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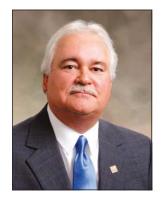
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# President's Message

# FOCUS ON ... THE WORKPLACE



our chamber continues to work on your behalf on key issues affecting our local businesses, whether they be our largest members or our loyal small business members.

There are many significant issues we all face in growing the success of our organizations, be it tax reform, regulations, infrastructure, security, education or others. No more important is the concern employers have for a competent, hardworking and well-trained workforce. Your chamber was one of the first to start this discussion, believe it or not, in January 1995.

Over the years we have tried to adopt strategies that would support, create or drive public and private investments and community initiatives that would help recruit, retain or support your need for workers. During those years we have engaged employers in education initiatives like Learn to Earn Dayton, but we have also actively led or supported programs for employers like Choose Dayton, Greater Dayton Works, the region's Workforce Investment Board, the Third Frontier Internship Program, Generation Dayton, Leadership Dayton, and more recently, the Governor's Executive Workforce Board and the Dayton Region Workforce Partnership. These programs are all designed to bring more help and influence for employers hiring and retaining their most valuable asset, their employees. In the near future, we will add additional information, including where to find other resources, at an expanded website at daytonworkforce.com. We have also just completed a new free video for employers to use called "Hello Dayton" to help introduce recent recruits to our region and its many assets. "Hello Dayton" can be found at DaytonChamber.org.

The chamber is proud of its efforts to continue to help resolve worker challenges. Our never-ending role in creating workforce support helped us retain a 5-star accreditation with the U.S. Chamber of Commerce in 2015, be awarded the 2017 Community Service Award by our own regional Better Business Bureau, and to be recently named as a finalist for national Chamber of the Year by the Association of Chamber of Commerce Executives (ACCE).

We are proud of our innovative spirit and the work our chamber and its volunteers, members and staff do to make our community a great place to do business, live, work and play. And we thank you for your continued support.

Phillip L. Parker, CAE, CCE President/CEO

Dayton Area Chamber of Commerce

Weller C. Tacker

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# TEACHING THE FUTURE OF NEUROSCIENCE

f necessity is the mother of invention, it could also be said that vision and opportunity are rooted in its DNA. Premier Health and Wright State University's Boonshoft School of Medicine exemplify that truth through their collaboration to address a national and local neurologist shortage. The result: the launch of a joint neurology residency program in 2014.

"The need for neurology was recognized as early as 2008, meaning neurology trained physician support was required to care for Dayton's patient volume," said Bryan Ludwig, MD, chair, Premier Health Neuroscience Institute.

Officials at both institutions quickly recognized that patient needs would only continue to grow, creating significant opportunities to address both the short- and long-term needs for these specialized physicians locally and nationally. A robust residency program would allow neurology residents to work directly with attending physicians to care for more patients. It would also open the door for graduates to potentially return and settle in the Dayton area.

"It started as a collaboration between Wright State and Premier Health," said Bradley S. Jacobs, MD, MS, residency

program director. "Wright State wanted to improve their education and research in the neurosciences, and Premier Health wanted to improve their clinical neuroscience program."

The two institutions combined efforts, applying to the Accreditation Council for Graduate Medical Education in 2012. Active recruitment began for their first two classes of residents after approvals were received just one year later. An additional class of residents would be added each subsequent year, eventually leading to a total of 16.

According to Dr. Ludwig, the program has been a tremendous success, largely because of the work done to put together many of the inpatient services for neurology that were tremendously attractive to medical students - among them neurocritical care, epilepsy, stroke and neurointerventional care. Just three years after its launch, the program has graduated its first residents who are going on to continue their training.

"Out of the 16 we currently have, all are excellent candidates and high caliber," said Dr. Ludwig. "We're very proud of them. They've done some remarkable things to develop the program, and they were accepted at some spectacular fellowships. So we're excited to see what they do in their future and expect that a few will return to Dayton."

Enthusiasm for the program is echoed by the graduates themselves. Thomas Pitts, MD, one of four graduates, will soon begin a fellowship program with the Columbia University Department of Neurology. He attributes his passion for neurology to the close working relationship he enjoyed with the attending faculty.

"It's a big, wonderful team, so we improved constantly, dynamically," said Dr. Pitts. "I think this was one of the keys. Premier Health's culture bled into the residency. It was just very impressive and I am truly humbled to have trained in it."

Another recent graduate, Michael Kentris, DO, attributes the focus of his current studies to his work with the program's faculty.

"The attending physicians were really invested in making sure we learned to do things appropriately," said Dr. Kentris. "My focus on treating epilepsy is largely because of people like Dr. Barbara Phillips, who became my mentor and took the time to include me whenever she would have a unique case she was treating."

As the residency program has grown, so has its reputation around the country and the world, as it has gained continued exposure on a variety of recruiting websites. One recent sign of its growing popularity: nearly 700 applications were received for just four new residency positions.

"The program is just growing on top of itself now, which is great," said Dr. Ludwig. "The community has clearly benefited – not just in the number of patients we can see, but because the caliber of the care has increased. We're doing novel research, presenting in national conferences, and publishing in prestigious journals. It's pretty exciting and an overall wonderful experience for us."

As demand increases, the program plans to expand its offering to include its own fellowship programs, starting with neurocritical care to meet the needs of future graduates. Premier Health also hopes to grow its services and subspecialty lines, which would allow residents to treat patients in clinics throughout the Dayton area.

No matter how the program grows, its foundation will always be rooted in the strong relationships it builds with its neurology residents and the community they serve.

"I truly do love Premier Health, Wright State, Dayton, and our residency program," said Dr. Pitts. "It's been one of the greatest pleasures and privileges of my life to work there, in that city, with these people."



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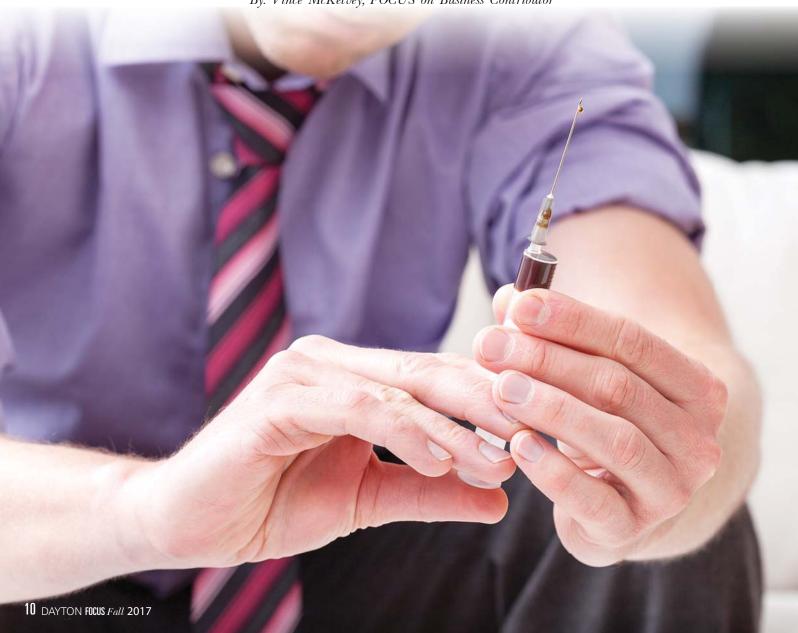
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# CHAMBER ACADEMY

# THE WORKPLACE CAN BE KEY IN THE FIGHT AGAINST SUBSTANCE ABUSE

Drug-free policies embrace education, prevention and assistance

By: Vince McKelvey, FOCUS on Business Contributor





here's no question that drug and alcohol abuse can present significant challenges for businesses - challenges made more complicated by changing laws and the current opioid crisis but the workplace can also be a powerful ally in combating substance abuse.

"The workplace is a powerhouse," said Karen Pierce, a managing director at Working Partners, an Ohio-based drugfree workplace consulting and training firm. "If we want to take care of the drug problem, we have to do prevention, and we have to do treatment. At the workplace, we can do all of that."

# FROM DRUG-FREE WORKPLACE TO WORKFORCE

Working Partners, headquartered in Canal Winchester, has been helping businesses with drug-free policies and practices for more than 27 years. This year, in partnership with the Ohio Department of Mental Health and Addiction Services, the company has been leading local initiatives in 17 communities to build a drug free workforce.

The initiative comes amid a drug crisis that's rolling through all levels of society and social institutions, bringing with it an economic threat and squeezing an already tight labor market.

Passing a drug test is "one of the biggest barriers to (workforce) entry right now," said Doug Barry, president of BarryStaff, a temp-to-hire firm with a main focus on the manufacturing industry. "It's not that people can't do the work. It's passing the drug screen."

"It's a huge issue," said Helen Jones-Kelley, executive director of the Montgomery County Board of Alcohol, Drug Abuse and Mental Health Services (ADAMHS). "It takes capable employees out of the market, for one thing. And I think it challenges employers."

Substance abuse, she said, not only affects individuals and families, but also workplaces, "which are the economic foundation of our community."

# INITIATIVES TAKE AIM AT ECONOMIC THREAT

The Montgomery County ADAMHS Board is one of 17 around Ohio that received state funding to work with Working Partners on a local Drug-Free Workforce Community Initiative. In the region, two other recovery services boards also took part, one for Butler County and one covering Clark, Greene and Madison counties.

The goal is to address the economic threat posed by substance abuse and to build healthier, more productive workforces and workplaces. "The root of this initiative is to increase the employable drug-free workforce," said Pierce, who directs the initiative project for Working Partners.

These initiatives took a multi-pronged approach that involved assembling a group of stakeholders to help guide the effort in each community, surveying businesses to get good data on the issue, offering a free class to help businesses develop comprehensive polices and creating materials for job seekers. The survey results are to be released this summer.

# TEST RESULTS TROUBLING

In many ways, the workplace is on the front line. Each year Quest Diagnostics Inc., one of the nation's leading drug-testing labs, analyzes the results of its workplace drug testing. In 2016, 4.2 percent of workers tested positive for illicit drugs – the highest rate in 12 years. The results were based on more than 10 million workplace drug tests nationally, Quest said. Marijuana was easily the most prevalent drug and, while opioids were level or down from the previous year, marijuana, cocaine and amphetamines all showed increases.

What's more, Pierce said, the rate of positive tests has increased four years in a row. "That's unheard of," she said. Until 2013, year-to-year results almost always showed a decrease.

# CHAMBER ACADEMY

Pierce said research shows one substance abuser. whether it's drugs or alcohol, will cost a company from \$7,000 to \$20,000 a year, the measurable losses coming in productivity, absenteeism, medical claims, accidents and theft. And that doesn't include the costs that are harder to measure, such as deflected managerial time and damaged public image.

And the terrain is changing in the world of substance abuse, Pierce said.

In recent years, she said, three new developments stand out: the increase in positive workplace tests, legalized marijuana and opiod addictions -- which often begin with the legitimate use of prescribed drugs.

Companies might have a longstanding drug policy, but "if they haven't changed the policy in the last six months to adjust to some of these new things, they need to," she said.

# MONTGOMERY COUNTY TO CONTINUE BUSINESS CLASSES

Across Ohio, 70 businesses attended the free, technicalassistance classes conducted by Working Partners as part of the community initiatives. The two-day class explored what makes a good drug policy and why it's important, then helped the businesses to create their own, said Ashley Mack, a prevention program coordinator with the Montgomery County ADAMHS.

She said five businesses took part in the classes in Montgomery County.

"We covered a ton of information. I kind of wish we had a third day," said Carol Schneider, human resources coordinator at APG Office Furnishings, a Cincinnati company with five

offices in Ohio, including Dayton. "It's kind of eye-opening. When you see this and you think, 'Oh, I never thought of that before"

APG has long had a drug-free workplace policy and participates in the Ohio Bureau of Workers' Compensation drug-safety program, "but things change over the years ... you have to worry about so much more nowadays," Schneider said.

The initial round of classes have all ended, but Montgomery County ADAMHS, for one, plans to sponsor at least two more sessions on its own – in the fall and next spring, Mack said.

"This is a great opportunity to do prevention with the adult population," she said. "Putting in place drug-free workplace policies, that is prevention, itself, for adults."

# OFFERING THE 'SECOND CHANCE'

For Pierce and others, the workplace and the business community have important roles to play in addressing substance abuse issues.

For one thing, Pierce said, you can reach people at the workplace because that's where people are. "When you think about it, it's where parents live; it's where the 18- to 25-year-olds – that high-risk (group) – it's where they are. It's a powerful place," Pierce said.

She said five elements go into a comprehensive drug-free program: policies and practices; education for employees; training for supervisors; drug testing; and assistance for workers with a problem – even if that's just telling someone who's been terminated where they can find help. Together,

> those elements span education and testing that can help prevent a problem and assistance that can help correct it.

Offering workers a 'second chance' or taking a chance on someone who had a problem in the past is part of the mix, officials said. A job can provide structure and motivation for someone trying to overcome a problem.

"The overall philosophy is to have a drug-free workplace," Jones-Kelley said. "That's priority one. Priority two is, assuming someone falls off the wagon, what do we have in place to support them back to sobriety ... What can we do to support them, to be able to retain our employees."

"Without that, then we're going to find ourselves in worse circumstances than we are now, in terms of our cultural economics," she said.

Barry said the business community has to be at the table helping to solve the problem of substance abuse, along with the medical community, law enforcement and others.

"As employers, we have to get involved as well because we have a huge stake in it," Barry said. "We're never going to fix the drug problem if people don't have a way out, and the best way out is gainful employment."



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# **CHAMBER ACADEMY**

# PRESCHOOL PROMISE MAKES PROGRESS

Chamber members endorsed Dayton's Issue 9 in November 2016; FOCUS checks in on its progress nearly 1 year later.

Article submitted by Learn to Earn Dayton 4 DAYTON **FOCUS** Fall **2017** 

n November 2016, Dayton voters endorsed Issue 9, which ensures the City's financial stability and also gives every Dayton 4-year-old the opportunity to attend a high-quality preschool. Dayton Mayor Nan Whaley and the City Commission boldly championed this initiative, and appreciate the support of the Chamber and the business community.

When children start school behind, invariably they stay behind, setting in motion an achievement gap that widens year after year. This predictable reality is of concern to businesses because today's children are the Dayton Region's future leaders, employers and employees. All the research shows that providing young children with a strong start in the critical years from birth to kindergarten sets them up for success later in life.

The creation of the Preschool Promise is a strategic outgrowth of the work of Learn to Earn Dayton, which is working to improve Montgomery County's economic competitiveness by increasing the number of adults who have college degrees and high-value credentials. Our community is investing in children, starting with our youngest learners and continuing throughout their educational careers.

In Mayor Whaley's words: "We want Dayton to be a City of Learners. We know young people's success starts at the beginning. Dayton voters said they want to give our children the best possible start."

Much has been happening since the vote on Issue 9.

- The City of Dayton and Montgomery County have appointed five trustees to Preschool Promise, Inc. Its Board President is Dayton Children's Hospital President and CEO Deborah Feldman.
- More than 70 preschools have joined the Preschool Promise.
- 100% of the preschools that were part of Preschool Promise in 2016-17 are participating again this school year.
- Thanks to their Preschool Promise coaches, all participating Preschool Promise programs that are unrated under Ohio's Step Up to Quality rating program are on track to apply for a Star Rating by August 2017.
- 14 coaches are working with preschool teachers and staff to improve their teaching.
- A "street team" is educating families about the importance of sending children to preschool and of choosing a quality, Star Rated Preschool Promise program.

More than 20 parents are part of a Parent Advisory Board and are helping to ensure Preschool Promise policies and practices work well with families.

The Preschool Promise has ramped up quickly -- from just a small demonstration last year -- to a Dayton-wide program this year. In addition, the initiative is continuing in Kettering, where the Preschool Promise was first piloted and was first championed by Montgomery County Commissioner Debbie Lieberman.

Of the 6,500 children entering kindergarten each year in Montgomery County, nearly two-thirds are not fully ready for kindergarten. As Commissioner Lieberman so often tells audiences, "We know that to drive our Region's economic development, we have to invest early. We want to promise our children the opportunity to learn and reach their potential. What's best for them is essential for us."

In community after community, researchers are documenting that children who attend high-quality preschool learn important pre-reading, social-emotional and early math skills that lead to success in kindergarten and beyond. Children who don't get this foundation early in their lives -- when their brains are developing the fastest -- have a harder time in school and even on the job.

While it will take time to ensure high-quality preschools are available in every neighborhood, Preschool Promise is off to a great start. Its leaders hope you'll help spread the word by encouraging your employees, families and friends to go to PreschoolPromise.org to learn more and see the growing list of participating preschools.

Again, Issue 9 would not have passed without the support of Dayton's business community, and supporters of the Preschool Promise are grateful for its help and confidence. Learn to Earn Dayton also wants to thank the funders of the Preschool Promise Demonstration in the 2016-17 School Year:

- **Montgomery County**
- The City of Dayton
- The CareSource Foundation
- The Harry A. Toulmin, Jr., and Virginia B. Toulmin Fund of The Dayton Foundation
- **Dayton Public Schools**
- **Kettering City Schools**
- The City of Kettering
- The City of Moraine
- Larry Connor, Connor Group Kids & Community Partners
- Mike and Peggie McQuiston
- Ryan and Andrea Helbach









# **CPI**Consumer Price Index

October 2016 %	
monthly change0.4	%
CPI over the last 12 months Avg1.8	%

# Cost of Living Index 2016 Fourth Quarter Cost of Living Index

of our region's economic health and predictions for future performance. The indicators are available to Dayton Area Chamber members online and by subscription to Chamber Edge members. More information

Dayton, Ohio	Denver, Colorado 111.8
Columbus, Ohio 88.7	Miami-Dade County, Florida 114.3
Raleigh, North Carolina94.5	Baltimore, Maryland118.8
Richmond VA 95.2	Chicago, Illinois123
	Portland, Oregon127.3
Cleveland, Ohio101.4	San Fransisco, California 188.5

can be found at DaytonChamber.org. Below is a sampling from the April 2017 report:

**Consumer Price Index - Percent Change** 



Statistics for the Dayton MSA are no longer available. Based on Midwest region B/C MSA Population 50,000-1,500,000. Source: http://www.bls.gov/regions/mountain-plains/news-release/consumerpriceindex\_midwest.htm#chart1

# **Sales Tax Collections**

County	Rate ()	Mar 2017	Mar 2016	12 Mo. Change	YTD 2017	YTD 2016	YTD Change
Butler	0.75	3,459,043	3,570,065	3.11	11,195,755	10,938,137	2.36
Clark	1.50	2,074,075	1,973,267	5.11	6,593,491	6,330,148	4.16
Darke	1.50	701,931	717,830	2.21	2,215,926	2,190,399	1.17
Greene	1.00	2,039,079	2,044,074	0.24	7,025,687	6,822,242	2.98
Miami	1.25	1,390,097	1,396,052	0.43	4,577,283	4,390,651	4.25
Montgomery	1.00	6,374,132	6,277,145	1.55	20,546,963	20,255,455	1.44
Preble	1.50	455,348	438,974	3.73	1,486,350	1,363,114	9.04
Warren	1.00	3,022,747	2,741,619	10.25	9,828,023	9,376,149	4.82
Region Total (\$6	000s)	19,516,453	19,159,026	1.87	63,469,478	61,666,295	2.92

# **Residential Home Sales**

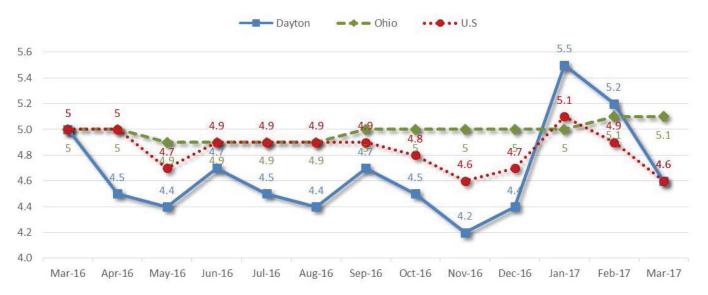
Dayton MSA	Mar 2017	Mar 2016	% Change	YTD 2017	YTD 2016	% Change
Number of Homes Sold	1301	1148	13.33%	3020	2823	6.98%
Total Home Sales	194,785,740	163,941,377	18.81%	436,996,761	371,495,995	17.63%
Average Sale Price (\$)	\$149,720	\$143,808	4.11%	\$144,701	\$132,725	9.02%

**Regional Employment Trends** 

Dayton MSA	Mar 2017	Feb 2016	Mar 2016	2017 Average	12 Mo. Change
Total Nonfarm Employment	385,900	383,200	381,800	382,867	4,100
Goods producing employment	53,800	53,500	51,500	53,467	2,300
Service-providing employment					

# **Unemployment Rates**

	Mar 2017	Mar 2016	12 Mo. Average
Dayton MSA	4.6%	5.0%	4.7%
Ohio	5.1%	5.0%	5.0%
II.S	4.6%	5.0%	48%



Source: U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics (LAUS), Labor Force Statistics including the National Unemployment Rate, www.bls.gov



Leadership Dayton Class of 2017 uses class project to aid literacy and nutrition deficiencies

> By: Tiffany Reid, Leadership Dayton Class of 2017 Class Representative

eadership Dayton Class of 2017 started out the year with Dayton History Day. The day was filled with learning about the different pockets of the Dayton Community. There was a focus on Dayton's west side and learning about different struggles with obtaining the right nutrition. What we learned about during this day left such a lasting impression on our LD class that we decided to focus on two basic obstacles that many Dayton families face – literacy and nutrition. As we all started to discuss our class project, we all wanted to help make a difference in West Wood neighborhood.

The event has left its mark on Edison Elementary School and the 6th graders. Our class utilized the community resources around us to throw an award ceremony, dinner and dance for the 6th graders and their families.

All 6th graders received brand new dress clothes to wear to the dance, a brand new pair of shoes, a certificate, a healthy nutritious meal, and 2 literacy books – 1 being a cookbook and more!

42 books were donated for the 6th graders and the Westwood Branch library was happy to be there to see the kids' smiles and inform them of the Teen Summer Reading Program that was coming up. House of Bread and LD classmates made dinner and brought it to Edison Elementary to be served to all families.

The children and families had a blast dancing to songs by the DJ and making the memory last for a lifetime by taking photos in the photo booth.

To end the night, the 6th graders left with swag bags full of goodies, everything from piggy banks to start their savings to tooth brushes and toothpaste. Shoes 4 the Shoeless also donated brand new shoes to all the kids.

A few quotes from classmates:

"My favorite part of Leadership Dayton as a whole was the camaraderie within our group that developed over the past year. Our Edison School project was a success in large part because we had such an engaged team."

"The phrase, 'It take a village' is certainly true of pulling off a successful, well-received event; it's not one person or a small group, it's every one of us coming together for the common good."













# CHAMBER CHATTER



# **LEADERSHIP DAYTON CLASS OF 2017:**

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Downtown Dayton Partnership

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Matt Mahonski

High Concrete Group LLC

Jennifer McCormick

**HORAN** 

**Shari Mickey-Boggs** 

Wright State University

Michele Miller

Wright-Patterson Air Force Base

**Timothy Pittman** 

Fifth Third Bank

**Tiffany Reid** 

McGohan Brabender

**Christopher Robinson** 

**PNC Bank** 

**Brad Roediger** 

CareSource

Jessica Salyers

Air Force Research Laboratory

Lisa Sandner

University of Dayton

**Gina Sandoval** The Dayton Foundation

Jonathan Selvaraj

TACG, LLC

Kim Senft-Paras

Washington-Centerville Public Library

**David Settles** 

Miller Valentine Construction

**Gary Shoup** 

Montgomery County Engineer's Office

Jennifer Spillman

**Dayton Metro Library** 

**Chuck Springmyer** 

**Danis Building Construction** Company

**Kim Stanforth** 

CompuNet Clinical Laboratories

Jonathan Steinke

Brixey & Meyer, Inc.

**Derek Theodor** 

Dayton Children's Hospital

**Katie Ward** 

P&R Communications Service, Inc.

Rebecca Westlake

US Air Force/Wright-Patterson AFB

**Shane Wilken** 

First Financial Bank

**Amanda Wilson** 

**CMax Advisors** 

**Stephanie Winquist** 

Junior League of Dayton

# **LEADERSHIP DAYTON CLASS OF 2018**

Congratulations to the newest members of the Leadership Dayton family!

### Tokunbo Adelekan

The Tabernacle Baptist Church

### Michael Allen

**Generation Dayton** 

### **Brandon Artis**

Soccer Shots Miami Valley

# **Cate Berger**

### **Matthew Boaz**

Wright State University

# Marissa Buckles

YWCA Dayton

# Luis Chanaga

Kettering Health Network / Grandview Medical Center System

### Sarah Danks

**Dayton VA Medical Center** 

# **Robin Fisher**

Dayton Regional STEM School

# **Georgeana Gartrell**

WilmerHale

# **Antoinette Geyer**

CareSource

# **Jayne Gmeiner**

Dayton Children's Hospital

### **Keith Harvey**

TACG, LLC.

# **Brian Heitkamp**

CityWide Development Corporation

### Steven Helmecamp

Fifth Third Bank

# Kathryn (Katie) Herzog

CareSource

### **Nathan Hunt**

Thompson Hine LLP

### **Tawana Jones**

Montgomery County, Ohio

### Mary Ann Kabel

The Dayton Power and Light Company

### **Yonathan Kebede**

Premier Health - Fidelity Health Care

# **Scott Kenney**

Brixey and Meyer

### **Karl Konsdorf**

Sinclair Community College

### **George Lewis**

Kettering Physician Network

### **Jodi Long**

Montgomery Co. Alcohol, Drug Addiction, & Mental Health Services (ADAMHS)

# Anthony Long Sr.

Sinclair College/ Workforce Development division

# Michelle Lovely

The Dayton Foundation

### **Rob Lupidi**

Danis Building Construction Company

# **Mark McGuire**

The Potter's House-Dayton International Ministries

### **Brian McJilton**

Air Force Research Laboratory/ Plans & Programs Directorate

### Heidi Milne

Synchrony Financial

# Laura Mlazovsky

Project READ

### Vivian O'Connell

United Rehabilitation Services (URS)

# **Thomas Proctor**

Emergency Medicine Specialists,

### **Kathryn Pullen**

Wright-Patterson Air Force Base

# **Penny Rike**

LJB, Inc.

### Mark Riley

City of Dayton

# Sarah Schena

McGohan Brabender

# **Paul Schlottman**

University of Dayton School of Law

# **Brandon Schroll**

O'Neil and Associates

### Sukh Sidhu

University of Dayton Research Institute

# Eli Sperry

Pickrel, Schaeffer & Ebeling, LPA

# Jessica Stickel

The Junior League of Dayton

# **Stacy Thompson Speare-Hardy**

**KeyBank Corporation** 

### **Yvonne Turner**

Ohio's Hospice

# **Debra Ulrich**

MAHLE

# Corianne Waller

**PSA Airlines** 

# **Nick Warrington**

Wright State University

# **Tony Williams**

Miller-Valentine Group

# **Tywauna Wilson**

CompuNet Clinical Laboratories

\*List accurate at time of publishing.



A Program of the Dayton Area Chamber of Commerce



# CHAMBER CHATTER

# ANNUAL













# CHAMBER CHATTER ::::









- 1. More than 450 guests attended the chamber's 111th Annual Meeting at Sinclair Conference Center on April 5, 2017.
- Jennifer Harrison was named the chamber's 2017 Volunteer of the Year. (L-R, Phil Parker, DACC; Niels Winther, 2016 DACC Board Chair, Think Patented; Jennifer Harrison, Taft/; Pat McDonald, 2017 DACC Board Chair, KeyBank)
- Dan McCabe, CAO, CareSource, accepts his company's John H. Patterson Award, which recognizes a private sector partner for its dedication to the chamber. (L-R, Phil Parker, DACC; Niels Winther, 2016 DACC Board Chair, Think Patented; Dan McCabe, CareSource; Pat McDonald, 2017 DACC Board Chair, KeyBank)
- 4. Staff talk over breakfast at the Sinclair Community College table.
- 5. Keynote speaker Tim Brown, Dayton/Cincinnati market president for Kroger, gave insight into Kroger's marketing and growth strategies.

- Ambassador of the Year Missy Mae Walters of McAfee Heating and Air. (L-R, Phil Parker, DACC; Pat McDonald, 2017 DACC Board Chair, KeyBank; Missy Mae Walters; Niels Winther, 2016 DACC Board Chair, Think Patented)
- 7. Representatives of Premier Health, Presenting Sponsor, enjoyed breakfast and networking at the 111th Annual Meeting.
- 8. Outgoing Board Chair Niels Winther accepts a replica of the Wright Brothers' plane for his service to the chamber. (L-R, Linda Ashworth, DACC; Pat McDonald, 2017 DACC Board Chair, KeyBank; Niels Winther, 2016 DACC Board Chair, Think Patented; Holly Allen, DACC; Phil Parker, DACC)
- DESIN LLC was named this year's Soin Award winner. (L-R, Niels Winther, Think Patented; Jon Dekar, DESIN LLC; Scott Stone, DESIN LLC; Hari Ananthanarayanan, DESIN LLC; Pat McDonald, KeyBank; Kevin Robie, Soin)
- 10. Staff from Montgomery County Development Services pose with the Jonathan Dayton Public Partner Award.

Photos by: Greg Opt

# MEMBERS ON THE MOVE

# AUDIO ETC. COMMUNITY **ROOM**



Audio Etc. celebrated the opening of its new community room on May 3, 2017 at 551 Congress Park Dr. Centerville, OH 45459. The company's new 60 person Community Room is now available to non-profit organizations at no charge. Call 937.434.9770 to book the room!

# STYLE ENCORE



Centerville's newest gently used clothing store for women, Style Encore, opened its doors at 101 E Alex Bell Road, Suite 154, Centerville on April 13, 2017. At Style Encore, customers have the option to buy and sell gently used clothing, shoes, accessories, and handbags.

# CRAYONS TO CLASSROOMS

Dayton's Crayons to Classrooms celebrated the grand reopening of its teachers' free store at 1750 Woodman Drive on March 31, 2017. The newly remodeled storefront features a new entryway and improved egress for teachers and customers, as well as more storage space for inventory and a new work area for volunteers.



# KORRECT PLUMBING, **HEATING & AIR** CONDITIONING



Korrect Plumbing, Heating & Air Conditioning, locally owned and operated for 65 years, cut the ribbon on its new facility at 7967 W. Third St., Trotwood, on April 22, 2017. The new facility is 6,000 square feet with a conference room for training and meetings and individual offices to allow for better communications with field technicians and customers.

# NIKKI BISCEGLIA STATE FARM



We were proud to introduce Moraine's newest State Farm agent as she cut the ribbon on her new office at 5224 Springboro Pike on June 14. Nikki Bisceglia State Farm offers a full range of insurance products including home, auto, business, life, health and property coverage.

# TCC - VERIZON **AUTHORIZED WIRELESS** RFTAII FR

Round Room LLC, the nation's largest Verizon Authorized Wireless Retailer, opened its newly relocated TCC store on April 21, 2017. Previously located at 6212 Wilmington Pike, the new store is now open for customers at 6252 Wilmington Pike in the Sugarcreek Plaza. TCC offers guests the ultimate experience in interactivity while shopping for wireless devices, accessories and home solutions, and is designed as a destination for guests to get hands-on with the latest wireless devices.



# SYMPHONY AT CENTERVILLE



A new memory care facility is now open in Washington Township. The Symphony at Centerville team cut the ribbon on the new 132-unit facility on April 6, 2017 at 7383 Paragon Road. Symphony at Centerville provides a team-approach to dementia care that focuses on holistic healing, overall wellbeing, and resident individuality.

# UNITED REHABILITATION SERVICES OF GREATER DAYTON: "UNLOCKING POSSABILITIES"

The United Rehabilitation Services of Greater Dayton hosted a ribbon-cutting ceremony March 24, 2017 to celebrate its "Unlocking



PossAbilities" expansion project. The project adds over 21,000 square feet to the Charles D. Berry Center at 4710 Old Troy Pike at Needmore. The expansion enables URS to accommodate an additional 60 children for the center's early childhood education and school-age programs, triple the number of infants served, double the number of toddlers, preschoolers and school-age children served, increase their capacity for adults and seniors with disabilities by 100 and accommodate an additional 160 youth and adult clients in total.



# **GENERATION** DAYTON DAY

Get out, give back Dayton!

rizzle may have been falling, but our young professionals were dedicated to this year's Generation Dayton Day. Sponsored by Brixey & Meyer, the 11th Annual GenD Day sent 119 volunteers to 19 non-profit

locations to give back to the community on May 5, 2017. That adds up to 476 volunteer hours, making a \$11,815.00 impact on the Dayton region's economy. Our special thanks to DP&L, the chamber member with the largest representation – 23 volunteers!





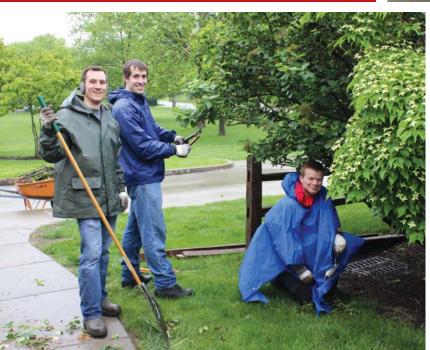


**Top Left:** A group of GenD volunteers making dog biscuits for DayBreak's Lindy's Bakery.

**Right:** Dayton Visual Arts Center used a group of GenD volunteers to organize easels and clean up storage spaces.

**Bottom:** Dayton History put GenD volunteers to work doing landscaping and cleaning at Carillon Park.

Photos by: Holly Allen







# **DAYTON-BASED OBI ROBOTIC DINING COMPANION EARNS SOIN INNOVATION AWARD**

By: Holly Allen, Dayton Area Chamber of Commerce

t's been more than ten years since an idea sparked in the mind of Jon Dekar. "The whole idea behind DESiN started when I was in high school," he said. "My grandfather had a degenerative neuromuscular disease and I saw how hard it was for him when he got to the point where he needed to be spoon fed by my grandmother in front of friends and family. He loathed that experience."

The memory of sitting by as a teenager and watching his grandfather's struggle quickly returned when Dekar began spending his time volunteering at nursing homes

and hospitals in Michigan, where he was raised. In 2006, he began work on a Mechanical Engineering degree at the University of Dayton, and his chance to apply his engineering skills to the deceptively complex task of eating a meal finally arrived.

"I just became obsessed and ferociously driven to do something about it," Dekar said.

# A FIRST GENERATION SOLUTION

Dekar's early prototypes were solid, but unrefined. Based upon his memories of his grandfather, and the desire







to return dignity to those who were unable to feed themselves, Dekar decided he wanted to create a device that was not only functional, but also beautifully designed.

"I wanted it to employ cutting edge robotics, an intuitive interface, an iconic style and a little bit of personality to deliver an empowering experience for the user," said Dekar.

Obi consists of a removable plate with compartments for food, cut to between the size of a pea and a grape, and a robotic arm. The arm can be "taught" to deliver food to the exact location of the user's mouth. Several switch designs can be used to trigger the robotic arm based on the ability of the user; some can be operated with a finger, others with a foot or other body part.

"No matter where someone has a disability on the body, we have a switch that can be plugged into the front end of Obi so they can use the device easily. Even if they can only wiggle their toe or wrinkle their forehead, we have a switch that will work for them," Dekar said.

In 2010, Dekar and his father Tom founded DESīN. They spent the next six years refining Obi's design, sourcing suppliers and testing prototypes with a diverse group of users. They also obtained critical formal approvals, registering Obi as a Class I medical device with the U.S. Food & Drug Administration, obtaining certification from Underwriters Laboratories as a home healthcare appliance and receiving eight issued patents on Obi's technological innovations.

"This has been an incredible 11-year journey, to go from my dorm room prototype to having Obi units manufactured and ready to sell," Dekar said.

# **GROWING ROOTS IN DAYTON**

Selling is exactly what Dekar hopes Obi is poised to do. Dekar's company now employs four and is housed at the Entrepreneur's Center in downtown Dayton.

"We love being in the Dayton region primarily because of the area's strong history of innovation, which to build upon, I think is really cool," Dekar said. "We also have a really strong talent pool here of scientists and engineers. We have two great engineering schools and a lot of potential in the area."





DESIN LLC accepts a check for \$25,000 at the chamber's Annual Meeting on April 5, 2017. (LR, Phil Parker, DACC; Kevin Robie, Soin; Hari Haranananthanarayanan, DESiN LLC; Scott Stone, DESiN LLC; Jon Dekar, DESiN LLC) Photo by: Greg Opt)

Dekar tapped into the region's talent pool when he found Hari Ananthanarayanan, a fellow University of Dayton graduate with a Ph.D. in Robotics. Ananthanarayanan has refined Obi's robotic functionality.

"I take care of the arm, the path it takes, making it smoother so it looks like a human hand and doesn't look like a piece of machinery to the person who's using it," Haranananthanarayanan said.

The fourth member of the Obi team arrived in 2015. Scott Stone, VP of Customer Experience, went to high school with Jon Dekar in Michigan and was using his Chemical Engineering degree in a corporate environment. He packed

his bags for Dayton when Dekar asked him to take over the company's marketing channels.

"I took a leap and left my corporate job because I knew there was something more. I knew there was something bigger than myself," said Stone.

# SOIN AWARD BRINGS "SOMETHING BIGGER"

That "something bigger" has materialized for the Obi team in recent years. Obi became available on the market in the second quarter of 2016, which was about the time that the team found itself in front of a panel of Soin Award for Innovation judges.

Made up of representatives from several business organizations in the Dayton region along with a representative from the family of Raj Soin, the benefactor of the award, the Soin Award judges search for a product or service that's disrupting its market in a unique way. At stake is \$25,000, several

promotional opportunities and the recognition that comes with winning.

"Every successful startup is built on a great team - and Obi is made up of a great team ", said Scott Koorndyk, president of The Entrepreneurs Center. "They're filling a very meaningful need, and doing so with a really innovative design, with an application of technology that we believe makes them unique. We're proud to recognize them with the Soin Award for Innovation."

Obi was presented with the Soin Award for Innovation at the Dayton Area Chamber of Commerce's Annual Meeting in April.

"Winning the Soin Award is a great acknowledgement of what we're working toward," said Ananthanaravanan. It's about the recognition that yes, you've done something good with your life, your skills and your education; keep going with it."

And the team plans to keep going with it.' Obi has already shaken the world of medical equipment, and the Obi

team firmly believes it's onto something big, and that winning the Soin Award will help the company meet its goals.

"Obi is one of the only medical devices on the market that will actually decrease cost. It's a productivity enhancer. It frees up a caregiver to do something else and gives someone the benefit of eating independently at the same time," said Dekar. "We want to broaden Obi's presence, not only nationally here in the U.S., but also internationally. Then we want to move into new lines of products that continue to facilitate our mission of empowerment and living life to the fullest."



# CHAMBER CHATTER :::::

# **VOLUNTEERS OF THE QUARTER**



L to R: Amanda Davis, Community Action Partnership; Don Schweitzer, Jr., Day Air Credit Union; Karen M.R. Townsend, Ph.D., KTownsend Consulting. Not pictured: Cathy Schwarzman, Extermital Termite & Pest Control.

Volunteers of the Quarter for the first quarter of 2017 were recognized at the Dayton Area Chamber of Commerce Board of Trustees meeting on May 24, 2017. We appreciate your contributions to the chamber!



# CHAMBER CHATTER

# Presidents Club honors **BOB MILLS**

# with top volunteer award



**Bob Mills** 

n many cases, it's the hard work of volunteers that helps shape a community. The Dayton region has no shortage of passionate residents, and this year The Presidents Club of Dayton recognizes the work of Robert W. Mills, Jr., with the Citizen Legion of Honor Award. This award, given every year since 1951, is the oldest, most continuous and prestigious THE POPULATION OF THE POPULATI recognition of volunteer

servant leadership in the Dayton region.

Bob Mills is founder of both Synergy Building Systems and Mills Development, two of the region's top construction and land development companies in our area. Through Mr. Mills' intense work ethic and vision for quality development in and around the I-75 and I-675 corridors, his companies have made a huge impact on the creation of office and residential space for decades.

Mills' professional contributions to the region have certainly made a tangible impact on the community in which we live, but his passion as a volunteer leader has also left a lasting mark. As a creator of the Gala of Hope Foundation with his wife Barbara, Mills has raised more than \$6 million to improve cancer care in the Dayton region. One of the many investments made with this money was the creation of Dayton's first Tumor Tissue Bank.

"This tissue bank will allow researchers to analyze collected tumor tissues from our local patients as we work to change the face of cancer in our region," writes Frank Perez, former CEO of Kettering Health Network, in his nomination submission. "The Gala of Hope believes this effort is the foundation for cancer research in Dayton and one that will spur the collaborative fight in our community."

Mills' work through the Gala of Hope Foundation has also benefitted the smaller residents of the Dayton region. He and his family were involved in helping Dayton Children's new patient tower become a reality, allowing for better service for the children of our community.

"Bob has been an unwavering supporter of Dayton Children's, giving gifts both personally and from his Gala of Hope Foundation. He has set the bar high for philanthropy. His Gala of Hope event was the first in Dayton to raise \$1 million," said

Deborah Feldman, president & CEO of Dayton CLUB OF OR Children's Hospital.

Mills has served as a volunteer leader on more than a dozen corporate and not-for-profit boards over the last thirty years including Greene Memorial Hospital, the Air Force Museum, Wright State University Foundation, and the Dayton Development Coalition. He has been recognized for his leadership by the Dayton Regional STEM School; Beavercreek Chamber of Commerce; Leukemia & Lymphoma Society; the

WIT STRENG American Cancer Society's Man of the Year; and with the Mathile Community Award.

> The Presidents Club of Dayton will recognize Bob Mills at its annual luncheon event on Thursday, October 5, 2017 at the Dayton Convention Center from 10:30 a.m. through 1:15 p.m. Tickets, sponsorships and tables are available to honor Mr. Mills by contacting Marcia Bostick at 937-226-8225 or emailing at mbostick@dacc.org. The proceeds from this event go toward the established scholarships at Sinclair Community College for active student volunteer leaders in our community.

# MEMBER MILESTONES

# Congratulations to these chamber members celebrating milestone years of business!

# **Celebrating 110 Years**

### **Dayton Dental Society**

Ms. Lynn R. Ballard 436 Patterson Rd. Dayton, OH 45419-4306

### **Dayton Masonic Center**

Randy Clark 525 W. Riverview Ave. Dayton, OH 45405

# **Celebrating 100 Years**

# American Red Cross, Dayton Area Chapter

Mr. Cory Paul 370 West First Street Dayton, OH 45402-3006

### Hohman Plating & Mfg, Inc.

Mr. Todd Boyer 814 Hillrose Avenue Dayton, OH 45404-1132

# Wagner Industrial Electric, Inc.

Mr. Thomas E. Cope P.O. Box 55 Dayton, OH 45401-055

# **Celebrating 85 Years**

# Messer Construction Co.

Mr. Kevin Cozart 4801 Hempstead Station Drive Dayton, OH 45429-5156

# Wright-Patt Credit Union, Inc.

Denise Miles 3560 Pentagon Blvd. Beavercreek, OH 45431-1706

# **Celebrating 75 Years**

# Home Builders Association of Dayton

Kathleen Unger 22 East Fifth Street Chamber Plaza Dayton, OH 45402

### Long Cleaners, Inc.

Mr. Tom Perry 207 S. Main St. Miamisburg, OH 45342

# **Phillips Companies**

Mr. Larry Phillips 620 Phillips Drive Beavercreek, OH 45434

# **Reliable Electric**

Mr. Joe Ryan 94 Compark Rd. Centerville, OH 45459

# **Celebrating 50 Years**

### Astro Industries, Inc.

Mr. Kailash Mehta 4403 Dayton-Xenia Road Dayton, OH 45432

# Bergamo Retreat & Conference

Center

Mr. Brent Devitt 4400 Shakertown Rd Dayton, OH 45430-1075

# **Burhill Leasing Corporation**

Ms. Debbie Szelestey 116 North Jefferson Street, 4th Floor Dayton, OH 45402

# **Coldwell Banker Heritage Realtors**

Mr. Ron Sweeney 4060 Executive Dr. Beavercreek, OH 45430

# **Dayton Children's Hospital**

Ms. Debbie Feldman 1 Childrens Plaza Dayton, OH 45404-1898

# **McCrary Metal Polishing Inc.**

Ms. Drusilda Knoop 207 Pasco-Montra Road Port Jefferson, OH 45360

# Ratliff Metal Spinning Company Inc.

Ms. Robin Ratliff 40 Harrisburg Drive Englewood, OH 45322-2834

# **Celebrating 40 Years**

# Air Handling Equipment, Inc.

Mr. Kurt Barhorst 1389 Riverside Dr Sidney, OH 45365-9155

# Curtiss-Wright Controls Electronic Systems

Robin Heil 2600 Paramount Place, Suite 200 Fairborn, OH 45324-6763

# Dalton Maintenance, Inc.

Mr. Terry Minton 101 West Main Street Medway, OH 45341-1109

# **DARE Electronics, Inc.**

Karen Beagle P.O. Box 419 Troy, OH 45373-0419

### **Early Express**

Ms. Cindy Woodward 1333 E. Second St. Dayton, OH 45403-1020

# Hammerman, Graf, Hughes & Co. C.P.A.'s

Mr. Richard Graf 4486 Indian Ripple Road Dayton, OH 45440-3203

### **Health Foods Unlimited**

Ms. Rhonda Miller 2250 Miamisburg Centerville Rd Centerville, OH 45459

# Integrity Manufacturing Corporation

Mr. Kevin Halderman 3723 Inpark Circle Dayton, OH 45414

# Ohio's Hospice of Dayton

Mr. Kent Anderson 324 Wilmington Ave Dayton, OH 45420-1890

### **Oregon Printing Communications**

Mr. Judd Plattenburg 29 North June Street Dayton, OH 45403-1015

# Osterfeld Champion Service, Inc.

Ms. Barbara J. Smith 121 Commerce Park Dr. Dayton, OH 45404

### Tate & Lyle

Mr. Chris Olsen 5600 Brentlinger Dr. Dayton, OH 45414

# Thinkpath Engineering Services, LLC

Mr. Robert J. Trick 9080 Springboro Pike, Suite 300 Miamisburg, OH 45342

### Wright Brothers Aero, Inc.

Mr. Kevin Keeley 3700 McCauley Drive Vandalia, OH 45377-1051

# **Celebrating 25 Years**

# **Adventures in Advertising**

Ms. Annette Bickel-Houck 529 South Walnut Street P.O. Box 150 Wilmington, OH 45177

### Alegre, Inc.

Ms. Lily F. Phillips 3101 West Tech Rd. Miamisburg, OH 45342

# Apex Express, Inc.

Mr. Brian Gunder 2942 Boulder Avenue Dayton, OH 45414

# Century Systems, Inc.

Mr. Pat Prenger 2629 Valley Pike Dayton, OH 45404

# Custom Metal Shearing, Inc.

Mr. Robert Colby 80 Commerce Park Dr. Dayton, OH 45404-1212

### Measurement Specialties, Inc.

Mr. Sean Quinn 10522 Success Lane Dayton, OH 45458-3561

### Microfinish

Mr. Mark Marshall 865 Scholz Drive Vandalia, OH 45377

# **Personalized Computer Systems**

Mr. Kevin Hurst 4486 Indian Ripple Rd. Dayton, OH 45440

# **Premiere Builders Supply**

Mrs. Patricia Wilson 630 Orchard Lane Beavercreek, OH 45434

# **Watsons of Dayton**

Mr. Greg Hazenfield 2590 E. Whipp Rd. Dayton, OH 45440

# **Gudorf Law Group, LLC**

Mr. Ted Gudorf, J.D., LL.M. 8153 North Main Street Dayton, OH 45415-1749

### TDL Tool, Inc.

Mr. Steve Mangan 1296 South Patton Street Xenia, OH 45385

# Afford-A-Car, Inc.

Mr. Steven J. Hefferon 4905 Springboro Pike Suite A Moraine, OH 45439

# Mechanical Heating, Inc.

Ms. Vicki Bowling PO Box 483 Miamisburg, OH 45343-0483

# Prime Controls, Inc.

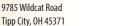
Ms. Beth Graves 4528 Gateway Circle Dayton, OH 45440-1712

### Medway Tool Corp.

Ms. Mary Beth Pilcher 2100 Corporate Dr. Troy, OH 45373

# Tech Solve

Ms. Doreen Stanley 6705 Steger Drive Cincinnati, OH 45237



Liberty Health Care Corporation
Ms. Linda Black-Kurek

**Dayton Hispanic Chamber** 

5100 Springfield Street, Suite 100

**G & M Precision Machining, Inc.** 

Claudia Cortez-Reinhardt

Dayton, OH 45431

Ms. Lori Galovics

4336 W. Franklin Street Bellbrook, OH



# NEW MAIN LIBRARY IS **OPEN FOR BUSINESS**

By: Chuck Duritsch, Dayton Metro Library

ayton's business community has a new resource for meeting spaces, technology, expertise and advocacy - The Dayton Metro Library. The 150,000 square foot Main Library, which opened August 5, changes the definition of how libraries serve the corporate and professional world with innovation and a new, state-of-the-art facility.

# LAUNCH POINT: YOUR SOURCE FOR EXPERTISE & RESOURCES

The Dayton Metro Library understands the importance of small businesses in our community. LAUNCH Point, located on the second floor of the Main Library, brings together business resources and expertise in one convenient center of excellence. Business Services Librarian Ann RiegleCrichton provides expert guidance on business plans, marketplace research and networking opportunities. Offering programs as well as individual appointments, she helps business owners and entrepreneurs connect with the resources and community partners that are best for their unique needs.

"I love helping small business owners with their challenges," says Riegle-Crichton. "I have experience with everything from HR to vendor contracts, staff supervision, customer service and marketing, so I am well positioned to help businesses succeed."

LAUNCH Point offers important print and online resources including Businessweek, The Economist, Business Source Premier and ReferenceUSA - the premier online source for business and consumer

research. ReferenceUSA features current data on 45 million U.S. businesses, updated monthly.

Nonprofit Resource Librarian Susan Rodenberg, also based at LAUNCH Point, provides expert guidance, free workshops, guest speakers and services to area nonprofits seeking information and assistance with fundraising, grant writing, board development, planning and other areas of concern.

# NEW COLLABORATION SPACES

"Collaboration is key in the new Main Library," says Jayne Klose, Community Engagement Manager. "With nearly four times the public space as the old Main Library, there are lots of options for people to meet and work together. Seating areas throughout the building encourage conversation, and tables with monitors in public areas invite casual collaboration."

When a more private space is needed, Community Rooms equipped with interactive whiteboard and projector technology, speakers, laptops and worktables are an ideal "third-space" for innovation and creativity. Their flexibility makes them functional for entrepreneurship, start-ups, nonprofit collaborations and grass roots community efforts.

Community Room 2A Capacity 49 Community Room 2B Capacity 81

Combined Community Rooms 2A + 2B Capacity 162

The Eichelberger Forum and The Bassani Theater Off Third provide new downtown venues for lectures, musical performances, film screenings, exhibits and other arts and cultural events. Both spaces feature professional lighting and sound systems along with other amenities.

The Eichelberger Forum Capacity 299 The Bassani Theater Off Third Capacity 162

Two Opportunity Spaces are available for longerterm partnerships with business, arts, culture, education or health experiences of varying length (generally three weeks to three months). These multipurpose spaces are ideal for STEM-based participatory activities or educational displays.

PLUS, there are:

- Four Group Study Rooms Capacity 6-8
- Five Quads Capacity 4
- Three Conference Rooms, including Conference Room 3A, sponsored by the Dayton Area Chamber of Commerce, Capacity 10-18 All include monitors and whiteboards.

# **NEW TECHNOLOGY & SERVICES**

A state-of-the-art Library offers state-of-the-art tech for patrons. Patrons who need a laptop, for example, can swipe their library card at a Laptop Dispenser and borrow a laptop for use anywhere in the building - the café, the Quiet Reading Room, or a comfy chair by the window. There are two Technology Labs, with desktop and laptop computers, for efficient, hands-on group training sessions.

While the new Library does not have a drive-up window, Holds Lockers in the Lobby let borrowers pick up items they reserved anytime, day or night. Automated Materials Handling equipment discharges and sorts returns before your eyes. And with new call-ahead service, a Library staff member will bring materials to your car when you arrive.

# CAREER & WORKFORCE DEVELOPMENT

The Dayton Metro Library is committed to strategic partnerships to meet the community's workforce development goals. Partners such as SCORE, The Entrepreneur Center, Clothes That Work and the SBA join with the Library to provide free, informational programs and services that help to grow a healthy workforce.

Each month, expert presenters join the Library's free Job Seekers Programs to discuss topics ranging from interview skills to employment opportunities after age 50.

"We often focus on the professional in transition who wants to keep their skill current and make important connections," says Riegle-Crichton. "Job Seekers participants gain valuable career coaching along with the opportunity to network."

Those who want to update their skills, or acquire new ones to stay competitive, can access expert-led tutorials on Lynda.com For Libraries. This self-paced online learning platform offers thousands of video courses in business, software, technology and creative skills. The majority of courses are eligible for earning Certificates of Completion, which can be integrated into your LinkedIn profile, downloaded, printed or emailed.

Additionally, the Library offers Career Cruising, a powerful online tool for career research. Users match their skills and interests to career options, then build a portfolio, make a personalized plan, create professional quality resumes and learn about the costs and benefits of various options. Lynda.com For Libraries and Career Cruising are

available free of charge 24/7 with a

DML Library Card and PIN.

The Dayton Metro Library helps businesses innovate, compete, and succeed in today's fast-paced economy.

# FOR MORE INFORMATION

Contact Ann Riegle-Crichton, Business Services Librarian, at (937) 496-8631 or by email at ariegle@daytonmetrolibrary.org.

Contact Susan Rodenberg, Nonprofit Resource Librarian, at (937) 496-8624 or by email at SRodenberg@DaytonMetroLibrary.org.

Contact Kim Dellinger, Dayton Metro Library Events Manager, at (937) 496-8519 or email KDellinger@DaytonMetroLibrary. org for information about reserving Main Library Community Rooms.





# **TOP 5** KEY FEATURES OF A DENTAL NETWORK



iguring out if your dental network offers the most value to your business and your employees can be tough. That's why we want to help you evaluate the network against these 5 features:

Access to a large, national network - With a network, bigger is better. Most employers want a network that offers a large number of dentists so that employees can receive care from the dentist they prefer.

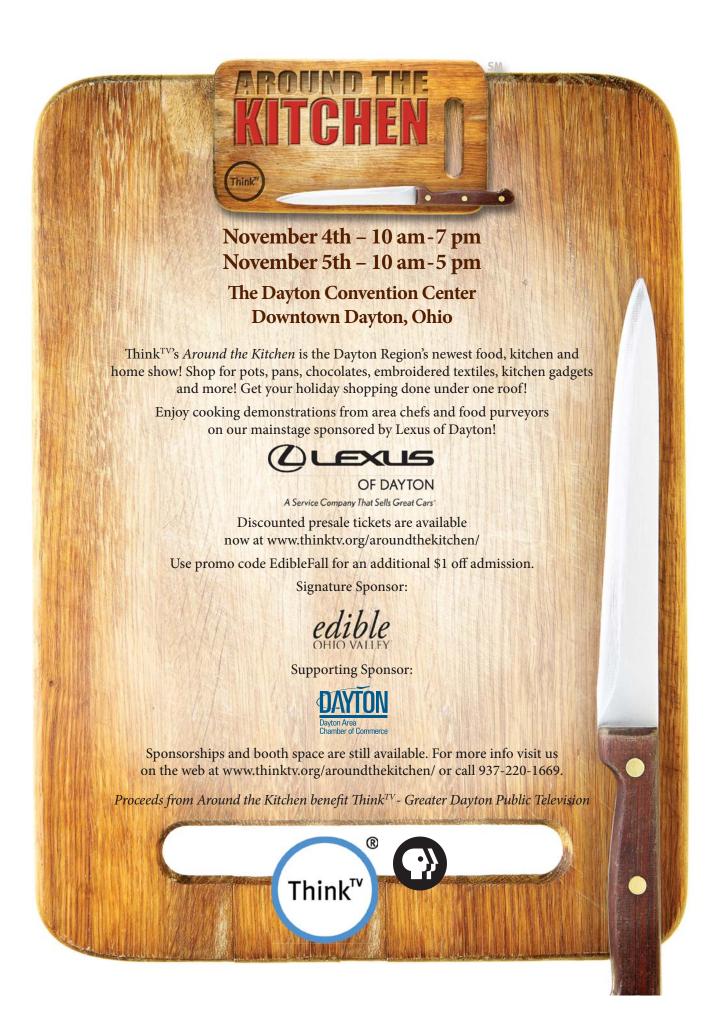
Network discounts – Ask about network discounts. When members visit an in-network provider for covered services, they should receive savings based on the negotiated discounts between a carrier and the providers in their network.

Low network turnover – One sign of a good, stable network (and happy participating providers) is low annual network turnover. Look for a network with annual turnover of 2 percent or less.

Credentialing and re-credentialing – Check to see how carriers handle credentialing and how often dentists are re-credentialed. This ensures providers maintain their licenses, are insured and meet guidelines for quality and professional standards.

Recruitment - A dental carrier should be committed to growing its network. If your clients have access issues in specific areas, find out whether the carrier will use target recruiting to help meet access objectives and if recruitment quarantees are offered.

As a chamber member, you're eligible for discounted dental coverage through the Dayton Area Chamber of Commerce's partnership with Anthem Blue Cross Blue Shield. Contact the chamber at 937-226-1444 to learn more.



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