohio from 2000-2008.

Q &a in Politics (continued on page 25)
In this issue, we feature Miami and Warren counties. Miami County was established in 1807 and has a population of 98,868 residing in its 409-square-mile area. Its major cities are Troy, Tipp City and Piqua. Established in 1803, 407-square-mile Warren County has a population of 158,383. It is part of the Cincinnati-Middletown Metropolitan Statistical Area. Its major cities are Lebanon, Franklin and Middletown.

Miami County
COUNTY SEAT: Troy

A lot of Miami County business is focused on the advanced automotive industry, supplying Honda in Ohio and Indiana, said county Development Director Jim McGarry. He added that the area also has a number of plastics’ companies, both injection-molding firms and those making plastic films. “It just seems that there’s a lot of injection-molding expertise in this area,” he said. A lot of this work was automotive-related, but has now moved into aerospace, advanced machinery and other areas, McGarry said.

McGarry noted that the cities of Troy, Piqua and Tipp City all have development directors to work on economic growth in their cities and that his office wants to make sure there are adequate utilities to support growth along major highways between the cities.

Warren County
COUNTY SEAT: Lebanon

Growth along the I-75 corridor also is on the mind of Kimm Coyner, Warren County development director. She said Warren, Montgomery and Butler county officials got together last year to talk about planning for development along the corridor from Union Centre Boulevard to Austin Road. She sees commercial and industrial growth there, as well as medical facilities. Home Depot recently became the first tenant of Corridor 75 Park, at Ohio 63 and I-75. The company began operating a 657,000-square-foot logistics and distribution center that will provide 500 jobs.

In other developments, Coyner said, Mane, the French flavoring and fragrance company, is building its U.S. headquarters in Lebanon, and her office is working with Franklin on a “transload” rail service facility that, in essence, would offer railroad service to businesses throughout the county. Materials could be shipped by rail to Franklin, then transferred to trucks for local delivery.
GET MORE For Less

The Dayton Area Chamber of Commerce has partnered with Anthem Blue Cross and Blue Shield to provide group medical insurance as well as discounts on dental, vision and other coverage. Anthem’s suite of products is designed to meet you where you are. Whether you’re looking to keep costs down without compromising quality, or you desire richer benefits, you can count on Anthem for sound solutions from the brand America trusts.

**Health** — Anthem offers a full range of HMO, POS, PPO and EPO products, including consumer driven health plan design by Lumenos. Groups 2-50 can receive up to a 4% discount on any of health plans; groups with 51-199 employees may qualify for a 1% alliance credit. Both discounts are available with your chamber membership.

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**Vision** — Blue View Vision℠ gives employees access to one of the largest national vision networks with more than 44,000 provider locations, including independent practitioners, as well as popular retail locations like Lens Crafters®, Target Optical, Sears Optical, JC Penney Optical and Pearle Vision locations. Our flexible plan designs include extra member discounts like savings off the balance over their frame allowance.

**Life and Disability** — With more than 50 years of experience and an A.M. Best rating of A (Excellent), Anthem life has the expertise and experience to provide secure life and disability insurance options. Our products include extra member assistance benefits like the Resource Advisor program which helps with services like online will preparation and identity theft, and provides face-to-face counseling for beneficiaries and disabled employees.

**EAP** — Anthem EAP puts convenient resources within your employees’ reach with access to toll-free 24/7 telephone counseling, as well as legal, elder care, child care, and financial consultation referral services. Anthem EAP also offers supervisor/management training and workplace trauma response.

Anthem members also can receive discounts on over-the-counter drugs, books, health and beauty aids, hearing aids, health club memberships, and more through Special-Offers@Anthem at www.anthem.com.

Over the next few months, we’ll bring you a series of cost-saving tips, designed to help you make the most of your budget and benefits. In the next issue, we’ll talk about the benefits of an HSA versus an HRA, and when one of these plans is right for you.
BREAKFAST Briefing Preview

FRIDAY, JULY 10

TIME: 7:15 A.M. - 9:00 AM
SPEAKER: Erin Hoeflinger
President, Anthem Blue Cross
Blue Shield of Ohio

LEADING EFFORTS TO IMPROVE ACCESS TO HEALTH CARE IN OHIO

Erin Hoeflinger was named President and General Manager for Anthem Blue Cross and Blue Shield in Ohio in February 2008. A native Ohioan, Ms. Hoeflinger is responsible for the strategic leadership of the largest health benefits company in the state. Her responsibilities include the development of innovative programs and services to improve the health care experience for nearly 3 million members, leading efforts to improve access to health care in the state and serving as a leader in the transformation of health care.

Ms. Hoeflinger is responsible for the management of all group health business in Ohio including sales, account service and underwriting, as well as for maintaining customer relationships. In addition, she is involved in corporate strategy, planning and execution, and serves as the primary contact for state regulators to ensure compliance and manage any state-related issues. Ms. Hoeflinger also has a leadership role in Anthem’s social responsibility activities, maintaining the company’s commitment to the communities it serves across the state. She is based in Mason.

Ms. Hoeflinger’s career spans more than 20 years. Prior to becoming president in Ohio, Ms. Hoeflinger served the company as President of Anthem Blue Cross and Blue Shield in Maine, following several years in other leadership positions focused on sales, operations and health care management. As a Vice President of Health Care Management, Ms. Hoeflinger helped Anthem achieve NCQA “excellent” accreditation – the standard of excellence for health plans. During her leadership of operations, she oversaw implementation of business systems that improved customer understanding and satisfaction.

Her experience in health care was further enhanced by her previous roles with Anthem Prescription Management (now WellPoint Next Rx). While serving as Executive Director of Client Relations and Operations, Ms. Hoeflinger’s unit achieved the highest client satisfaction levels among all Anthem Specialty companies.

Ms. Hoeflinger combines her commitment to improving the health of Ohio residents with leadership in civic and business affairs. In Maine, she served on the Board of Directors of the Maine State Chamber of Commerce, Maine Chapter of the Kidney Foundation, United Way, and Maine Health Management Coalition. She was recently named the “Woman of Distinction” in 2007 by the Girl Scouts of Maine. Ms. Hoeflinger’s unit achieved the highest client satisfaction levels among all Anthem Specialty companies.

Ms. Hoeflinger’s career spans more than 20 years. Prior to becoming president in Ohio, Ms. Hoeflinger served the company as President of Anthem Blue Cross and Blue Shield in Maine, following several years in other leadership positions focused on sales, operations and health care management. As a Vice President of Health Care Management, Ms. Hoeflinger helped Anthem achieve NCQA “excellent” accreditation – the standard of excellence for health plans. During her leadership of operations, she oversaw implementation of business systems that improved customer understanding and satisfaction.

Ms. Hoeflinger holds a Masters of Business Administration degree from Xavier University in Ohio and an undergraduate degree in Communications from Wright State University. She and her husband Deron reside in Springboro, Ohio, with their two daughters, Lindsay and Nicole.

FRIDAY, AUGUST 14

TIME: 7:15 A.M. - 9:00 AM
SPEAKER: John Boggess
Miami Valley Career Technology Center

BRINGING INNOVATION AND EXEMPLARY STATUS TO MVCTC

Dr. John Boggess, attended Ohio University in Athens, where he received his bachelor’s degree in business administration in 1973, his master’s degree in public administration in 1981 and his doctoral degree in education administration in 1997.

He served as a Scioto County JVS administrator for 10 years as treasurer, assistant superintendent and superintendent before becoming superintendent of Miami Valley Career Technology Center in Clayton,
MVCTC serves more than 2,500 high school juniors and seniors in 27 districts in Montgomery, Preble, Miami, Warren and Darke counties. In addition, 5,000 adults take courses and participate in skill upgrades and training at the school each year. Under Dr. Boggess' leadership, MVCTC received two of nine national Exemplary Awards given by the U.S. Dept. of Education in 2003. MVCTC has been featured in national publications for its partnerships with business and industry, post secondary institutions and for its lead role in workforce development in the Miami Valley of southwest Ohio.

In March of 2009, MVCTC was chosen as an exemplary school for its focus on the STEM (science, technology, engineering, and math) topics, by the American Youth Policy Forum, a nonprofit, nonpartisan professional development organization from Washington D.C. This honor included a site visit to MVCTC by teams of legislators from Arizona, Connecticut, Georgia, Maryland, and Massachusets. Dr. Boggess shared with the visiting legislators MVCTC’s successful practices for infusing STEM into high school education.

Dr. Boggess is the recipient of the National AASA Leadership in Learning Award, BASA Leadership Award, and received the BASA Administrators Technology Leadership Award and Ohio ACTE Outstanding Service Award for 2005. He served on the Advisory Board for State Superintendent and is past president of Ohio Association of Career-Technical Superintendents. He is an active member of the Ohio Association for Career-Technical Education and Buckeye Association of School Administrators, served as Chairman of the Technology Committee. Also served as Legislative Chairman of Ohio Association of Joint Vocational Schools. Dr. Boggess was appointed by the Speaker of the House of Representatives to serve as commissioner on the eTech commission. He serves on the Board of Directors for Metropolitan Dayton Educational Cooperative Association (MDECA). He has received appointments to the Region 10 Administrative Advisory Council, the Miami Valley P16 Education Consortium and EDvention Board Director.

**Q** What has been your most significant accomplishment during the 127th General Assembly?

**A** Passing House Bill 545, which strengthened Ohio’s laws regarding the lending practices of the so-called payday lending industry. A measure which was upheld by an overwhelming majority of Ohioans during the November 2008 Election.

**Q** What are your top priorities for the 128th General Assembly?

**A** Reducing governmental burden on Ohio taxpayers, promoting the growth and prosperity of Ohio small businesses, and improving the efficiency and effectiveness of our state government.
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Nicholas.Williams@Schooleymitchell.com
www.smtcdayton.com
Even in times of a challenging economy, workforce issues remain one of the highest priorities for our member businesses. It is no coincidence that workforce is one of your Chamber’s top five strategic priorities.

CHAMBER DEFINES WORKFORCE INITIATIVE — “T.I.E.D. TO SUCCESS”

Complexities arise in how workforce is defined; the definition is as varied as our membership. Your Chamber services designed to assist in this area are also varied, but our purpose remains clear—to provide our member employers with cost effective and time efficient solutions to their workforce needs. These solutions are both strategic and tactical, and are focused on both the recruitment of new talent and the retention of your existing workforce.

To assist you, our members, in identifying all of the solutions and services your Chamber has available to meet your workforce needs, we have defined and packaged those solutions under the initiative “T.I.E.D. to Success.”

To further assist you, our available products and services can be found under “T.I.E.D. to Success” within the Chamber’s website at www.daytonchamber.org.

WHAT IS “T.I.E.D. TO SUCCESS”?  

“T” encompasses Chamber services for Training & Education. Within the Tied website, the Chamber is introducing a directory of available training services from Chamber member providers. This directory is launching in April 2009. Interested training providers are asked to contact Roberta Walker, Manager, Workforce Development (rwalker@dacc.org) to learn how to be included in the directory.

“E” encompasses Chamber services for Employee Recruitment. The flagship of this area is our long-running job portal, Greater DaytonWorks.com, courtesy of DPL Energy. The Chamber also provides direct member assistance in employee recruitment, community orientation programs, and printed material on the area.

“D” encompasses Chamber services for Data and Resources. These resources are designed to provide best practice information to our members, as well as tools for cost savings and efficiency. Types of information include: workplace diversity, workplace flexibility, and demographic information. Cost savings and efficiency tools include: group savings employee benefit products, relocation packets, and area maps.

Our purpose in this initiative is to provide our member employers with cost effective and time efficient solutions to their workforce needs. Your Chamber will continue to enhance and expand these tools and services for our members. Please take an opportunity to visit our website and the “T.I.E.D. to Success” section to learn more or contact a member of the workforce solutions team at 937-226-8256.

Training and education are key components to achieving success in retaining your existing workforce and recruiting new talent.
NEW MEMBERS List

For members' complete information, please visit our website www.daytonchamber.org

A Healing Bridge
4736 Fishburg Road
Huber Heights, OH 45424

Addictions Resource Center
350 Phillips Street
Yellow Springs, OH 45387

After Hours Internal Medicine
2361 Lakeview Drive
Beavercreek, OH 45331

All Season Remodeling Co.
4761 Old Salem Road
Englewood, OH 45322

American Precision Connections
3506 Encrete Lane
Moraine, OH 45349

Apex Services LLC
295 Northland Boulevard
Cincinnati, OH 45246

Aqua Falls Water
7606 Dayton Road
Fairborn, OH 45324

Arthur Murray
17 Prestige Plaza Drive
Dayton, OH 45432

Asian Buffet and Grill
6999 Miller Lane
Dayton, OH 45414

Autism Society of America-Dayton
P.O. Box 1013
Miamisburg, OH 45367

Avisity Technology Solutions
1987 Vista Oaks Trail
Dayton, OH 45439

AWSCO, Inc.
4301 James H. McGee Boulevard
Dayton, OH 45427

Baker & Daboll, LLC
1600 Scripps Center, 312 Walnut Street
Cincinnati, OH 45202

Bayer Builders Inc.
3830 Rench Road
Covington, OH 45318

Belmont Coin Shop
2749 Wilmington Pike
Kettering, OH 45419

BerryHill Partners LLC
1096 Berryhill Road
Bellbrook, OH 45305

Bigelow, Dan
2537 Indian Wells Trail
Xenia, OH 45383

Buckingham & Company
6896 Loop Road
Dayton, OH 45459

C & C Dyno, LLC
2387 Addison New Carlisle Road
New Carlisle, OH 45344

C. G. Construction
6891 Germantown Pike
Miamisburg, OH 45342

Calvary Contracting, Inc.
235 Glaser Street, Suite A
Fairborn, OH 45324

Capital Health Services
5020 Philadelphia Drive
Dayton, OH 45415

Cast Plus, Inc.
415 Oxford Road
Franklin, OH 45005

Chappys Grille
2733 West Alex Bell Road
Moraine, OH 45439

ChemStation International, Inc.
3400 Encrete Lane
Dayton, OH 45439

CMC Technologies, Inc.
8080 Beckett Center Drive, Suite 203
West Chester, OH 45069

College Town Profile
(Div. of Village Profile)
33 North Geneva Street
Elgin, IL 60120

Common Cents Energy, LLC
1275 Boardman-Poland Road, Suite 5
Youngstown, OH 44514

Consolidated Machinery Movers
11 Heid Avenue
Dayton, OH 45404

Cradle North America
3640 Colonel Glenn Highway
Dayton, OH 45435

Custom Mechanical Systems Corp.
1715 Springfield Street
Dayton, OH 45405

Daetwyler R & D Corporation
2133 Lyons Road
Miamisburg, OH 45342

Dayton Bar Association
109 North Main Street, Suite 600
Dayton, OH 45402

Dayton Precision Services
1440 Nicholas Road
Dayton, OH 45418

Dayton Ski & Board Club
P.O. Box 1334
Dayton, OH 45401

Design Homes & Dev. Co., Inc.
8534 Yankee Street
Dayton, OH 45458

Dog Watch of Dayton
12490 Old Columbus Road
South Vienna, OH 45369

Drywall Wizard
1516 Springfield Street
Dayton, OH 45403

Elaine Skin Care
2765 Harlan Road
Waynesville, OH 45068

Electric Werkes, Ltd.
1938 West Alex-Bell Road
Centerville, OH 45459

Elizabeth Place Subway
One Franciscan Way
Dayton, OH 45408

Elliott Heller, CPA
8281 McEwen Road
Dayton, OH 45458

Emmaus Investor Services Corp.
117 Fairground Avenue
Dayton, OH 45409

Enginetics Corporation
7700 New Carlisle Pike
Huber Heights, OH 45424

Exciton, Inc.
P.O. Box 31126
Dayton, OH 45437

FocalPoint Business Coaching
6560 Sunny Drive
Mason, OH 45040

Greene Dental Associates
3980A Colonel Glenn Highway
Fairborn, OH 45324

GSSP Enterprises, Inc.
7240 Meeker Creek Drive
Dayton, OH 45459

Hearth & Home Assisted Living and Memory Care At Vandalia
55 Great Hill Drive
Dayton, OH 45414

Hollys Home Cooking
489 East Dixie Drive
West Carrollton, OH 45449

Horan Associates, Inc.
8756 Union Centre Boulevard
West Chester, OH 45069
Hornaday, James E.
1004 Oak Drive
Richmond, IN 47374

Iyatech
2090 Hewitt Avenue
Kettering, OH 45440

Jim Dagg Public Speaker
P.O. Box 456
Springboro, OH 45066

Jimmy Johns
1157 Brown Street
Dayton, OH 45409

John W. Dobson, M.D., Inc.
2330 East High Street
Springfield, OH 45505

KMH Systems, Inc.
6900 Poe Avenue
Dayton, OH 45414

Lake Business Products
1936 Woodman Center Drive
Kettering, OH 45420

LJ Deweese Co.
3616 Tipp-Cowlesville Road
Tipp City, OH 45371

LL Patterson LLC
25 East Mill Street
Springboro, OH 45066

LocalAdLink
6139 Dog Leg Road
Dayton, OH 45415

Marble Dimensions Worldwide
P.O. Box 751353
Dayton, OH 45475

Maximum Flight Advantages
5340 Hangar Drive
Vandalia, OH 45377

McGillcuddy’s
1980 East Whipp Road
Kettering, OH 45440

Miles Ahead Technology LLC
22 South Main Street
Miami, OH 45342

Morris Heating Cooling Electrical Service
517 North Main Street
Piqua, OH 45356

My Favorite Muffin & Bagel Cafe
175 East Alex Bell Road, Suite 220
Centerville, OH 45459

North American Laserscopic Spine Institute
One Elizabeth Place
Dayton, OH 45408

Office Out of the Box LLC
P.O. Box 189
Mason, OH 45040

Orthopedic Associates of SW Ohio, Inc.
7677 Yankee Street, Suite 110
Centerville, OH 45459

Packaging Corporation of America
1824 Baltimore Street
Middletown, OH 45344

Pepito’s
1130 East Central Avenue
West Carrollton, OH 45449

Physician Sleep Diagnostic Center
7756 Washington Village Drive, Suite A
Centerville, OH 45459

Pizza Express
4194 Kettering Boulevard
Moraine, OH 45399

Posh Pets
3036 Far Hills Avenue
Dayton, OH 45429

Public Sector Technologies
1221 Wilmington Avenue
Dayton, OH 45420

R & R Painting Co., Inc.
2372 Arbor Boulevard
Dayton, OH 45439

Rebuilding Together Dayton
1056 Brown Street
Dayton, OH 45409

Remodeling Designs, Inc.
462 Windsor Park Drive
Dayton, OH 45459

Reticle Web Marketing
4701 Presidential Way, Suite B
Kettering, OH 45429

S & W Engineering
3181 Traine Drive
Dayton, OH 45429

S. E. United
40 Upper Avenue
Dayton, OH 45417

Safety Through Engineering
9363 Detrick Jordan Pike
New Carlisle, OH 45344

Salon Reveal
1002 Miami Beach Center
Centerville, OH 45459

Schoeder, Ronald
1940 Armstrong Road
Fairborn, OH 45324

Sonic Drive-In Restaurant
6334 Far Hills Avenue
Dayton, OH 45459

Sparkling Pro Cleaning Services
451 Greenmound Boulevard, Suite 2
Dayton, OH 45419

Spectracam Limited Liability
660 Millburn Avenue
Dayton, OH 45404

Stafford Gage & Tool, Inc.
4606 Webster Street
Dayton, OH 45414

Staetline Medical Equipment
630 Liberty Avenue
West College Corner, IN 47003

Succeed Inside the Box
105 Four Meadows Lane
Morrisville, NC 27560

The Donna Shepard Company
1913 Bellbrook Woods Court
Bellbrook, OH 45305

The Other Place
P.O. Box 1294
Dayton, OH 45401

The Schindler Banquet Center
1183 Tyndale Lane
Xenia, OH 45385

Thompson Enterprises
P.O. Box 861
Vandalia, OH 45377

Time & Management Pool Products, Inc.
2107 East Home Road
Springfield, OH 45503

Tires Unlimited
4742 Wadsworth Road
Dayton, OH 45414

TPI Composites, LLC
2145 Airpark Drive
Springfield, OH 45502

Travelhost
5631 Oakview Terrace
Liberty Township, OH 45011

Twin Valley Equipment, Inc.
1980 U.S. Route 35 East
Eaton, OH 45320

Twin Towers Logistics
P.O. Box 423
Dayton, OH 45410

Ultra Payroll Services
2718 Wayne Avenue
Dayton, OH 45420

Validex
324 West 9th Street
Cincinnati, OH 45202

Visual Marketing Associates, Inc.
129 Webster Street, Studio 3
Dayton, OH 45402

West Heating & Cooling
810 Bechtle Avenue, Suite C
Springfield, OH 45504

Win Realty Solutions LLC
P.O. Box 503
Vandalia, OH 45377

Women In Business Networking
P.O. Box 861
Springboro, OH 45066

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FOCUS VOL 8, NO. 2 — 09

29
Chris Wimsatt has been promoted to Director, Economic Development. For the past several years, Wimsatt has held the position of Manager of Workforce Development at the Chamber and played an integral part of the economic development team in the Dayton region. Wimsatt’s new responsibilities will include assisting companies with recruitment, retention and outplacement efforts, acting as part of the Ohio Rapid Response workforce team, grant writing and implementation, public policy representation, data collection and research, and the coordination of economic development activities with local municipalities and economic development organizations. To contact Chris please call 226-8293 or email him at cwimsatt@dacc.org.

Roberta Walker has been promoted to Manager, Workforce Development. For the past several years Roberta has held the position of Public Relations Specialist at the Chamber and played a key role in the Marketing and Communications department. Walker’s new responsibilities will be managing the Greater Dayton Works program, the Chamber new training and development initiatives, and serve as the Chamber liaison for workforce development in the region. To contact Roberta please call 226-8258 or email her at rwalker@dacc.org.

Greene Dental Associates

Providing World Class Smiles! — At Greene Dental Associates, dental office, your smile is their top priority. Dr. Percy Torkornoo and his entire team are dedicated to providing you with the personalized, gentle care that you deserve. Greene Dental Associates are devoted to restoring and enhancing the natural beauty of your smile using conservative, state-of-the-art procedures that will result in beautiful, long lasting smiles! Greene Dental Associates are located at 3989 Colonel Glenn Highway, Suite A in Fairborn, Ohio or visit them at www.greenedentalcare.com.
This marked the beginning of a new era for Dayton’s young professionals.

Generation Dayton is a diverse organization of talented young professionals who live and work in the Dayton region and helps its members meet, network, learn, grow, and establish themselves as integral components in the future success of the Dayton region. The Dayton Area Chamber staff, volunteers, and sponsoring organizations have all been integral to the success of this organization over the last three years.

May 1, 2009 is the 4th annual Generation Dayton Day – a day when we celebrate the successes of Generation Dayton and its members and also invite all young professionals in the Dayton Region to “Get Out, Give Back, and Get Down.” This event is open to members and non-members of Generation Dayton.

We “Get Out and Give Back” by volunteering in the community for an afternoon. It is Generation Dayton’s desire that employers realize the sense of community created amongst participants on this day, the aptitude to make our community a better place, and encourage the young professionals of their organization to get out and give back. In the last two years, 96 Generation Dayton Day volunteers provided more than 300 hours of service, benefitting our community by approximately $5,810.72.

Members then come together to “Get Down” with a social gathering to share the day’s volunteer experiences and celebrate another successful year for Generation Dayton.

Throughout the year, Generation Dayton offers events that focus on professional development, community service, and social networking. In terms of volunteering, members are highly encouraged to match their passion with a local agency to serve continuously throughout the year. Generation Dayton’s Second Annual Volunteer Speed Match is scheduled for August 11, 2009, where members will be encouraged to do just that.

For more information about Generation Dayton events or becoming a member, visit our website at www.generationdayton.org.

If your company is interested in becoming a sponsor of Generation Dayton or encouraging your employees to participate, please contact Stephanie Yenn at 937-226-8256 or Chris Kershner at 937-226-8289.

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**UPCOMING Events**

**Business And Breakfast**
- **DATE/TIME:** May 19, 7:00 - 8:00 am
- **LOCATION:** The Brunch Club
- **COST:** Free to attend; Breakfast at your own expense
- **REGISTRATION:** Stephanie Yenn, syenn@dacc.org by May 15

**Fourth Friday Lunch**
- **DATE/TIME:** May 22, Noon - 1:00 pm
- **LOCATION:** Thai 9
- **COST:** Free to attend; Lunch at your own expense

**Tour Of Wright-Patterson Air Force Base**
- **DATE/TIME:** June 19, Noon - 4:30 pm
- **LOCATION:** Hope Hotel & Conference Center, WPAFB, (Building 823 Area A)
- **COST:** Free to attend; Lunch at your own expense
- **REGISTRATION:** LaDonna Wulfeck, hwulfeck@dacc.org by June 16

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Young professionals in Dayton have a reason to CELEBRATE — Generation Dayton is proud to be celebrating its third anniversary this May. Generation Dayton was officially founded on May 6, 2006 when the Dayton Young Professionals Association agreed to merge its operations with the Dayton Area Chamber of Commerce to form the organization now called “Generation Dayton.”
### Business After Hours

**DATE/TIME:** May 20, 5:30 - 7:30 pm  
**TOPIC:** Business to Business Networking  
**LOCATION:** Soraya Farms

### Safety Lunch With The Experts

**DATE/TIME:** May 20, 11:30 am - 1:00 pm  
**SPEAKER:** Kathleen Davenport, Ohio Bureau of Workers’ Comp  
**TOPIC:** Cost Control Strategies  
**LOCATION:** Mandalay Banquet Center

### Breakfast Briefing

**DATE/TIME:** June 12, 7:15 - 9:00 am  
**SPEAKER:** Tom Pelto/Mike Kehoe, AT&T  
**TOPIC:** Technological Change Is Happening  
**LOCATION:** Dayton Racquet Club

### Safety Breakfast With The Experts

**DATE/TIME:** June 17, 7:30 - 9:00 am  
**SPEAKER:** Dick Gilgrist, Cincinnati Area OSHA Director  
**TOPIC:** OSHA Update  
**LOCATION:** Mandalay Banquet Center

### Business After Hours

**DATE/TIME:** July 15, 5:30 - 7:30 pm  
**TOPIC:** Business to Business Networking  
**LOCATION:** Girl Scouts of Western Ohio

### Breakfast Briefing

**DATE/TIME:** July 10, 7:15 - 9:00 am  
**SPEAKER:** Erin Hoeflinger, Pres. Anthem BC/BS of Ohio  
**TOPIC:** TBA  
**LOCATION:** Dayton Racquet Club

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For more information or to register, visit us online at [www.daytonchamber.org](http://www.daytonchamber.org)