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PRESIDENT'S Message



FOCUS ON: REGIONAL GOVERNMENT

The idea of some form of regional government is back on the radar screen for our area ever since a group, sponsored

by WDTN TV-2, went to Louisville and learned more about how the City of Louisville and Jefferson County merged governments. Now don't expect miracles – even that Kentucky process took four community-wide votes spanning 30 years. But this idea really may get some play back here in town this time around for several reasons.

First, the economy has begun taking its toll on governments' resources. The City of Dayton is facing a \$13 million deficit while Montgomery County had to work extremely hard to balance its budget after seeing possible red ink to the tune of about \$7 million. Any business leader worth his/her salt knows a recession may create a crisis and therefore cultural and process changes never before considered. This may be the right time for even more synergy between these two entities.

Secondly, we have several elected leaders at the County and City levels that also believe the timing could be right for action. And we can't do anything without their active leadership and support.

Third, we finally have had some (a relative term) success with other services like the community's 911 dispatch consolidation. It shows us there are opportunities we need to investigate that are worth the effort – and political costs.

Fourth, we have business leaders like you and others who know this makes sense and are anxious to see something happen that will ensure efficient government services at lower costs or less future costs to our tax-paying businesses and citizens.

And last, it seems our local media may be seriously interested in taking up this issue as part of its efforts to support the region and ensure its long-term sustainability.

But what do we mean by regional government? That is a very big question lending itself to a number of definitions. It may not mean every city, village or township merging into one governmental entity in the county. But what it should mean is the City of Dayton and Montgomery County finding ways to eliminate redundancies, waste, over-capacity or service duplications within their service areas.

This is the time we should start taking a more serious look at this opportunity and not let our egos or parochialism get in the way of real progress. This makes good business sense – it also makes for good government stewardship. But we must spend the time and energy, like Louisville did, in making a case to our citizens – our neighbors, co-workers, families and friends – that this will help sustain us long term and perhaps give our region a competitive advantage in the future. ■

Phillip L. Parker, CAE, CCE
President & CEO
Dayton Area Chamber of Commerce



FOCUS is a "green" publication. The paper is made from 30% recycled fiber with chlorine-free pulp timber from managed forests. The soy-based ink meets all requirements of The American Soybean Association.

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On The Cover

Our Premiere Sponsor
for this issue is
Hafenbrack Marketing.

A look at the national and regional economic forecast.



Introducing the Dayton Region’s Legislative Delegation.



Generation Dayton’s 2009 calendar abounds with opportunities.



NOW Accepting Applications

Leadership Dayton is a regional leadership program designed to identify, educate, and motivate a network of community leaders and increase the individual's capacity to serve the Dayton region. Selected participants learn through seminars, small work groups, panel discussions, direct interaction with community leaders, and a variety of community activities.

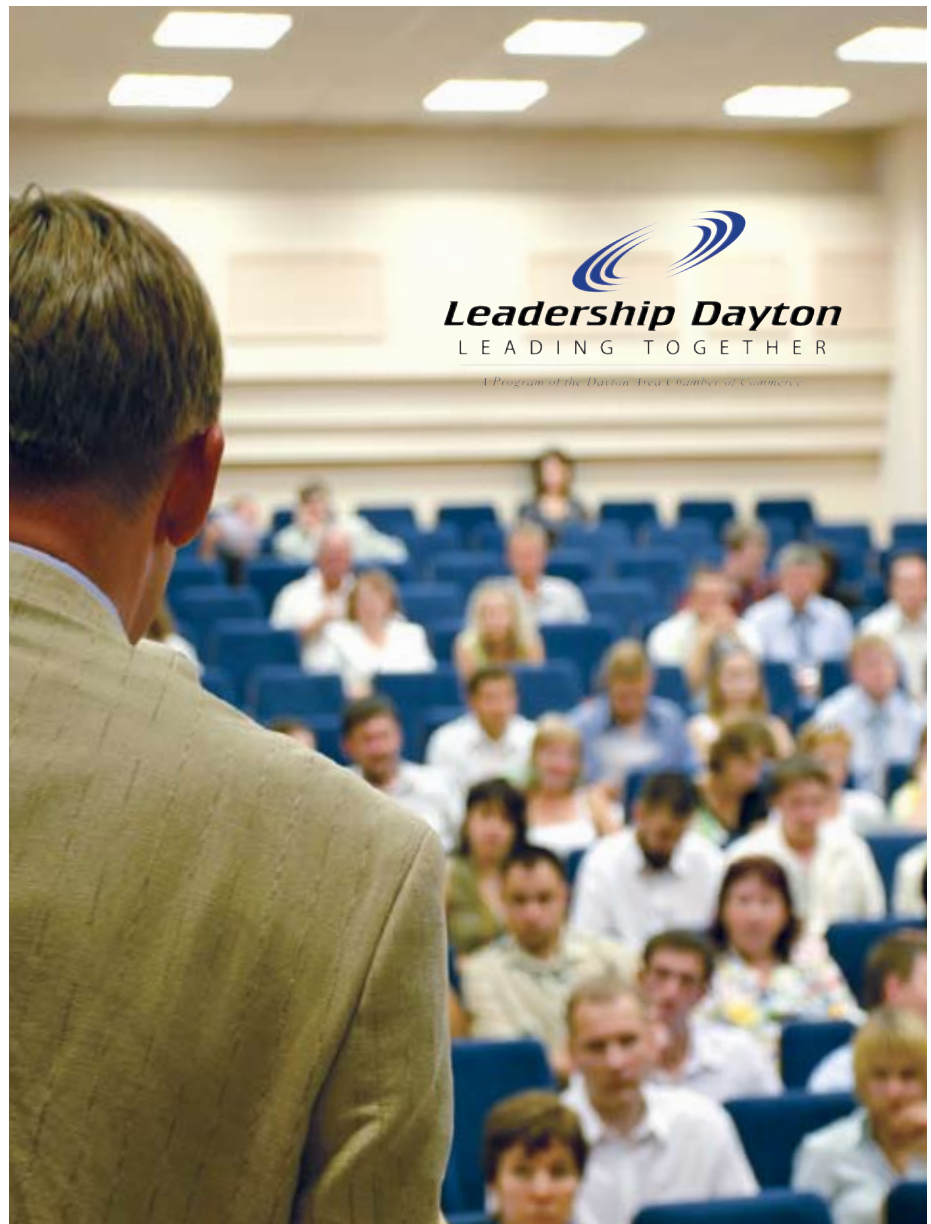


Leadership Dayton is seeking professionals committed to improving the lives of residents and businesses in the area. Leadership Dayton values diversity and therefore seeks professional men and women from different occupational, educational, social and cultural backgrounds to apply to the program. Individuals living and/or working in Darke, Butler, Clark, Greene, Miami, Montgomery, Preble, Shelby and Warren counties are encouraged to apply. Ideal candidates are professionals who have demonstrated leadership in both their organization and the community and who are interested in supporting the greater Dayton region, through their continual leadership and trusteeship.

During the 11-month program, participants learn through presentations, discussions and direct experiences about every major aspect of community life, from education and economic development to criminal justice and cultural arts. The program begins with a mandatory weekend retreat in August and participants meet for a full day (8:00 am to 5:00 pm) the second Wednesday of every month from September through June.

Since 1976 the Leadership Dayton Program has been identifying, educating, and motivating leaders and increasing their capacity to serve in the Dayton region.

Applications are currently being accepted at www.leadershipdayton.org. For more information about the program, contact Stephanie Yenn at 937-226-8256. — ■



Ideal candidates for the Leadership Dayton program are dedicated professionals who have demonstrated leadership in both their organization and in their community.

30 YEARS OF EXPERIENCE

Dave Hafenbrack started Hafenbrack Graphic Design as a one-man shop nearly 30 years ago and has built it into one of the region's largest marketing organizations, Hafenbrack Marketing. The firm offers services all along the spectrum of strategic marketing—from strategy and planning, to communications and public relations, graphic design, web development and program management. And it works to partner with its clients. The goal is not just to present a message, but to help the clients grow and add value to their business. "It's pretty simple," says Alex Loehrer, partner and vice president. "Hafenbrack helps businesses identify demand that exists in any given market place for their products or services. We really invest a lot of time upfront understanding our customers and our customers' customers."



Alex Loehrer, partner and Vice President of Hafenbrack Marketing in Dayton, Ohio.

Callie, the office dog, is a fixture in downtown Dayton since Hafenbrack Marketing moved to the historic Kuhns Building at Fourth and Main Streets in 2007.



Let Strategic Marketing Take You **UP** The Down Economy.

By Vince McKelvey

Alex Loehrer of Hafenbrack Marketing says tight times are the right times to invest in strategic marketing. In a weak economy, there's a natural and instinctive reaction to pull into a shell. Don't do it.

"Times like these are when smart businesses really want to get out in front of customers," Loehrer said. "When their competitors are hiding from them, that's a great time to go out in the marketplace and create equity for your brand and awareness for your products and services."

Loehrer laid out a number of steps businesses can take to better position themselves in a difficult economy, including "the first and most important piece" – taking a step back to make sure you know what your customers want and what's happening in the marketplace. "It's a good time to invest in strategy and research," he said. Businesses also can look to see if there's a new product or service they can offer, or a new way to deliver their services. Then, with an enhanced portfolio, they can survey the market for potential new customers and determine the best way to reach them. "There's plenty of opportunity in these circumstances," Loehrer said.

A good marketing partner can help with all of these steps and Hafenbrack strives to be a marketing partner. Hafenbrack offers a range of services – strategy and planning, marketing and communications, public relations, graphic and web design, program management – and looks to build long-term relationships with its clients. "We want to get to know you and as much about you and your market as we can," Loehrer said. "Our goal is to be a partner with you in years to come." The ultimate goal is to drive value and growth for the client.

Founding partner Dave Hafenbrack, president and CEO, started the company in 1980 as Hafenbrack Graphic Design – a one-man shop described on their web site as a "lean-mean-marketing-machine" – and built it into one of the region's largest marketing organizations. Hafenbrack Marketing has about 25 employees, including 15 in house and about 10 full-time contracted workers it can draw on as needed. "We have a core of experts in all the areas of business that we have in house, and if we require a specialist for a certain element of a job, we have a network

of associates available," Loehrer said. "We do that just to limit overhead and pass along the best value to our customers." The result is a streamlined agency that's small and approachable, and one that offers customers access "to any sort of marketing and communication tool that they could want."

And Hafenbrack is growing. "Captured revenue" runs about \$4.5 million a year – a figure that excludes pass-through costs for externally purchased services, such as printing. The firm added two positions last year and has a few yet to fill. Loehrer said it could add five positions over the next few years, as it builds clients. Hafenbrack also is in the midst of a 4,500-square-foot office expansion. In January 2007, the firm moved from Miamisburg into the historic Kuhns Building (restored and refurbished by Bob and Nancy Shiffler) in downtown Dayton. Hafenbrack occupies two floors in an interesting and open area designed by longtime employee Scott Winters. The space is divided by partitions, rather than walls, and features a lounging area for staff and a striking circular staircase inherited from previous occupants. The upper floor is not a full floor, but a loft, when enhances the openness. Still, two years after moving in, "We're tight in here," Loehrer said, and Hafenbrack is expanding

(continued on page 08)

(continued from page 07)

into an area across the hall from the loft, adding offices, storage, a conference room, a kitchen, restrooms and a photography room. The company also has a small office in downtown Springfield.

Loehrer said Hafenbrack had a good space in Miamisburg but was looking to relocate and found an appropriate space downtown. The city, which provided an incentive, and the Downtown Dayton Partnership have been welcoming, supportive and responsive. “The beauty of this building, the beauty of the city of Dayton, is that they created a really accommodating space in the downtown that is a better value than where we were,” Loehrer said. “A space that we like very much, but it’s a cost savings for us and we’re able to pass that along to our customers.”

Sandy Gudorf, president of the Downtown Dayton Partnership, is happy to have Hafenbrack Marketing, and said the company’s commitment to downtown goes beyond locating there. “They have been very helpful in numerous initiatives and programs that the partnership has underway,” she said. Dave Hafenbrack, for instance, is a volunteer in the partnership’s Leadership Network Program and the firm has helped the partnership in some of its own marketing programs. Plus, Gudorf said, these are the kinds of jobs and businesses that are vital to downtown. “Professional services is a strong sector in our downtown. This notion of ‘creative class’ jobs – they just add energy. And we’re just excited that they’re here.”

The professional services sector, in fact, is a growing part of Hafenbrack’s client base and has grown since the move downtown, Loehrer said. Other client sectors include Industrial & Technology, Public & Govern-



Hafenbrack Marketing sponsors many client-appreciation events annually, which are always well-attended and a great networking opportunity.

ment, Financial Services, and Healthcare & Personal Care. Last year, Hafenbrack became the agency of record for the Kettering Health Network. “To have the privilege to work with an organization like that is really exciting,” Loehrer said.

The professional experience at Hafenbrack extends beyond marketing, which positions it to understand a client’s business, even to help a client discover how it could improve or develop new services. Loehrer and senior partners Hans Wagner and John Fimiani all worked in industry at Rittal Corporation, a German company that’s a global leader in enclosure systems. Over two decades, in fact, Wagner established and ran Rittal’s U.S. operations. Now he guides Hafenbrack’s strategic marketing and management consulting work. In addition, Loehrer said, Hafenbrack has a number of partners it can

turn to who have real business understanding. “I think that’s one of the unique aspects of our business. We know marketing extremely well, but we’re a blend of professionals who’ve actually been there in the business world and done that.”

The Dayton region has a strong tradition in marketing and advertising – a corollary, perhaps, to the region’s history of innovation. Agencies grew up to help businesses tell the story of their inventions. Whatever the reason, marketing is a vibrant piece of the local economy and Loehrer invites someone who’s looking for marketing assistance to shop around. “There are a lot of great partners in this community to help,” he said, with some specializing in one aspect of the business or another. “We happen to believe that we’re doing it exceptionally well – but I can say wholeheartedly that any business that wants to grow should look into marketing.” — ■



Dave Hafenbrack,
founding partner,
President and CEO, started
the company in 1980
and built it into one
of the region’s largest
marketing organizations.

MINORITY Business Update

South Central Ohio Minority Business Council (SCOMBC) Has a Fresh New Look

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The Board of Directors is proud to announce that South Central Ohio Minority Business Council (SCOMBC), now South Central Ohio Minority Supplier Development Council (SCOMSDC), has aligned its name with the National Minority Development Council (NMSDC). The Board is also pleased to announce the recent move of the Columbus Office to the Chase Tower Building at 100 East Broad Street, Suite 2460, Columbus, OH 43215.

Formed in 1999, SCOMSDC has over 30 years of combined experience in assisting in the development of mutually beneficial relationships between minority-owned businesses (MBEs) and Corporations. With offices in Cincinnati, Columbus and Dayton, SCOMSDC, an affiliate of the National Minority Supplier Development Council (NMSDC), is dedicated to Supplier Diversity and providing a direct link between its over 140 corporate members and 400 certified MBEs.

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SCOMSDC creates an environment for the development of mutually beneficial relationships and opportunities between certified minority owned businesses and member organizations. — ■

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AVG. SAVINGS: \$13,600

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AVG. SAVINGS: \$1,580

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AVG. SAVINGS: \$2,400

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2009 Economic Outlook

Annually, The Chamber's Research Advisory Committee meets to discuss the current economic status of the nation, the region, key industry sectors, challenges and opportunities to forecast the coming year. The 2009 Dayton Region Economic Outlook is a compilation of the opinions and expertise of the Research Advisory Committee.



(The article below expresses the thoughts and opinions of the Research Advisory Committee of the Dayton Area Chamber of Commerce as of December 19, 2008. Due to the volatile nature of current economic conditions, the opinions expressed below are subject to change.)

NATIONAL ECONOMY

In 2006 the U.S. economy expanded at a healthy rate. Net job creation totaled 2.471 million (1.8 percent growth), up from 2.268 million in 2005. But as 2007 unfolded, job creation slowed as the unwinding of the housing boom began to subtract jobs in 18 of 28 housing-related industry sectors. As the housing market continued to struggle net job creation continued to slow as well. Nonfarm employment fell by 533,000 jobs in November 2008 with the unemployment rate rising to 6.7%, the highest level seen since 1994. Job losses over the last three months totaled 1.2 million, with total employment decreasing by 1.7 million jobs since January of 2008.

Serious headwinds arose in 2007 that turned into major economic concerns in 2008 – namely, the correction in the housing market and the lack of availability of credit.

The correction in the housing market has greatly impacted today's economy. It has negatively impacted the construction industry, along with numerous related industries as well as contributed to a decline in consumer confidence. While there is little consensus from industry experts on how long the downturn in the housing market will persist, there is consensus that the credit crunch is the most critical factor that will need to be corrected first.

But again, there is no real consensus on how deep or long this credit crunch will last. One of the reasons it has been difficult to speculate on the length of this credit crisis has been the unanticipated lack of results from many of the bold moves taken by the U.S. Treasury Department and the Federal Reserve. Many economists believed that there would have been more stabilization of our markets by now than there has been. Even now, the conditions and terms of the financial industry bailout are still under review, which leaves many to believe that there is still some uncertainty that exists at the federal level. When uncertainty exists at the federal level

it can often trickle down to Main Street and that scenario may be part of what we are experiencing currently.

With those factors being taken into account, it makes the forecasting of future growth with any degree of certainty very difficult. That being said, we believe that GDP growth in the coming year will decline with the possibility of flattening or even beginning to rise toward the end of 2009.

2009 — Nationally

NATIONAL OUTLOOK SUMMARY

Gross Domestic Product

-1% to -2%

Unemployment

8.0% to 8.5%

Inflation

1.5% to 2.5%

DAYTON REGION ECONOMIC OUTLOOK

The Dayton region has been experiencing a long-run structural decline in its manufacturing employment base since the 1970's. Manufacturing employment is down nationally and because of this Dayton has been experiencing an above average rate of decline due to our disproportionately high concentration in manufacturing jobs. In essence, the Dayton region is moving more towards the national average in the manufacturing sector.

For 2009, the unemployment rate is expected to be closely tied with the national and state rates and therefore will trend up due to the



Wright-Patterson Air Force Base represents one of the region's most profound sources of economic stability and potential in the Dayton region.

below trend growth that is forecasted. We forecast regional unemployment to be anywhere from 8.5%-9.5%.

One variable that must be addressed is the closure of the GM Moraine Truck Assembly plant. To those not familiar with the Dayton region, the closure of such a large and historically significant employer would seem to signify the “beginning of the end” economically for a community such as Dayton. But to those who are familiar with the Dayton community and all of its promising and growing assets, the closure of GM, while unfortunate, is just another step towards the region’s future, high-tech service based economy.

Net job loss associated with the manufacturing sector over the last eight years often overshadows the fact that employment growth does exist in industries within this region. Industry sectors such as Education, Health Services, Finance, Hospitality and Leisure, Information and Defense have all seen growth and are the future economy for the Dayton region.

The Dayton region’s economy is in a time of transition. Moving from an economy heavily rooted in commodity based manufacturing to a more diversified economy focused around the high tech/service producing sectors is no easy challenge. But as we move through this period of transition, opportunities will present themselves.

Opportunities such as new partnerships with Wright-Patterson Air Force Base, which represents one of the region’s most profound sources of economic stability and potential. Partnering with our institutions of higher learning and the business community to create new methods of retaining and attracting the highly skilled workforce that will be necessary to propel us into our future economy. Fostering of entrepreneurship and innovation through such resources as the University of Dayton Research Institute, Wright Center of Innovation, Sinclair and the Entrepreneur Development Network. With over 80% of business growth coming from existing businesses, it is vital that we encourage entrepreneurship.

As a community we must continue to progress through this time of transition, recognize those opportunities that present themselves and capitalize on them. — ■



With over 80% of business growth coming from existing businesses, it is vital that we encourage entrepreneurship through programs such as Sinclair’s Entrepreneur Development Network.

Key Economic Indicators — Dayton Region

UNEMPLOYMENT RATE

	OCT '08	OCT '07	'07 AVERAGE
Dayton MSA (Metropolitan Statistical Area)	7.60%	5.60%	5.90%
Ohio	6.80%	5.30%	5.60%
U.S.	6.10%	4.40%	4.60%

TOTAL NON-FARM EMPLOYMENT

DAYTON MSA EMPLOYMENT	OCT '08	SEPT '08	OCT '07	'07 AVERAGE	12-MONTH % CHANGE
Total non-farm	400,500	399,800	405,100	408,200	-1.14%
Goods-producing	64,900	65,800	68,000	70,400	-4.56%
Service-producing	335,600	334,000	337,100	335,400	-0.44%

VALUE OF NEW CONSTRUCTION

DAYTON MSA NEW CONSTRUCTION	YTD OCT '08	YTD OCT '07	YTD CHANGE
Non-residential	652,784,000	405,330,000	61%
Residential	274,471,000	395,076,000	-31%
Total	927,255,000	800,406,000	16%

HOME SALES

DAYTON MSA	JULY '08	JULY '07	% CHANGE	YTD '08	YTD '07	% CHANGE
No. of homes sold	881	940	-6.3%	13,838	16,555	-16.4%
Total home sales (\$,000s)	100,797	119,041	-15.3%	1,756,987	2,220,213	-20.9%
Average sale price (\$)	114,412	126,640	-9.7%			

REGIONAL Update

In this issue, we feature Shelby and Clark counties. Established in 1819, 420-square-mile Shelby County has a population of 47,910. It consists of 14 townships, 8 incorporated villages (Anna, Botkins, Fort Loramie, Kettlersville, Lockington, Port Jefferson, Jackson Center, and Russia) and one city (Sidney). Clark County was established in 1818. It is made up of 10 townships, 8 incorporated villages (Catawba, Clifton, Donnelsville, Enon, North Hampton, South Charleston, South Vienna, and Tremont City), and two cities (New Carlisle and Springfield). In 2008, the population of Clark County was 142,376.



Shelby County

COUNTY SEAT: **Sidney**

Even in agricultural counties, however, local development officials talk about the importance of manufacturing. “Shelby County, even though we’re in a rural area, is heavily into manufacturing,” said Mike Dodds, executive director of the West Ohio Development Council.

The council’s 2007 report said manufacturing provides 51 percent of the jobs in Shelby County and 63 percent of the payroll, and each day, brings thousands of workers into the county – which is home to Honda’s engine plant, Emerson Climate Control Inc. and Clopay Building Products, among others.

Overall, Dodds said, business is stable in Shelby County, although companies doing business internationally seem to be doing the best – aided by the value of the dollar. “It’s surprising the amount of international business that’s done out of this region.” — ■



Clark County

COUNTY SEAT: **Springfield**

Over the last three years, Clark County has had more than \$270 million invested in new school facilities and \$250 million in other new investment, said David Zak of the Greater Springfield Chamber of Commerce. He said 2,000 jobs have been created and many more retained, spanning the economic spectrum: aerospace, automotive, financial and insurance services, food processing, metalworking, plastics and composites. Zak said downtown and surrounding areas are slated for additional investments of \$300 million, including \$250 million for a new hospital, which broke ground on October 10. — ■



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LOCATION: Dayton, Ohio

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The Dayton Region's Legislative Delegation includes John Adams, Richard Adams, Terry Blair, William Coley II, Courtney Eric Combs, Keith Faber, Bob Hackett, Shannon Walker Jones, Ron Maag, Jarrod Martin, Seth Morgan, and Bob Schuler.

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Getting Down To BUSINESS With...

POLITICS

Q&A IN

Dayton Region's Legislative Delegation

128TH GENERAL ASSEMBLY

NAME:

Terry L. Blair

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

38th House – Includes all of Washington Township and Centerville, north to eastern Kettering to Greene County line, Southeastern and East Dayton, and Riverside south of Route 4.

TERM: 2009-2010

EDUCATION:

M.B.A., University of Notre Dame
B.B.A., Loyola University Chicago

CAREER:

Business –
Buckeye Pools, Inc., President, CFO and Controller
I Supply Co., Controller
T.L. Blair & Associates, Inc.
Flagel, Huber, Flagel CPA
Charles F. Kettering Foundation

POLITICAL:

Trustee, Washington Township –
(from 1988 to 2008)

PERSONAL BACKGROUND:

Married to Judy in 1969, they have four children and seven grandchildren.



ORGANIZATIONS:

Church of the Incarnation –
Member of Parish Finance Committee
Noon Optimist Club of Centerville –
Past Board of Directors (since 1969),
Chairman Respect for Law
American Business Club of Dayton –
Past President (since 1978)
Notre Dame Alumni Club of Dayton –
Past President

Q What is your top legislative priority for the 128th General Assembly?

A JOBS, and crucial to getting jobs is working to make the region and Ohio an attractive place to locate, re-locate, establish and grow a business – government does not create jobs, business does.

Q How do you plan on collaborating with the Dayton region's legislative delegation to help accomplish your legislative priorities?

A This region's legislators have already planned to meet periodically as a mini-caucus for our region. We do need to work in a bi-partisan manner to benefit this region and all of Ohio. Personally, I am in the process of establishing district advisory panels of Business, Education, Medical and other groups of citizens, professionals and interested parties within my district and our region that will meet periodically. Anyone who is interested in participating may contact me for further details at (937) 885-3376, (937) 620-4867 (cell), or terryblair@alumni.nd.edu.

NAME:

Seth A. Morgan

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

36th House – Includes portions of Huber Heights, Vandalia, Butler Township, Englewood, Clayton, Union, Perry Township, Phillipsburg, Brookville, Farmersville, Jackson Township, New Lebanon, German Township, Germantown, and Clay Township.

TERM: 2009-2010

EDUCATION:

Bachelor's, Park University
(Management and Accounting)
Master's, University of Dayton
(Business Administration)

CAREER:

Representative Morgan is currently the president and Chief Executive Officer of Morgan Loyle & Associates, Inc. Prior to Morgan Loyle & Associates, Inc. Mr. Morgan was the Controller of MOTO Franchise Corporation after serving MOTO as an internal consultant for franchisee finances and corporate mergers and acquisitions.

PERSONAL BACKGROUND:

Married to Debra, they have three children and actively attend Covenant Baptist Church in Clayton, Ohio. Representative Morgan is very active in the community serving in various capacities that promote good causes, business and the people of Montgomery County. While juggling his busy professional, political and family life, Seth serves the region through his association or participation many worthwhile organizations.

(continued on page 18)

(continued from page 17)

ORGANIZATIONS:

Miami Valley Venture Association (Dayton) –
Board Member and Vice President
Community Investment Corp. (Huber Heights) –
Board Member and Secretary
Dayton Area Chamber of Commerce –
Legislative and Policy Committee
Kids Voting Dayton –
Government Relations Committee
Huber Heights Chamber of Commerce –
Ohio Society of CPAs –
Friendship Village (Trotwood) –
Former Board Member

Q *What is your top legislative priority for the 128th General Assembly?*

A The Ohio people expect us to be serious regarding the Ohio economy. Our economy is lagging behind, not just because of national trends but competitively with other surrounding states as well. My top priority will be working on real solutions to Ohio's difficult economic situation. Among others, these will encompass education, criminal justice reform, Medicaid reform, government transparency, and spending reform.

Q *How do you plan on collaborating with the Dayton region's legislative delegation to help accomplish your legislative priorities?*

A While we work to address overarching Ohio issues, we have big shoes to fill in replacing the great Dayton representation we have had over the last eight years. The delegation is already planning on meetings to keep each other informed as to the important issues facing each of our respective districts but do indeed impact the entire region.

NAME:

Jarrold B. Martin

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

70th House –
Includes City of Beavercreek, City of Xenia, City of Fairborn, Beavercreek Township, Bath Township, Xenia Township.

TERM: 2009-2010

EDUCATION:

M.B.A., University of Dayton
B.S., College of Mount Saint Joseph
(Business Administration)



CAREER:

Small Business Owner

PERSONAL BACKGROUND:

Married, they have three children.

Q *What is your top legislative priority for the 128th General Assembly?*

A The budget is at the top of everyone's list and that will take up a lot of time through the first half of the year. I would also like to focus on making Ohio a more business friendly state with a special focus on encouraging entrepreneurs. Entrepreneurs create jobs and we can then build from there.

Q *How do you plan on collaborating with the Dayton region's legislative delegation to help accomplish your legislative priorities?*

A The Dayton delegation has a reputation for working well together and I intend to continue in that tradition. Thus far we have had our orientation and attended some briefings together. We have also set up a regular meeting to network and share information, the first of which is scheduled for January 12th and being hosted by the Dayton Chamber.

NAME:

Bob Hackett

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

84th House –
Includes all of Madison County and parts of Greene and Clark Counties.

TERM: 2009-2010

EDUCATION:

B.A., Columbia University, Economics
Ch.F.C., C.L.U., American College

CAREER:

Financial Planner –
Founder and former Managing Partner of
Central Ohio Financial Management Group

POLITICAL:

Commissioner, Madison County –
(two terms)

PERSONAL BACKGROUND:

He is a life-long resident of the District.

ORGANIZATIONS:

Choctaw Lake Property Owners Association –
Past President and Board Member
Madison County Hospital –
Former Board Member
Madison County Farm Bureau –
Madison County Chamber of Commerce –
Madison County Historical Society –



A Friend's House –

Mercator Club –

CEBCO –

Past President of County Commissioner's
Association Healthcare Consortium

Q *What is your top legislative priority for the 128th General Assembly?*

A The beginning of a new General Assembly presents an opportunity to hear new ideas, face new challenges and to work together in a bi-partisan manner for the best interests of all Ohioans. There is a much work to be done in the coming months and it is important that we, as legislators, respect the integrity of this institution with good public policy. Our number one priority this year is to stimulate the economic growth of our state. We can accomplish this through further tax reforms, job creation, better educating Ohio's children and affordable health care.

Q *How do you plan on collaborating with the Dayton region's legislative delegation to help accomplish your legislative priorities?*

A I intend to work in good faith with constituents, the Dayton region's legislative delegation, lobbyists, associations, members and the Governor in a bi-partisan manner in an effort to move Ohio's economy forward and for the best interests of all Ohioans

NAME:

Richard N. Adams

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

79th House –
Includes all of Miami County, and part of Darke County.

TERM: First

EDUCATION:

B.S., M.A. and PhD., The Ohio State University

CAREER:

Education, Banking and Elected Office

PERSONAL BACKGROUND:

Married to Sandy, they have three children. He resides in Troy, Ohio.



Q What is your top legislative priority for the 128th General Assembly?

A Economic development, which involves keeping and adding jobs along with attracting additional employers to our area.

Q How do you plan on collaborating with the Dayton region's legislative delegation to help accomplish your legislative priorities?

A I will accomplish this in the following ways: Communications with legislators; Sharing information regarding each members' priorities; Reaching consensus regarding high priority goals for the region; and, as a past president of Challenge '95' and a former Miami County Commissioner, I know the importance of developing a regional agenda.

NAME:

Ron Maag

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

35th House –
Includes parts of Hamilton and Warren Counties.

TERM: First

EDUCATION:

B.S., University of Cincinnati

CAREER:

Retired from Bristol-Myers Squibb Company.
Now a full-time Legislator.

PERSONAL BACKGROUND:

Married to Janet, they have two children – Ron, 24, is in his second year of Medical School at Wright State University and Sarah, 22, is a senior at Ohio State majoring in Finance. They reside in Lebanon, Ohio.



Q What is your top legislative priority for the 128th General Assembly?

A Economic development and job creation are my top priorities.

Q How do you plan on collaborating with the Dayton region's legislative delegation to help accomplish your legislative priorities?

A "I will work in all capacities with the Dayton region's legislative delegation to get the job done."

NAME:

Keith Faber

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

12th Senate

TERM: First

EDUCATION:

B.S., Oakland University
(Public Administration and Policy)
J.D., Ohio State University

CAREER:

Principal partner of the law firm Faber and Associates, which specializes in civil litigation and mediations.

POLITICAL:

House of Representatives, 77th District –
(served three terms)
Senate, 12th District –
(served for two years following an appointment to the Ohio Senate in January 2007)

PERSONAL BACKGROUND:

Married to Andrea, they have two children, Adam and Brook. They reside in Celina, Ohio.



Q What has been your most significant accomplishment during the 127th General Assembly?

A I am very proud and honored that I was able to pass numerous pieces of legislation that will work to improve many facets of life in Ohio. Specifically, we passed Senate Bill 3, which helps improve confidence in public officials by holding them accountable for their actions. Also, I am very proud of the passage of Senate Bill 249, which established a next of kin database within the Ohio Bureau of Motor Vehicles. Senate Bill 249 is a great example of a citizen getting involved and helping to bring about a change that will not only benefit her family, but all Ohioans. I had the privilege of working step-by-step with that constituent to craft practical and beneficial legislation that would help prevent the unfortunate circumstances surrounding their case.

Q What are your top legislative priorities for the 128th General Assembly?

A I am looking forward to working through the upcoming biennial budget to secure funding for our education priorities in the State. We will work with the Governor on his education plan to bring about positive changes in our educational funding system.

NAME:

Bob Schuler

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

7th Senate

TERM: Expires

December 2010

EDUCATION:

A.A.B., Real Estate University of Cincinnati

CAREER:

Owner of comprehensive appraisal service.

POLITICAL:

Ohio State Representative –
(from 1993 to 2000)
Sycamore Township Trustee –
(from 1988 to 1992)
Deer Park City Council –
(from 1978 to 1985)

PERSONAL BACKGROUND:

Married to Shelagh, they have two children and five grandchildren.

ORGANIZATIONS:

OKI Regional Council of Governments –
President
Hamilton County Regional Planning Commission –
Sycamore Senior Center –
Scarlet Oaks Schools Business Advisory Council –



Q What has been your most significant accomplishment during the 127th General Assembly?

A Shepherding into law SB 221, energy reform bill that will ensure accountability, transparency and predictability of affordable energy prices. SB 221 also establishes an alternative energy standard that will promote renewable and advanced energy sources such as wind, solar and clean coal. To ensure protection for Ohio consumers, I worked to include a price cap on the implementation of the energy standard to prevent dramatic price spikes being passed on to the Ohio consumer.

Q What are your top legislative priorities for the 128th General Assembly?

A Addressing real estate tax issues, especially in regards to senior citizens.

(continued on page 20)

(continued from page 19)

NAME:

William P. Coley, II

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

55th House –
Includes parts of Butler County including West Chester, Liberty Township and Middletown.

TERM: Third

EDUCATION:

B.S., University of Dayton
J.D., Cleveland State Marshall College of Law

CAREER:

Law firm of Counsel, Roetzel and Andress



Q *What has been your most significant accomplishment during the 127th General Assembly?*

A The continuation of a policy of fiscally responsible government which was centered around a low growth, efficient operating budget. One specific aspect of this budget was Rep. Coley's work for the inclusion of E-Tech legislation that will allow for well taught, specialized education for every student in the state via improvements in technology.

Q *What are your top legislative priorities for the 128th General Assembly?*

A Rep. Coley would like to continue the fiscal policy he has advocated since his first term in the General Assembly

NAME:

Courtney Eric Combs

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

54th House –
Includes the cities of Hamilton, Fairfield and Ross Township in Butler County.

TERM: Fourth

EDUCATION:

Real Estate Institute at Miami University



CAREER:

Licensed realtor and broker of Combs Group Realty.

ORGANIZATIONS:

Hamilton City Council –
Butler County Commissioner –

Q *What has been your most significant accomplishment during the 127th General Assembly?*

A Having House Bill 214 and Senate Bill 163 signed into law. After the tragic death of foster child Marcus Fiesel we knew current foster care laws needed to be overhauled. The best minds in the foster care industry came together, discussed the issues, worked on the details, and as a result we have a much improved foster care system.

House Bill 214 focused on the placement and training of foster parents and children. Senate Bill 163 created an information system and implemented safeguards that will allow more in-depth background checks and real-time information to be at the fingertips of our children's services agencies and created the tools needed to protect our foster children and parents.

Q *What are your top legislative priorities for the 128th General Assembly?*

A My priorities will continue to be reducing property taxes, protecting our children and the elderly, and bringing jobs back to Ohio.

NAME:

Shannon Walker Jones

DISTRICT NO. AND COMMUNITIES YOU REPRESENT:

67th House

TERM: Second

EDUCATION:

B.A., University of Cincinnati (Communications)

POLITICAL:

Cincinnati Congressman Steve Chabot –
(served as district director, press secretary and chief-of-staff)
U.S. Senator Mike Dewine –
(served as regional director)
Treasurer of State Joe Deters –
(served as regional representative)

PERSONAL BACKGROUND:

Married to Russell for 14 years, they have two children, Jacob and Anna. They are members of St. Mary's Parish in Franklin.



ORGANIZATIONS:

Leadership Warren County –
Graduate
Springboro Area Chamber of Commerce –
Member
Warren County Republican Party –
Member
Warren County Farm Bureau –
Member
Talbert House (mental health community corrections and substance abuse non-profit) –
Board Member

Q *What has been your most significant accomplishment during the 127th General Assembly?*

A In the previous General Assembly, I was elected by my colleagues to serve as the Assistant Majority Whip. I also served as vice chair of the Public Utilities Committee, where I was responsible for shepherding major electric utility restructuring legislation, Senate Bill 221, through the Ohio House. I was also a member of the House Finance and Appropriations Committee that helped to pass one of the lowest growth budgets in more than 40 years. In addition, I sponsored House Bill 320, which requires children under 4'9" or between the ages of 4-8 to be properly restrained in a booster seat, as well as House Bill 648, which requires state agencies to adopt rules governing access to confidential personal information they keep.

Q *What are your top legislative priorities for the 128th General Assembly?*

A The state of Ohio faces tough economic times and there will be significant pressure to increase taxes which I will oppose. I believe increasing taxes would put our state further behind. As a member of the Transportation and Justice Subcommittee I successfully fought back efforts by the administration to change the TRAC process. I remain concerned that the administration will continue to try to change the TRAC process which could potentially negatively impact vital highway projects in the Miami Valley region. I will continue to fight those changes. — ■

CHAMBER Chatter

CHAMBER RIBBON CUTTING CEREMONIES — 2008 continues to show promise for the opening of new businesses in the Dayton region. The Chamber welcomes these new ventures and wishes them well...

OCTOBER 13, 2008



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NOVEMBER 7, 2008



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NOVEMBER 12, 2008



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3RD QUARTER 2008 —

Rick Stover — Pricewaterhouse Coopers, LLP

Julie Barhorst — Horizon Payroll

Shanon Potts — City of Dayton Department of Law (not pictured)

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Dayton, OH 45459

Agape Global Heart Community

1008 Dennison Avenue
Dayton, OH 45408

Alpha Choice Urgent Care & Occupational Health

255 North Main Street
Centerville, OH 45459

ATK Space Systems, Inc.

3100 Research Boulevard
Kettering, OH 45420

Atkins & Waldren DDS, Inc.

1355 East Home Road
Springfield, OH 45503

Balloons Galore

8387 North Main Street
Dayton, OH 45415

Beeper Vibes, Inc.

422 Alexandersville Road
Miamisburg, OH 45342

Bergmann, Brian

9205 Olde Woods Court
Dayton, OH 45458

Blind Bob's Restaurant

430 East Fifth Street
Dayton, OH 45402

Boosalis Baking & Cafe

9486 Springboro Pike
Miamisburg, OH 45342

Bullen Semiconductor

950 South Franklin Street
Eaton, OH 45320

Butler Auto Bath

7540 North Dixie
Dayton, OH 45414

Caramel Gourmet Sweets

5818 Wilmington Pike, Suite 130
Centerville, OH 45459

Chick-fil-A

3339 Benchwood Drive
Dayton, OH 45414

Community Care Private Health Care Center

14 East Main Street
Bushnell Building
Springfield, OH 45502

Cork & Vine Wine Market & Lounge

3452 York Commons Blvd.
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Essex HR LLC

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Etcetera

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Extreme Heating and Cooling

712 North Fairfield Road
Beavercreek, OH 45434

Fayette Drywall, Inc.

16 North Dutoit Street
Dayton, OH 45402

Ferncliff Cemetery

501 West McCreight Avenue
Springfield, OH 45504

Forward Technologies, Inc.

2975 St. Paris Pike, Suite A
Springfield, OH 45504

Gauntlet Awards

260 North Dixie Drive
Vandalia, OH 45377

Girl Scouts of Western Ohio

450 Shoup Mill Road
Dayton, OH 45415

Global Associates

7887 Washington Village Drive, Suite 140
Centerville, OH 45459

GLT, Inc.

3341 Successful Way
Dayton, OH 45414

Greater Cincinnati Relocation Services, Inc.

7806B Moulins Drive
Dayton, OH 45459

Hamilton HAS

6000 Webster Street
Dayton, OH 45414

Hept Machine, Inc.

P.O. Box 486
Vandalia, OH 45377

HMR Tech

2900 Presidential Drive, Suite 155
Fairborn, OH 45324

Hot Head Burritos

6480 Brandt Pike
Huber Heights, OH 45424

Image Data-Com, LLC

2373 North Knoll Road
Beavercreek, OH 45431

Interpreters of the Deaf, LLC

P.O. Box 455
Dayton, OH 45405

Joyce/Dayton Corp.

3300 South Dixie Drive
Dayton, OH 45439

Laredos Mexican Restaurant

1020 Miamisburg Centerville Road
Dayton, OH 45459

M21 Industries, LLC

721 Springfield Street
Dayton, OH 45403

Mantych Metalworking, Inc.

3175 Plainfield Road
Dayton, OH 45432

McDonald & Harden**Government Relations**

1629 K Street NW, Suite 300
Washington DC 20026

Megacity Truck & Auto, Inc.

5670 Webster Street
Dayton, OH 45414

Miamisburg City Schools

540 East Park Avenue
Miamisburg, OH 45342

National Carton & Coating

1439 Lavelle Drive
Xenia, OH 45385

NCT Technologies

P.O. Box 37
New Carlisle, OH 45344

Newcomer Funeral Home

3940 Kettering Boulevard
Kettering, OH 45439

OEM Corporation

35660 Benner Road
Miamisburg, OH 456342

Oncore Associates, LLC

73 James River Road
Dayton, OH 45434

Parties, Decor and More

6463 Fairway Court
Greenville, OH 45331

Partners Land Title Agency

3033 South Kettering Boulevard., #301
Kettering, OH 45439

Practice Yoga

504 East Fifth Street
Dayton, OH 45402

PuroClean Emergency Services

8590 North State Route 48
Waynesville, OH 45068

Quick Stop Transportation LLC

117 Ashwood Avenue
Dayton, OH 45405

R & L Hydraulics, Inc.

109 Tremont City Road
Springfield, OH 45502

RevWires LLC

2015 West Stanfield Road
Troy, OH 45373

Rod E Batie, D.O., Inc.

1835 East High Street
Springfield, OH 45505

Scott E. Gray, D.D.S., LLC

214 West National Road
Englewood, OH 45322

Segue Technologies

2661 Commons Boulevard
Beavercreek, OH 45431

South Dayton Properties, LLC

301 Hickory Street
Dayton, OH 45410

Spradlin Brothers Welding

2131 Quality Lane
Springfield, OH 45505

Springfield Country Club

P.O. Box 1642
Springfield, OH 45501

Springfield Foundation

4 West Main Street, Suite 825
Springfield, OH 45502

Superior Dental Care

6683 Centerville Business Parkway
Centerville, OH 45459

Synergy Consulting Group

7056 Corporate Way
Dayton, OH 45459

Techedge Corp.

2335 Spyglass Court
Fairborn, OH 45324

The Cake Shop

2231 North Fairfield Road
Beavercreek, OH 45431

The Carpet Store

7999A Clio Road
Centerville, OH 45459

The Hampshire Company

P.O. Box 1195
Piqua, OH 45356

The Living Beatitudes Community

P.O. Box 3304
Dayton, OH 45402

The Savannah Center

At Chappell Cross
5533 Chappell Crossing
West Chester, OH 45069

Thomas Medics & Temps

49 White Allen Avenue
Dayton, OH 45405

Tim Hortons

4465 Indian Ripple Road
Beavercreek, OH 45440

Towne Mechanical Contractors, Inc.

1270 McCook Avenue
Dayton, OH 45404

Tri-County Urology

8934 Kingsridge Drive, #102
Centerville, OH 45458

V Carve

7887 Washington Village Drive, Suite 140
Centerville, OH 45459

Victoria's Secret Direct

5959 Bigger Road
Kettering, OH 45440

Victory Wholesale Group

400 Victory Drive
Springboro, OH 45066

Wild Goose Enterprises

1190 Woodland Meadows Drive
Vandalia, OH 45377

Wing Zone

5744 Springboro Pike
Dayton, OH 45449

Wright-Patterson Air Force Base

5490 Pearson Road, Bldg. 89, Area C
WPAFB, OH 45433

YMCA of Darke County

301 Wagner Avenue
Greenville, OH 45331

[Name]

7317 Whitehall Drive
Dayton, OH 45459

*Entrepreneurs
Helping
Entrepreneurs*



**BRADY
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CPAs & Business Advisors

One South Main St., Suite 600
Dayton, Ohio 45402
(937) 223-5247
www.bradyware.com

Pushing the Possibilities

BREAKFAST Briefing Preview

FRIDAY, MAY 8



TIME: 7:15 A.M. - 9:00 AM

SPEAKER: **Jeff Stolzenburg**
*Vice President & General Manager
 F&S Harley-Davidson/Buell*

SELLING DREAMS, REGARDLESS OF THE ECONOMY

Jeff Stolzenburg started working in his father's business after school and on weekends when he was 13 years old. At that time, his father owned F&S Motorcycle Salvage and Dayton Suzuki Sales. Jeff put in many hours learning everything he could about the business. In 1979, his father purchased the local Harley-Davidson Dealer and Jeff rode the RTA to work everyday after school.

Jeff graduated from Northmont High School in 1983. Because of his full time career he never attended college. However, he attended as many night classes as possible through Wright State University. Classes such as Marketing of Services, Marketing Management, Pricing Strategies, etc. His father Gary made sure Jeff attended any and all possible training seminars through the Ohio Automobile Dealers Association (OADA) and the Ohio Motorcycle Dealers Association (OMDA). He also had extensive training through Harley-Davidson University, a division of Harley-Davidson Motor Company in Milwaukee. He still attends annual update trainings and seminars.

Jeff spent 17 years in the Miami Valley Council of the Boy Scouts of America. He earned the Eagle Scout Award in 1981 and later became Scoutmaster of Troop 41 in Trotwood. Jeff stepped down as Scoutmaster to manage F&S Team Racing, the World's

Largest Motorcycle Race Team. These things he did while continuing to manage the Harley-Davidson dealership.

Now, at the age of 44 with 31 years of "hands-on" experience, Jeff has seen the economy up and down, the consumer trends changing, and the ripple down effects to and from local businesses. Jeff, as Vice President and General Manager, is responsible for all the day to day activities. He and his family work full time along with 43 employees. Last year their dealership earned the prestigious Silver Bar & Shield Award from Harley-Davidson. This is awarded for overall performance in sales, service, and customer satisfaction. This ranks F&S Harley-Davidson/Buell inside the top 25 dealers out of 688 nationwide. — ■



Get up

Give Back

Get Down

GENERATION DAYTON
 The Place For Dayton's Young Professionals
A Program of the Dayton Area Chamber of Commerce

SAVE THE DATE
Friday May 1 2009
GENERATION DAYTON DAY

FOR MORE INFORMATION, VISIT
GENERATIONDAYTON.ORG

GENERATION Dayton Events

Generation Dayton, a program of the Dayton Area Chamber of Commerce created for young professionals, focuses on professional development, community service, and providing a network outside the office.

It serves as a channel for young professionals of the Dayton region to connect with other young professionals and to the community.

Connections are made (1) through planned programs, (2) by giving back to the community via volunteer opportunities, and (3) over casual breakfast, lunch, or happy hour conversations.



GENERATION DAYTON'S 2009 CALENDAR ABOUNDS WITH OPPORTUNITIES FOR YOUNG PROFESSIONALS

Professional Development. Andy Hickey, from Technology First, is the 2008-2009 Programming Committee Chair. The committee has planned the 2009 programs to focus on networking skills, career development, and community awareness. An upcoming program is our "Successful Person Panel", where members will receive insight from leaders in the community.

Community Service. John Krebs from CityWide Development is the 2009-2010 Community Service Committee Chair. The committee has planned several opportunities for members to volunteer their services to the area's non-profit organizations throughout the year. One of our largest volunteer days is "Generation Dayton Day", set for Friday, May 1, 2009. This event allows members to volunteer for non-profits within the region to work on various projects. On August 11, 2009, members will have the opportunity to match up with local non-profits at our "Volunteer Speed Matching" event.

Social. Jennifer Cadieux from The United Way of the Greater Dayton Area is the 2009-2010 Social Committee Chair. The committee plans fun, relaxing networking opportunities for members to get to know one another outside the office. In January, Members enjoyed an evening of bowling with friends and colleagues.

Volunteers assist in running Generation Dayton as they serve a 2 year term on the Steering Committee. The 2009 Steering Committee is comprised of the leaders listed above and the following members: Andy Reitz, from Faruki Ireland & Cox P.L.L., is the Chair; Shanon Potts, from the City of Dayton Department of Law, is the Vice Chair; Christine Anthony, from Dermopath Lab of Central States, is the At-Large Sponsorship Chair; Lisa Henderson, from The Children's Medical Center, is the At-Large Marketing Chair; and Jennifer Rettig, from The Blaine Block Institute for Voice Analysis & Rehabilitation, is the At-Large Membership Chair.

Ongoing events. Monthly breakfasts, lunches, and happy hours (Thirsty Thursdays) provide members the opportunity to mingle informally. It is also a chance for many members to try out a new venue or visit an old favorite.

Generation Dayton is the Dayton region's largest, all-inclusive networking organization for young professionals. Members are kept up to speed by visiting the website, receiving a monthly e-newsletter, and email reminders. Generation Dayton also communicates with friends on MySpace, Facebook and LinkedIn.

To learn more, visit us online at
www.generationdayton.org — ■

Save the date — *for these 2009 events:*

- Feb 19** Advanced Networking Up
- Feb 28** Volunteer at URS Barstool Open
- Mar 24** Successful Person Panel
- May 1** Generation Dayton Day
- May 22** New Member Orientation
- Jun 19** Tour of WPAFB
- Jul 14** Building Your Own Personal Brand
- Aug 11** Volunteer Speed Match
- Aug 18** New Member Orientation
- Sept 2** Speed Networking
- Oct 14** Work-life Balance
- Nov 3** Transitioning to Your Own Business
- Nov 20** New Member Orientation
- Dec 4** Annual Holiday Party

*Plus —
ongoing monthly breakfasts,
lunches, and happy hours!*

CALENDAR Of Events

FEB

13

Breakfast Briefing

DATE/TIME February 13, 7:15 - 9:30 am
SPEAKER..... Janice Driesback, Director/CEO, Dayton Art Institute
TOPIC..... TBA
LOCATION..... Dayton Racquet Club
REGISTRATION.... registration@dacc.org



MAR

13

Breakfast Briefing

DATE/TIME March 13, 7:15 - 9:30 am
SPEAKER..... David Hopkins, President, Wright State University
TOPIC..... TBA
LOCATION..... Dayton Racquet Club
REGISTRATION.... registration@dacc.org



MAR

17

HR Xchange

DATE/TIME March 17, 7:45 - 9:00 pm
LOCATION..... The Montgomery County Job Center
REGISTRATION.... <http://www.mvhra.org/hr-xchange.php>



MAY

08

Breakfast Briefing

DATE/TIME May 8, 7:15 - 9:30 am
SPEAKER..... David Jeff Stolzensburg, F&S Harley-Davidson/Buell
TOPIC..... TBA
LOCATION..... Dayton Racquet Club
REGISTRATION.... registration@dacc.org

