FOCUS

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Aileron is a resource for owners of private business, designed to provide support, knowledge, tools and guidance as they pursue professional management. Aileron’s services include programs and workshops, peer collaboration, one-on-one consulting and an inspiring and energetic environment for meeting, learning and strategic thinking. Aileron will help you define your vision and develop your plan to move your organization to the next level.

Contact us today to meet with an Aileron representative.
Without a doubt, we’ve had our share of bad news and tough times in our region. With the GM, Delphi and NCR closings, bankruptcies and moves, one has to wonder when and how it stops. But my thoughts this time won’t dwell on those past decisions. What we do now and how we do it going forward is by far more productive than looking in the rear-view mirror and trying to play some blame game like the blogs or the naysayers in our region.

We do have a regional vision and even those who don’t want to publicly acknowledge it know it’s there. But that vision requires hard work, a bit of faith in the future and as much luck – as good of luck as we can get in today’s economy.

Our region’s economic future is all about two major overarching strategies.

First, the growth opportunities we have in the region. Aerospace, information technology, medicine/healthcare and advanced manufacturing are growth sectors all based on current data and leading indicators. We have plans to grow each industry cluster including attracting and retaining the companies and the talent. Even our current educational priorities stem (no pun intended) from producing future talent that will enhance these growth areas. Wright-Patterson is a major economic engine – but not our only asset. This means we don’t have to place all of our eggs in one basket.

Secondly, let’s not forget who got us here or at least who’s here and will remain a mainstay in job production and economic impact. Industries like construction, manufacturing, financial services, hospitality and entrepreneurial companies of every size, shape and service can and will be impacted not only by each other but also by those four main growth sectors that we can build upon and that are based on our current regional assets.

In the end, let’s face it, we’re on our own. We can mourn only so long about our losses of those giants – I know, I did. But it’s time to move on. Let’s not waste another hour of daylight or sleep bemoaning the past. Instead let’s concentrate on the assets we have and rebuild an economy that is once again sustainable. Let’s be thankful we do have Wright-Patterson AFB; businesses with CEOs like CareSource who are willing to invest in our core; an IT base and entrepreneurs who are willing to risk everything, everyday on a chance to grab at the brass ring. These positives we can and should rally around to help nurture our region’s business environment. But they could all use our collective help.

We can either remain in the past or choose our own new way. I’ll opt for a new path – less traveled maybe – but it’s our region’s obvious choice. —
SAVE THE DATE
Dayton/Miami Valley Safety Council Safety Day in the Region
Engage in exciting presentations with safety experts in a variety of fields and meet with exhibitors and trade representatives to obtain up-to-date information on equipment and services!
Mark your calendars for the 57th Annual Safety Day in the Region at the Dayton Convention Center
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Registration information will follow in the upcoming months. Please stay tuned to our website www.daytonchamber.org for more details.

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### On The Cover

Pictured is Aileron’s 114-acre campus in Miami County. Aileron is this issue’s premier sponsor.
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ai·le·ron n. — One of two movable flaps on the wings of an airplane that can be used to control the plane’s rolling and banking movements.
— American Heritage Dictionary

Aileron began in 1996 as the Center for Entrepreneurial Education. In 2003, founder Clay Mathile hired Joni Fedders, president, to develop the center into an organization that would serve future generations. With that came a new name, Aileron.
Why the name “aileron”? —

• An aileron guides the plane and gives it direction. Professional management and its components provide control, stability and the means to keep your organization on the right course.

• Riding in an airplane provides a different view of the world. To reach their goals, leaders need to break out of the day-to-day grind and look at their organizations from a 30,000-foot “big-picture” perspective.

• Business leaders are the pilots of their organizations. Aileron is the friendly voice on the radio providing guidance to help you reach your destination.

• Aviation is all about forward motion. Aileron helps you move toward your goals.

• It takes a lot to keep a plane up in the air. Thrust and momentum are essential, but they aren’t enough to guarantee success. To get where you want to go, you also need expert navigation and control.
John Buscemi and Chris Eifert were experienced businessmen and, as senior managers, well acquainted with TriCom Marketing and Communications – now called TriCom B2B – when they took over the business in 2006. But neither of them had run a company before.

Business associates suggested they talk to Aileron, a nonprofit organization endowed by Clay Mathile and dedicated to helping entrepreneurs succeed. With Aileron’s assistance, Eifert and Buscemi created a strategic plan and set up an advisory board. “Neither of us had actually run a business,” Buscemi said. “It’s kind of a scary, helpless feeling without resources like Aileron. I think we’re just extremely fortunate to have the services and resources at Aileron available.

“From every meeting that I’ve had with them, I’ve gained something that I’ve come back to the office and used,” he said.
“One of our goals here has always been practitioners working with practitioners,” said Dave Sullivan, an Aileron executive-in-residence and facilitator who wrote the Course for Presidents. “It’s not just a seminar to teach you what to do. It’s a conversation to get you moving and realizing there’s help – whether it’s from the people who are presenting, from the key staff here, (or) from the people who do the follow-on work.”

Aileron’s course facilitators are business people. It has consultants to mentor and assist clients and it also will call on alumni to help other businesses. “ Probably the bigger thing is the ability to connect one client with one of the 1,400 or 1,500 who have come through before them,” said Sullivan, who also is president of the Denver-based management consultants, Shamrock Group Inc. “We can say you really need to go talk to company X and company X will jump right in to help.”

It’s not unusual for an Aileron client to stay involved. Buscemi and Eifert, for instance, are Aileron passholders and regularly visit the campus and use its resources. Eifert also serves on Aileron’s Client Advisory Council. “It’s a relationship, it’s a partnership,” McCracken said. “It’s almost like, once clients get to a certain point they stay connected with us because now we use them as mentors for the new clients just getting started.”

As of last November, Aileron had worked with more than 1,200 privately held organizations and McCracken estimates there are about 350 in the pipeline right now. Aileron’s goal is to work with 150 new clients next year, she said.

BUILDING AN INSTITUTION FOR THE FUTURE

Aileron’s roots go back 15 years. In 1994 and 1995, Mathile, former owner of the Iams Co., met periodically with several other businessmen to talk about how he could help other entrepreneurs through education.

In 1996, the Center for Entrepreneurial Education offered its first course at Iams University.

In 2003, Mathile hired Joni Fedders as president to grow the organization. “That’s when they really decided they had a model that was working in-class education with follow-on consulting,” said McCracken, who, in 2006, became Aileron’s second employee. She said they saw they were having an impact and wanted to build an organization that could help more people and continue to help for a long time to come. They decided to build the campus, add staff, increase content offerings and increase the number of consultants available for clients. Aileron now has 17 employees. The new campus opened to the public in April 2008 and had almost 10,000 visitors the first year, McCracken said.

The organization also adopted the name Aileron as part of a branding strategy and it draws on aviation references to help describe its work: Much like an aileron guides an airplane, professional management provides control, stability and direction to a company; to achieve their goals, business leaders need to break away and view their organizations from a “30,000-foot, ‘big picture’ perspective.”

Aileron continues to focus on the Greater Dayton region, McCracken said – “We’re not trying to go out and serve the world, right now” – but she thinks it will eventually grow outside the region and would like to attract people to come here.

“I think we want to be known as the business owner’s trusted advisor, somebody who really cares about the business owner,” McCracken said. “We want to help companies become professionally managed organizations so they can grow, create jobs, create wealth and raise the quality of life for everybody in America. I don’t think we see any boundaries in that.” —
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**AVG. SAVINGS:** $480

**Frank Gates/Avizent**
Members participating in Ohio’s Worker’s Compensation group rating receive up to a 77% discount.

**AVG. SAVINGS:** $13,600

**Speedway**
Members and their families receive $.06 discount per gallon of gasoline at all participating Speedway locations.

**AVG. SAVINGS:** $1,580

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**AVG. SAVINGS:** $2,400

**FedEx**
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If you are planning to open a new business or a new business location the chamber has many vehicles to help you get the word out. Through our website, newsletter, and Ribbon Cutting services we can help you introduce your business to the community. For more information on any of these services contact us at 226-8261.

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As a “front door” into Sinclair for the populations and markets not traditionally served by the college, this division employs a consultative approach to ascertain needs and returns “best solution” recommendations. Additionally, WFD&CS is participating at the regional and state levels as an economic development driver.

“Understanding the workforce needs of key industries that are poised to grow is critical for our regional success. Two of the key sectors include Information Technology and Wright Patterson Air Force Base (WPAFB). An example of WFD&CS’ dedication to meeting current workforce needs can be seen in our speedy response to the Department of Defense 8570 Information Assurance Improvement Program. WFD&CS has provided the required classes and certification testing for numerous employees of the base, area contractors and local companies at our Miami Valley Research Park (MVRP) facility,” stated Hope Arthur, Director WFD&CS.

With technology changes and increase in demand, Sinclair has made significant investments to upgrade technology to support today’s IT training needs. Changes have included a six-fold increase in bandwidth, doubling the number of network ports, creation of a Cisco training lab and implementing network port authentication to improve network security and performance.

“Our company has utilized Sinclair’s Learning Center for several vendor-specific technical courses. The ability to offer those types of courses locally is a great benefit. By eliminating travel we were able to train more employees on the critical technical skills needed. The classrooms, staff and technical environment are top notch,” stated Starlene Brooks, Training Coordinator, CSC.

Since 2006, WFD&CS has seen an increase in both professional development and IT training. In 2008, over 190 classes were held in the Dayton region.

Sinclair also offers a Testing Center located at MVRP allowing students the benefit of having training and testing in one facility. The Testing Center provides a secure and quiet testing environment for the certifications, placement and academic testing services of Pearson VUE, ACT, PAN and Prometric testing companies.

The mission of meeting the workforce learning needs of individuals, employers and the community through an array of innovative, high-value, customer-focused programs and services is a constant focus for WFD&CS.

IT Workforce Solutions is Sinclair Community College’s direct response to what Miami Valley employers have clearly said they need, not just for today’s challenges but also for tomorrow’s dynamic growth.

For a complete list of training opportunities or more information on Sinclair’s Workforce Development & Corporate Services: http://workforce.sinclair.edu.
On November 3rd Montgomery County voters have an opportunity to show their support for one of our best community assets, Five Rivers MetroParks.

MetroParks will be asking citizens to replace an existing 10 year 1.8 mill levy which expires in 2010. It is the only levy for the parks, and represents 80% of their annual revenue. This will add less than $1 per month in property tax per $100,000 of property value to continue support of the 15,000 acres, 25 facilities and the free programs MetroParks offers.

From a business perspective, the diverse programs and facilities of Five Rivers MetroParks bring vibrancy, stability and reliability to our local environment. This helps position our region for business and workforce retention, recruitment and growth opportunities particularly at a time when they are needed most. We are all keenly aware of the need for these types of amenities as we shape the future of the Greater Dayton region. It is also imperative that we protect those organizations that produce results and MetroParks is such an institution. MetroParks has proven to be a valued partner with business and an agency that honors it’s commitments to the community while improving the quality of life for all.

The land, waterways and local heritage that MetroParks protects belongs to us all and is unique to our region. Those community leaders who initiated the grassroots movement back in the early 60’s to create MetroParks had a vision that was meant to protect and share those natural features for generations to come.

On November 3rd we have the opportunity to continue that protection and honor that vision. Join us and voice your support so we can continue to Protect Our Parks. For more information on the levy and to find out how you can help please go to www.metroparks2009.org — ■

MetroParks offers nearly 15,000 acres of unspoiled beauty with a wealth of opportunities that appeal to every age group. — (Inset) Charles Shoemaker, Executive Director of MetroParks.
**HSA (Health Savings Accounts)** — As health care costs have risen in recent years, small businesses have turned to consumer-driven health plans (CDHP) in an attempt to keep costs in check while continuing to provide employees with the health coverage they expect.

CDHPs have higher deductibles, so more health care expenses are borne by the employee at the time of service. However, they carry lower premiums, so for most people they will cost less than traditional HMO or PPO plans.

There are two primary types of CDHPs: Health Savings Accounts (HSA), and Health Reimbursement Accounts (HRA).

The HSA, paired with a high-deductible health plan (HDHP), is a savings account into which employers or employees, or both, make pre-tax deposits for health care-related expenses such as office visits, prescriptions and copayments. The account earns interest, which is also tax-deferred, and any money left in the account at the end of the year can be rolled over and used to pay for future health care expenses, or retirement.

If the funds in the HSA are exhausted before the plan deductible is met, the employee pays the remaining deductible amount. This is referred to as the “bridge” amount, because it bridges the HSA and the traditional health coverage part of the plan. Once the deductible is satisfied, the traditional coverage protects employees from further expenses.

Over the next few months, we'll bring you a series of cost-saving tips, designed to help you make the most of your budget and benefits. In the next issue, we'll talk about Health Reimbursement Accounts.

---

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FIFTH THIRD BANK’S HISTORY

Fifth Third traces its origins to the Bank of the Ohio Valley, which opened its doors in Cincinnati in 1858. In 1871, it was purchased by the Third National Bank. With the turn of the century came the union of the Third National Bank and the Fifth National Bank – with the organization eventually being known as “Fifth Third Bank.” Since its beginning, Fifth Third has provided superior customer service and followed sound banking principles. Today, this bank is widely recognized as one of the strongest top-performing banks in the nation.

ABOUT JOHN AUGUSTINE

John Augustine, CFA is vice president and Chief Investment Strategist for Fifth Third Private Bank. In addition, he is a former president and Board member for the Dayton Society of Financial Analysts; is on the University of Dayton Flyer Investment Advisory Board; and, is a part-time business professor in the graduate school at the University of Dayton. For more information about Fifth Third Private Bank, please visit www.53.com or call (937) 227-6012.
The current economy is far from rosey, but several key factors indicate that trends are beginning to move in a positive direction.

In 2009

By John Augustine, CFA, Fifth Third Private Bank

The word ‘transition’ comes to mind when we review the current economic and financial market landscape. We believe that the second quarter was the beginning of an extended period of transition to turn nearly two years of negative news into positive news during the second half of this year.

There were two occurrences in the quarter that markets and economists took note of. First, was the restarting of the capital investment machine in China and, second, was the emergence of US consumers from their Winter bunkers. These events continued to extend through the second quarter.

China is the fourth largest economy in the world and growing much faster than any other economy on the top-10 list of global players. Late last year, the Chinese government passed a stimulus bill that represented approximately 16% of its annual $3.2 trillion in economic output. As a reference point, the US stimulus package was about 6% of our economic output*. During early March, signs began to materialize that the infrastructure investment called for in China’s stimulus package began to take hold. These signs included a rise in the price of copper (to which China is the largest buyer in the world), and an increase in Japanese exports to that country. Since that time, Chinese policymakers have been consistent in their comments that the economy is stabilizing and the infrastructure spending will eventually lead to higher overall domestic demand in that country.

US consumers, who’s spending represents 18% of the entire global economy, had entered their Winter bunkers in about the middle of October, but then seemed to begin to emerge in early March. However, it is not without notice that their emergence back into the economy is much more tepid than in past recessions – as they try to bring spending and savings back into better balance after nearly 15 years of outspending their incomes. Nonetheless, US consumer confidence surveys, spending and outlooks have improved steadily since generational lows in the first quarter of this year. Now, an area of focus going forward will be on employment trends, which influence spending. The good news is that corporate layoffs have been steadily declining since their peak in January; the bad news is the unemployment rate is likely to drift higher as many are forced by circumstance to come back into the job market.

Financial markets reacted in due course to the developing economic landscape during the second quarter. Since their respective bottoms in the first quarter, the US stock market (as represented by the S&P 500 Index) is 36% higher; commodity prices are 26% higher; global stocks (as measure by the MSCI World Stock Index) gapped 40% higher; and, the yield on the 10-year Treasury bond moved 1.3% higher*.

It is also important to note that the bulk of recovery in markets took place in April and May, and then moved sideways in June. This rapid movement caused many investors to miss the rally and be frustrated as a result. However, the consolidation of markets in June was a potential healthy sign that markets could move higher in the second half of the year – if we are correct in the transition taking place in the economy.

(continued on page 18)
Overall, markets seem firmly entrenched in their thought that the US economy is in an extended transition to a new business cycle that will begin in the second half of this year. For stock investors, this belief further extends to a recovery in corporate profits during the second half of the year – after a record eight consecutive quarters of year-over-year declines through the second quarter*. A recovery in profits will be a welcome sign to stock investors (and should also have positive impacts on dividends).

Presently, there is a delicate balance taking place in markets, whereas too much of a move higher in commodity prices or Treasury yields – as a natural evolution to a better economic landscape – could turn into headwinds for the economy. This is evident by gasoline prices moving closer to $3/gallon than $2/gallon, and conventional mortgage rates moving from the 4% range to the 5% range*. Consumer confidence fell in June, likely as a result of these.

Overall, volatility and hesitation could be features of the current landscape to be aware of, though. On a day-to-day basis, markets could either become concerned about how the recovery is being financed by the federal government – or – how much influence the government now has over the economy (think of a 34% ownership in Citigroup, 67% ownership of General Motors and 80%+ ownership of American International Group and move into the healthcare sector*) – or – monthly variations in forward-looking economic indicators that give many market participants temporary visions of a double-dip recession. To us, this is the loud noise of the economy gaining traction after being mired in the slowest six-month performance of the economy since 1957/58 (for the period ended 3/31/09).

However, as the calendar now moves into the second half of this year, we suspect the forward momentum of the US (and global) economy is now too strong to stop. That is what leading economic indicators are telling us, and also knowing that most of the $787 billion stimulus package passed by Congress in February has yet to be spent! Pragmatically, though, we are certainly aware of the risks around policy errors, rising unemployment and the continued pay down of debt to bring consumer balance sheets back to manageable levels.

In summary, while the current path remains rocky, the horizon is starting to come more into focus. It looks to us like a transition through the mountains of recession and towards the valley of recovery. We just have to keep hearing the loud noise and watching the storm clouds swirling above us for rays of sunshine. —

* Source: Bloomberg

The S&P 500 Index is a composite of the 500 largest companies in the United States. The S&P 500 Index is unmanaged and does not represent the performance of any particular investment. You cannot invest directly into the S&P 500 Index.

All bonds are subject to availability and yields are subject to change. Market value will fluctuate. Bond values will decline as interest rates rise. The bond’s income may be subject to certain state and local taxes depending upon your tax status and or the federal alternative minimum tax.

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T.E.Y is the yield equivalence at which the rate of interest on a tax-exempt security and a taxable security of similar quality provide the same return.

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NEW HIRE —

Tim Baker has been hired as a Membership Development Representative, responsible for recruiting prospective Chamber members within the Dayton-area business community. Prior to being hired at the DACC, Tim worked in the advertising department at the Dayton Daily News for five years, where he specialized in retail, online and direct-mail advertising. Originally from West Virginia, Tim worked for 10 years as a journalist at newspapers in Wheeling and Charleston, covering state and local government, environmental issues, and high school and college sports. While in Charleston, he developed and maintained a monthly publication for the capital city’s business community. He was also employed for two years by the State of West Virginia as a Media Relations Specialist for the Bureau of Employment Programs. Tim is a graduate of West Liberty University, with a Bachelor of Science degree in Communications. He and his wife, Lucy, stay busy raising their three children in Oakwood. To contact Tim, please call (937) 226-8262 or e-mail him at tbaker@dacc.org. — ■

A MESSAGE FROM DAYTON POWER & LIGHT —

100 Businesses and Governments Apply to Save Money and Energy

Dayton Power and Light (DP&L) recently awarded its first business rebate for energy efficiency upgrades to a Tipp City company. Process Equipment Company (PECo) was awarded a $3,960 rebate for upgrading to energy-efficient lighting. The new equipment will continue to save PECo $5,500 a year in energy costs.

DP&L offers business and government customers two programs for energy efficiency rebates on over 100 different energy-efficient products. Both programs allow DP&L’s business customers to save on efficiency projects, which will help them use less energy.

Rapid Rebates is a program for common efficiency upgrades such as lighting, heating, ventilating and air conditioning (HVAC), motors, drives and compressed air, as well as additional technologies. Customized Rebates are available for specialized equipment which falls outside of the Rapid Rebates program.

“We spent significant time listening to our customers as well as a number of contractors and distributors in the area,” said Scott Kelly, senior vice president of Service Operations. “And so far, the initial response to the rebate programs has been very positive.”

After only twelve weeks, DP&L has received 100 applications for rebates totaling in excess of $500,000.

A complete list of rebates is available to businesses at www.dpandl.com/bizrebates. To apply, there is an online, step-by-step process that customers can follow.

The business and government programs help DP&L customers save money, are environmentally smart and are important in helping the company meet future energy needs. One of Ohio’s energy efficiency targets is to reduce electricity consumption by 22 percent by the end of 2025.

Business and residential customers can keep up-to-date on new programs, events, as well as energy-saving tips and offers from DP&L on Twitter at www.twitter.com/DPLEnergySaving. — ■

VOLUNTEERS —

1ST QUARTER 2009 —

Raymond Davis — Confidential Material Destruction

Ryan Parker — Vice President of Tes Tech Inc.

Dennis Percy — The United Way of Greater Dayton Area

Jeff Stolzenburg — F&S Harley Davidson Motorcycle (not pictured)
APRIL, 2009
Salon Reveal

MAY, 2009
North American Laserscopic Spine Institute

MAY, 2009
O’Reilly Auto Parts

MAY, 2009
Sopranos Eatery & Spirits

JUNE, 2009
Filling Station Sports Bar & Grill

JUNE, 2009
Quintessential Advisors

JUNE, 2009
Liberty Savings Bank

On June 12, 2009, Liberty Savings Bank celebrated 120 years in business. Liberty Savings Bank, F.S.B., was founded in 1889 in Highland County, Ohio, when a group of businessmen pooled their funds to create the Lynchburg Building and Loan Association. The Association was formed to help meet the community’s demand for home ownership, and over the years several business mergers helped to strengthen this small, rural bank.

A Celebration!—120 years
In this issue, we feature Montgomery, Preble and Greene counties. Montgomery County is the fourth most populous county in Ohio (559,062) and was founded in 1803. Its 464-square-mile area is home to 17 cities, including Dayton. Established in 1808, 425-square-mile Preble County has a population of 42,337. Eaton is its major city and county seat. Home to Wright Patterson Air Force Base, Greene County hosts a population of 147,886 residents. Its major cities include Beavercreek, Fairborn and Xenia. Greene County was founded in 1803.
Montgomery County
COUNTY SEAT: Dayton
The Austin Road/Interstate 75 interchange is one of three main components of Montgomery County’s overall strategy, along with Tech Town in Dayton and the marketing of I-70 for logistics and distribution facilities, said Joe Tuss, assistant Montgomery County administrator. “Obviously, we support the whole technology effort and trying to leverage off of the BRAC initiatives – and that’s part and parcel of all three of these things.”

The Austin Road area already is a significant employment center, with LexisNexis, TeraData, NewPage and others. Renegade Materials and RFID Solutions Center both recently opened facilities in the vicinity. The new interchange will serve existing companies and support new development, and it will give Montgomery County a northern anchor on the I-75 growth corridor between Dayton and Cincinnati, Tuss said. He said Austin Road also is an excellent example of governments cooperating rather than competing. Springboro, Miamisburg and Miami Township have a joint land-use plan for the area, have agreed to a Tax Increment Financing District to pay the local costs for the interchange, and are working on a tax-sharing agreement.

In other areas, the first building is underway in Tech Town, Dayton’s project to covert an old industrial site into a technology park. IDCAST will be the building’s anchor tenant. And two facilities in northern Montgomery County – a Payless Shoe warehouse in Brookville and a GM distribution center in Trotwood – show initial success in mining I-70 for logistics centers. —

Preble County
COUNTY SEAT: Eaton
County Commissioner David Wesler said Preble County is fortunate to have several large employers, including Neaton Auto Products Manufacturing, Timken Co., Bullen Ultrasonics, and the world headquarters of Henny Penny – which, he said, recently got a large contract with McDonald’s and is adding jobs. Like Montgomery County, Preble also sees tremendous potential along I-70, but there are “infrastructure issues up there that we have to get in place first,” Wesler said. “Agriculture’s huge in our county and we want it to remain that way,” he said, “but there’s absolutely room in Preble County to create jobs and to have additional industry with minimal impact on agriculture.” —

Greene County
COUNTY SEAT: Xenia
Phil Houston, Greene County development director, said his county is seeing a spurt of defense-related projects, not including BRAC development, which is yet to come. His list of recent projects include:

• 136,000-square-foot facility for CSC Inc.
• 85,000 square feet for the Advanced Technology Intelligence Center – the largest totally security facility outside of Washington DC.
• The five-story Mills-Morgan tower.
• 120,000 square feet under construction for ATK, a defense and aerospace corporation.

Houston said Wright-Patterson Air Force Base is the heart of Greene County’s economy, spurring aerospace and high-tech work, but it’s not the whole story. Among other things, the county has a strong retail sector, including The Greene and the Mall at Fairfield Commons, and is seeing new housing in several communities. —
**BREAKFAST Briefing Preview**

**FRIDAY, SEPTEMBER 11**

**TIME:** 7:15 A.M. - 9:00 AM  
**SPEAKER:** Jim Pancoast  
*President, CEO, Premier Health Partners*

Jim Pancoast serves as the president and chief operating officer of Premier Health Partners, a comprehensive health system that has more than 14,000 employees that serve southwestern Ohio through member and affiliate organizations in seventeen counties. At Premier, Jim is responsible for the four hospitals in PHP; Miami Valley, Good Samaritan, Atrium and Upper Valley. He is also responsible for finance, information technology, business development, PHP joint ventures and strategic initiatives.

Jim was most recently president and chief executive officer of Good Samaritan Hospital, a full-service acute care, teaching hospital with 560 licensed beds. He also served as president and CEO of the parent corporation, Samaritan Health Partners (SHP). SHP includes affiliate corporations in long-term care, behavioral health, primary care physician practices, and a charitable foundation. Within Premier Health Partners, Jim has also been president of the Physician Network and president of Fidelity Healthcare.

Jim sits on the boards of the Dayton Area Chamber of Commerce, the Montgomery County Human Services Levy Council and the Dayton Art Institute. He also serves as board chair of Premier Community Health. Pancoast holds an MBA from Michigan State University, is a Certified Public Accountant, and a Fellow of the American College of Healthcare Executives.

**FRIDAY, OCTOBER 9**

**TIME:** 7:15 A.M. - 9:00 AM  
**SPEAKER:** Satish Damodaran  
*Mill Manager, Appleton Papers*

Mr. Satish Damodaran is the Mill Manager at Appleton Papers, West Carrollton, Ohio Mill. Before joining the Appleton team in December 2007, Mr. Damodaran held several operations management positions in other industries including the automotive, consumer products and office furniture.

In 2007-2008 Mr. Damodaran oversaw a one hundred million dollar expansion at the West Carrollton Mill. In this expansion, Appleton invested in the installation of a state-of-the-art coater to produce thermal paper and also in the construction of related facilities as well as enhancements to the mill’s No. 92 paper machine. The expansion added 35 new jobs to the mill. Appleton is the largest North American producer of thermal paper and with the completed expansion, the West Carrollton mill is the only U.S. manufacturing facility that both produces thermal base stock and coats it to make thermal paper.

Mr. Damodaran holds a Masters Degree in Industrial Engineering from Western Michigan University.
TIME:  7:15 A.M. - 9:00 AM  

SPEAKER:  Rob Connelly  
President, Henny Penny Corporation

Rob Connelly received his Bachelors degree in Business Administration with a concentration in Marketing in 1979 from the University of Kentucky. He has four years of experience with the Henny Penny Corporation including Vice President of Marketing (2005 to 2007) and President since October 2007. Rob earned his CFSP (Certified Foodservice Professional) in 2007.

Rob also has 25 years of experience outside of the foodservice industry as General Manager of Business Development at VeriFone, Inc.; General Manager North American Financial Business at Hewlett Packard; and as a Food Broker.

Rob is actively involved in the community. His service includes: Dayton History Past Chairman of the Board (2001 to present); Dayton Art Institute Board (2007 to present); Aviation Heritage Foundation Board (2004 to 2007); Cox Arboretum & Gardens MetroPark Chairman of the Board (1993 to 2004); Dayton Society of Natural History Board (2001 to 2003); and Rotary Club of Oakwood (1981 to 2002).
Purchasing Opportunities

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Through the Chamber’s partnership with Anthem Blue Cross and Blue Shield, another “members only” benefit is available. Our group Health Insurance program provides:

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- Reduce Work-Related Accidents
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513-257-5750

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The natural choice for natural gas
As a part of Generation Dayton’s dedication to helping young professionals connect to their community, they are partnering again with United Way’s Volunteer Connection to hold the Second Annual Volunteer Speed Matching in August. Volunteer Speed Matching is an opportunity to get to know key non-profit organizations in the community in a relaxed, professional atmosphere. Participants spend three minutes with representatives from more than twenty of the area’s social service agencies. At the end of the event, each participant selects which organizations they would like to contact them for follow-up and volunteer opportunities.

Volunteer Speed Matching is a great way to get young professionals plugged into the community. Last year’s Volunteer Speed Matching event, held at Boonshoft Museum of Discovery, led to more than 30 repeat and reliable volunteers at local agencies.

Marty O’Dell with Goodwill Easter Seals noted that the young professionals she spoke with were interested and engaged in finding the right volunteer opportunity for them. “The opportunity to speak individually with young professionals who are interested in bringing their skills to my organization is positively awesome.”

By partnering with United Way’s Volunteer Connection, Generation Dayton members will combine with United Way Young Leaders to connect young professionals from two organizations for the purpose of making a difference. This partnership has been a model for other HandsOn Action Centers, like United Way’s Volunteer Connection, nationally. Collaborating with other community partners demonstrates Generation Dayton’s commitment to its vision of motivating all of our members to reach their full potential.

Second Annual Volunteer Speed Matching will be Tuesday, August 11, 2009, from 6:00 to 8:00 pm at SunWatch Indian Village, 2301 West River Road in Dayton. The event is free and is open to Generation Dayton members, United Way Young Leaders and anyone interested in attending. RSVP is required and information can be found at www.generationdayton.org.

For more information about Generation Dayton events or if you would like to become a member, please feel free to visit our website at www.generationdayton.org.
NEW MEMBERS List

For members’ complete information, please visit our website www.daytonchamber.org

77 Marine
2600 East Whipp Road
Dayton, OH 45440

A-1 Able Pest Doctors
1320 North Keowee Street
Dayton, OH 45404

Accenture
3000 Presidential Drive
Fairborn, OH 45324

Advanced Systems
4074 East Patterson Road
Dayton, OH 45430

Allen Promotional Products
135 Gershwin Drive
Centerville, OH 45458

AmeriWater, Inc.
1303 Stanley Avenue
Dayton, OH 45404

Amix, Inc.
DBA Pleasant Hill Golf Club
6487 Hankins Road
Middletown, OH 45044

Anton’s Transportation
7200 North Dixie Drive
Dayton, OH 45414

APAC Services, Ltd.
8927 Deep Forest Lane
Centerville, OH 45458

Ashley’s Pastry Shop
21 Park Avenue
Dayton, OH 45419

Astro Industries, Inc.
4403 Dayton-Xenia Road
Dayton, OH 45432

Bahns Veterinary Clinic
2409 Wilmington Pike
Dayton, OH 45419

Baldwin Gilman
4760 Red Bank Expressway, Suite 216
Cincinnati, OH 45227

Barker Heating & Air
637 Watervliet Avenue
Dayton, OH 45420

Barnets, Inc.
1619 Barnets Mill Road
Camden, OH 45311

Bath Fitter
51 Comparagus Road
Dayton, OH 45459

Bob’s Moraine Trucking
8251 Claude-Thomas Road
Franklin, OH 45005

Bullet Trucking, Inc.
P.O. Box 24590
Dayton, OH 45424

Caring Senior Service
3809 Wilmington Pike, Suite 100
Kettering, OH 45429

Carpet Consultants
3666 Miamisburg-Centerville Road
Dayton, OH 45449

Computer Creations
88 Westpark Road
Dayton, OH 45459

Concor Plastics
75 Harrisburg Drive
Englewood, OH 45322

Crayons To Classrooms
1511 Kunz Road
Dayton, OH 45404

Development Beyond Learning, USA
3837 Cheyenne Trail, Suite 100
Jamestown, OH 45335

Dinkler Pregon LLC
2625 Commons Boulevard, Suite A
Dayton, OH 45431

Drawn Metal Corporation
331 Congress Park Drive
Dayton, OH 45475

Duke’s
630 East Dixie Drive
West Carrollton, OH 45449

Eaton Supply Company
P.O. Box 185
Eaton, OH 45320

Electro Controls
1991 St. Marys Avenue
Sidney, OH 45365

Encon, Inc. & Enkon West, LLC
6161 Ventrour Avenue
Dayton, OH 45414

Evans Title Agency, Inc.
528 North Hyatt Street, P.O. Box 40
Tipp City, OH 45371

Evercare Hospice and Palliative Care
130 West Second Street, Suite 400
Dayton, OH 45402

Family Violence Prevention Center of Greene County, Inc.
380 Bellbrook Avenue
Xenia, OH 45385

Farmer’s Insurance Group
4680 Parkway Drive, Suite 100
Mason, OH 45040

Filling Station Sports Bar & Grill
4317 Linden Avenue
Dayton, OH 45432

First Mortgage Banc Corp.
761 Miamisburg-Centerville Road
Dayton, OH 45459

Groundscape Maintenance, LLC
P.O. Box 546
Tipp City, OH 45371

HealthSpan, Inc.
225 Pictoria Drive, Suite 320
Cincinnati, OH 45246

Henny Penny
1219 U.S. Route 35 West
Eaton, OH 45320

Horizons Women’s Healthcare
1 Elizabeth Place, 5th Floor, Suite M
Dayton, OH 45408

IMX Solutions
860 B East Franklin Street
Centerville, OH 45459

Iron Works of Ohio, Inc.
2904 Cincinnati-Dayton Road
Middletown, OH 45044

Ironworking Contractors Allied Partnership
642 Hillrose Avenue
Dayton, OH 45404

Judo Steel Co., Inc.
1328 Nicholas Road
Dayton, OH 45418

Kabuki Sushi
848 South Main Street
Centerville, OH 45458

LA Fitness International, LLC
45 West Alex Bell Road
Centerville, OH 45459

LA Fitness International, LLC
45 West Alex Bell Road
Centerville, OH 45459
Focus
Vol. 1, No. 3 — 09

New Members
List

Lynn's Daylight Donuts
4680 Wilmington Pike
Kettering, OH 45440

Miami University
Voice of America Learning Center
7847 VOA Park Drive
West Chester, OH 45069

Miami Valley Polishing
220 Fox Drive
Piqua, OH 45356

Miamisburg Christian Learning Center
2155 Leiter Road
Miamisburg, OH 45342

Montgomery Orthopaedic Surgeons, Inc.
9000 North Main Street, Suite 227
Dayton, OH 45415

Mored Wholesale, LLC
237 South Alex Road
West Carrollton, OH 45449

Motel 6
7070 Miller Lane
Dayton, OH 45414

Moyer Industries, Inc.
7355 Jacks Lane
Clayton, OH 45315

National Kidney Foundation Servicing Ohio
1373 Grandview Avenue, Suite 200
Columbus, OH 43212

North American Nutrition Companies, Inc.
P.O. Box 69
Brookville, OH 45309

Ohio House of Representatives
533 Lockerbie Lane
Kettering, OH 45429

Ohio Magazine/Great Lakes Publishing
4242 Tuller Road, Suite A
Dublin, OH 43017

Ohio Technology Group
1 South Limestone Street, Suite F
Springfield, OH 45502

OmniCom Solutions Group, Inc.
3336 Central Avenue
Middletown, OH 45044

O'Reilly Auto Parts
5614 Springboro Pike
Dayton, OH 45449

Outrun Group LLC
4794 South Dixie Highway, Suite A
Moraine, OH 45349

Overlook Mutual Homes, Inc.
61 Colin Kelly Drive
Riverside, OH 45431

Patrick Staffing, Inc.
1200 East Second Street, Suite B
Franklin, OH 45005

Precision Tune Auto Care
4794 South Dixie Highway, Suite A
Moraine, OH 45349

Prestige Construction of Dayton, Inc.
P.O. Box 26517
Trotwood, OH 45426

Protector Home Security
3439 Linden Avenue
Dayton, OH 45410

QC CPA Group, LLC
1630 Gatekeeper Way
Centerville, OH 45430

Rainmakers
6310 Monitor Drive
Indianapolis, IN 46220

Residence Inn By Marriott Dayton North
7227 York Center Road
Dayton, OH 45414

Restoration Resources, LLC
480 Congress Park Drive
Dayton, OH 45459

RJE
2 River Place, Suite 330
Dayton, OH 45405

RJR Specialties Transport
6121 Game Farm Road
Urbana, OH 43078

Sam's Club
1111 Miamisburg-Centerville Road
Centerville, OH 45459

Schaefer Corporation
1430 Oak Court, Suite 303
Dayton, OH 45430

School of Advertising Art
1725 East David Road
Kettering, OH 45440

SCP Automotive
2275 West Schantz Avenue
Dayton, OH 45409

SFA Architects
300 West Fourth Street
Cincinnati, OH 45202

Skyline Chili
1153 Brown Street
Dayton, OH 45409

Soprano's
122 East Stroop Road
Kettering, OH 45429

Spectrum Home Care
5020 Philadelphia Drive, Suite 100
Dayton, OH 45415

Stan Solutions, LLC
714 East Monument Avenue, Suite 117
Dayton, OH 45402

T & T Graphics, Inc.
P.O. Box 690
Miamisburg, OH 45343

TAR, Inc.
P.O. Box 292846
Dayton, OH 45429

TDC Road and Truck Service, Inc.
3339 North Dixie Drive
Dayton, OH 45414

Tegtmeyer's Suzuki, Inc.
7970 Route 68 North
Wilmington, OH 45177

The Rehabilitation & Nursing Center at Elm Creek
115 Elmwood Circle
West Carrollton, OH 45449

The Skillman Corporation
5900 West Chester Road, Suite F
West Chester, OH 45069

The Wellington Grille Ltd.
2450 Dayton-Xenia Road
Beavercreek, OH 45434

Transitions 1 LLC
1141B Shawnee Run
West Carrollton, OH 45449

Valentina Jewelers
350 West National Road, Suite C
Vandalia, OH 45377

White Water Gravel and Recycling, LLC
1001 Brandt Pike, P.O. Box 465
Dayton, OH 45404

Whitney's Fine Chocolates
2038 B South Alex Road
West Carrollton, OH 45449

Wolf Creek Co., Inc.
6051 Wolf Creek Pike
Trotwood, OH 45426

Entrepreneurs Helping Entrepreneurs
**CALENDAR Of Events**

**AUGUST 14**

**Breakfast Briefing**

**DATE/TIME**: Friday, August 14, 7:15 - 9:00 am  
**SPEAKER**: John Boggess, Miami Valley Career Center  
**TOPIC**: TBA  
**LOCATION**: Dayton Racquet Club  
**REGISTRATION**: registration@dacc.org

**AUGUST 19**

**Safety Breakfast With The Experts**

**DATE/TIME**: Wednesday, August 19, 7:30 - 9:00 am  
**SPEAKER**: Bob Heater, Ohio Bureau of Workers’ Compensation  
**TOPIC**: Forklift Training  
**LOCATION**: Mandalay Banquet Center  
**REGISTRATION**: lwulfeck@dacc.org

**SEPTEMBER 11**

**Breakfast Briefing**

**DATE/TIME**: Friday, September 11, 7:15 - 9:00 am  
**SPEAKER**: James Pancoast, President Premiere Health Partners  
**TOPIC**: TBA  
**LOCATION**: Dayton Racquet Club  
**REGISTRATION**: registration@dacc.org

**SEPTEMBER 16**

**Safety Breakfast With The Experts**

**DATE/TIME**: Wednesday, September 16, 7:30 - 9:30 am  
**SPEAKER**: Doug Boyce, Premier Safety & Service, Inc.  
**TOPIC**: Noise Measurement, Choosing the Right Equipment  
**LOCATION**: Mandalay Banquet Center  
**REGISTRATION**: lwulfeck@dacc.org

**SEPTEMBER 21**

**Chamber Challenge Golf Outing**

**DATE/TIME**: Monday, September 21, 10:45 am - 7:00 pm  
**LOCATION**: NCR Country Club  
**REGISTRATION**: robinfl@dacc.org

**OCTOBER 09**

**Breakfast Briefing**

**DATE/TIME**: Friday, October 9, 7:15 - 9:00 am  
**SPEAKER**: Satish Damodaran, Mill Manager, Appleton Papers  
**TOPIC**: Safety in the Workplace  
**LOCATION**: Dayton Convention Center  
**REGISTRATION**: registration@dacc.org
Volunteer Speed Match
DATE/TIME: Tuesday, August 11, 6:00 - 8:00 pm
LOCATION: SunWatch Indian Village
RSVP: Maggie Pontius at intern@dacc.org

Thirsty Thursday
DATE/TIME: Thursday, August 13, 5:30 - 7:30 pm
LOCATION: Fleming’s Prime Steakhouse & Wine Bar
COST: No cover

Business And Breakfast
DATE/TIME: Tuesday, August 18, 7:00 - 8:00 am
LOCATION: Mimi’s Cafe
RSVP: Maggie Pontius at intern@dacc.org
COST: Breakfast on your own

Fourth Friday Lunch
DATE/TIME: Friday, August 28, 12:00 noon - 1:00 am
LOCATION: Old Hickory Bar B-Q
RSVP: Andy Hickey at ahickey@technologyfirst.org
COST: Lunch on your own

57th Annual Safety Conference & Symposium
DATE/TIME: Tuesday, October 13, 7:30 am - 4:30 pm
SPEAKER: Multiple Safety Professionals
TOPIC: Safety in the Workplace
LOCATION: Dayton Convention Center
REGISTRATION: mpontius@dacc.org
# Region’s Largest Employers

<table>
<thead>
<tr>
<th>Company</th>
<th>Employees in 2008</th>
<th>Classification</th>
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<tbody>
<tr>
<td>Wright-Patterson Air Force Base</td>
<td>22204</td>
<td>United States Air Force</td>
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<tr>
<td>Premier Health Partners</td>
<td>12000</td>
<td>Hospitals</td>
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<tr>
<td>Kettering Health Network</td>
<td>7000</td>
<td>Hospitals</td>
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<tr>
<td>Montgomery County</td>
<td>4000</td>
<td>Government Offices</td>
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<td>Community Mercy Health Partners</td>
<td>3750</td>
<td>Hospitals</td>
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<td>Miami University</td>
<td>3500</td>
<td>Schools, Colleges, Universities</td>
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<td>AK Steel Corporation</td>
<td>3415</td>
<td>Steel Producer</td>
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<tr>
<td>The Kroger Company</td>
<td>3000</td>
<td>Grocers-Retail</td>
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<td>Honda of America Manufacturing, Inc.</td>
<td>2750</td>
<td>Manufacturing</td>
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<td>Dayton Public Schools</td>
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<td>Wright State University</td>
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<td>Schools, Colleges, Universities</td>
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<td>City of Dayton</td>
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<td>General Motors Corporation</td>
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<td>Sinclair Community College</td>
<td>2500</td>
<td>Schools, Colleges, Universities</td>
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<td>University of Dayton</td>
<td>2400</td>
<td>Computer Consultants-Designers/Solutions</td>
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<td>LexisNexis</td>
<td>2300</td>
<td>Advertising Agencies &amp; Consultants</td>
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<tr>
<td>The Berry Company</td>
<td>2100</td>
<td>Information Technology</td>
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<td>NCR Corp.</td>
<td>2000</td>
<td>Refrigeration &amp; Air Conditioning Equipment</td>
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<td>Emerson Climate Technologies</td>
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<td>US Postal Service</td>
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<td>United States Postal Service</td>
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<td>National City</td>
<td>1870</td>
<td>Mortgage &amp; Lending</td>
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<td>Behr Dayton Thermal Products, LLC</td>
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<td>Manufacturing</td>
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<td>Dayton Superior Corporation</td>
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<td>Manufacturing</td>
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<td>RS Information Systems, Inc. (RSIS)</td>
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<td>Computer Networking</td>
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<td>AT&amp;T</td>
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<td>Telecommunications/Wireless</td>
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<td>GE Money</td>
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<td>Financial Services</td>
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<td>Middletown Regional Health</td>
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<td>Health Care Services</td>
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<td>Meijer Inc.</td>
<td>1600</td>
<td>Retail</td>
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<td>Veterans Affairs Medical Center</td>
<td>1550</td>
<td>Hospitals</td>
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<td>Dayton Power &amp; Light Co.</td>
<td>1500</td>
<td>Utilities</td>
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<td>Cintas Corp No 1</td>
<td>1500</td>
<td>Linen Supply Services</td>
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<td>UVMC/Upper Valley Medical Center</td>
<td>1480</td>
<td>Health Care Services</td>
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<td>The Children’s Medical Center</td>
<td>1460</td>
<td>Hospitals</td>
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<td>The Reynolds and Reynolds Company</td>
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<td>Information Technology</td>
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<td>Bon Ton Stores</td>
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<td>Retail</td>
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<tr>
<td>DMAX, Ltd.</td>
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<td>Manufacturing</td>
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<tr>
<td>Greene Health Partners</td>
<td>1200</td>
<td>Health Care Services</td>
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