

BUSINESS TO BUSINESS

Advertising supplement to the Dayton Daily News

Voters should vote yes on Issue 3 and Issue 4



Phillip L. Parker CAE, CCE president & CEO

Among the issues and people on this Nov. 7 ballot are two that have continued to be of great value to Montgomery County residents. The Human Services levy renewal (#3) and the Sinclair Community College levy renewal (#4) are both very deserving of your support. Both have proven to have been good stewards of taxpayer resources and strategic to the betterment of the region's core urban county.

Both have a strong business

legacy and support.

Issue #3 - Human Services Levy

An eight-year temporary

levy seeking 6.03 mills that will generate about \$56 million for community issues involving health; children's services; the elderly; and other social services. This is not a tax increase. Part B will cost about \$185 a year for \$100,000 in property valuation. This levy has proven to be one of the most important fund sources for our citizens in need. The concept of this levy and use of shared public resources was developed by members of the Dayton Area Chamber of Commerce over thirty years ago. Because its use has been so well defined and overseen by the community through the Human Services Levy

Commerce along with other organizations and leaders recommend your "yes" vote of support.

Issue #4 - Sinclair **Community College**

This is a 10-year, temporary renewal of an educational support levy paid for by Montgomery County residents to help offset the costs of post-secondary education for our incumbent and future workers who attend Sinclair Community College. This 3.2 mill levy will cost about \$96 a year for \$100,000 property valuation and it too is not a tax increase. It generates about 20% of Sinclair's budget and is used to keep tuition lower for Montgomery County residents. Based on the outstanding work and

Council, the Chamber of world-class reputation of Sinclair in educating and training our future workforce, the business community has and continues to be a strong supporter of this strategic use of tax payer dollars. Ā "yes" vote on Issue 4 is highly recommended.

All votes matter. Your vote matters. Support of Issues 3 and 4 is a wise choice to keep our community strong and growing. I believe these are dollars well spent, and the citizen volunteers and professional leadership of these two institutions have proven themselves over and over again to have been innovative thinkers and outstanding stewards of our monies.

Phillip L. Parker is the president and CEO of the Dayton Area Chamber of Commerce.

AWARDS

Companies earn workplace honors

3 earn When Work Works Award for their efforts.

By Holly Allen

Dayton Area Chamber of Commerce

Three area companies were named winners of the 2017 When Work Works Award, which is given by the Families and Work Institute (FWI) and the Society for Human Resource Management.

Recognized with the award this year are Cornerstone Research Group of Dayton, Mid-Ohio Regional Planning Commission of Columbus,

Unit of Dayton, located at Wright Patterson Air Force Base.

Applicants are evaluated on six research-based ingredients for an effective workplace: opportunities for learning; a culture of trust; work/life fit; supervisor support for work success; autonomy; and satisfaction with earnings, benefits and opportunities for advancement. These are all factors associated with employee health, well-being and engagement.

If your business would like to apply for the 2018 When Work Works Award, visit DaytonChamber.org for upcoming application information.



Winners of the 2017 When Work Works Award were recognized at a Dayton Area Chamber of Commerce Board of Trustees meeting on August 23. (From left: Captain Rees Lee; Nicholas Roberts; Megan Mudersbach; Commander William Howard, Naval Medical Research Unit; Chrysa Theodore, Jeff Bennett, Cornerstone Research Group: Shawn Hufstedler, Tracy Clifton, Mid-

CALENDAR OF EVENTS

Register for all events at DaytonChamber.org

■ Leadership Dayton Annual Meeting, Sept. 28, 7:30a.m. – 9 a.m., Marriott at the University of Dayton,

■ Next Generation of **Logistics: Cutting Edge** Logistics Technology,

1414 S. Patterson Blvd.,

Davton

Oct. 3, 8 a.m. - 9:30 a.m., Crowne Plaza Dayton, 33 E. Fifth St., Dayton

■ Executive Women's Leadership Council Event, Tour with the YWCA Dayton, Oct. 4, 8 a.m. - 10 a.m., YWCA Dayton, 141 West Third St., Dayton

■ 65th Annual Safety Conference & Symposium, Keynote

Speaker: Brad Hurtig, "Inspiring Workplace Safety", Oct. 12, 7:30 a.m. -4 p.m., Sinclair Conference Center, 444 W. 3rd St., Bldg 12. Dayton

■ Breakfast Briefing, Speaker: Bill Smith, president & CEO, Huffy Corporation, Oct. 13, 7:15 a.m. – 9 a.m., Dayton Racquet Club, Kettering

Tower, 29th Floor, 40 N. Main St., Dayton

■ Workplace Diversity & Inclusion Forum, Diversity & Inclusion: Moving from policy to practice, Keynote Speaker: Mel Jones, Nat'l Director of Diversity & Inclusion, Skanska USA, Oct. 18, 8 a.m. – 1:30 p.m., Sinclair Conference Center, 444 W. 3rd St., Bldg 12, Dayton

Economic Indicators

Sales Tax Collections

	Current Rate	Jun 2017	Jun 2016	12 Mos Change	YTD 2017	YTD 2016	YTD Change
County							
Butler	0.75%	\$3,870,561	\$3,683,775	5.07%	\$22,465,445	\$21,916,190	2.51%
Clark	1.50%	\$2,297,837	\$2,052,343	11.96%	\$13,274,054	\$12,666,007	4.80%
Darke	1.50%	\$783,741	\$780,521	0.41%	\$4,530,059	\$4,418,653	2.52%
Greene	1.00%	\$2,369,469	\$2,166,363	9.38%	\$13,902,820	\$13,377,254	3.93%
Miami	1.25%	\$1,592,256	\$1,545,281	3.04%	\$9,412,997	\$8,997,967	4.61%
Montgomery	1.00%	\$7,230,872	\$6,700,048	7.92%	\$42,168,645	\$42,449,548	-0.66%
Preble	1.50%	\$483,201	\$489,461	-1.28%	\$2,987,136	\$2,802,661	6.58%
Warren	1.00%	\$3,507,067	\$3,491,586	0.44%	\$19,992,291	\$19,142,290	4.44%
Region Total		\$22,135,004	\$20,909,377	5.86%	\$128,733,445	\$125,770,570	2.36%

Residential Home Sales

	Jun '17	Jun '16	%Change	YTD '17	YTD '16	%Change
Number of Homes Sold	1690	1679	0.66%	7757	7486	3.62%
Total Home Sales	\$285,222,709	\$270,956,666	5.27%	\$1,197,478,652	\$1,085,811,330	10.28%
Average Sale Price (\$)	\$168,771	\$161,380	4.58%	\$154,374	\$145,046	6.43%

Worth your time. Worth your support.

Start or renew your subscription today at DaytonDailyNews.com/ subscribe

Dayton Daily News

BUSINESS

In Amish country, the future is calling

New technology creates chance for new prosperity.

Kevin Granville and Ashley Gilbertson ©2017 The New York Times

A young woman, wearing a traditional full-length Amish dress and white bonnet, stepped away from a farmers market, opened her palm and revealed a smartphone. She began to scroll through screens, seemingly oblivious to the activity around her.

Not far away, a man in his late 60s with a silvery beard, wide-brimmed straw hat and suspenders adjusted the settings on a computer-driven crosscut saw. He was soon cutting pieces for gazebos that are sold online and delivered around the country.

The Amish have not given up on horse-drawn buggies. Their rigid abstinence from many kinds of technology has left parts of their lifestyle frozen since the 19th century: no cars, TVs or connections to electric utilities, for example.

But computers and cellphones are making their way into some Amish communities, pushing them sometimes willingly, often not – into the 21st century.

New technology has created fresh opportunities for prosperity among the Amish, just as it has for people in the rest of the world. A contractor can call a customer from a job site. A store owner's software can make quick work of payroll and inventory tasks. A bakery can take credit cards.

But for people bound by a separation from much of the outside world, new tech devices have brought fears about the consequence of internet access. There are worries about pornography; about whether social networks will lead sons and daughters to date non-Amish friends; and about connecting to a world of seemingly limitless possibilities.

"Amish life is about recognizing the value ot ag upon limits," said Erik Wesner, an author who runs a blog, Amish America, "and the spirit of the internet cuts against the idea of limits."

John, who works a computerized saw at Amish Country Gazebos near Lancaster, Pennsylvania, likened it to the prohibition on automobiles.

"Not using cars is a way of keeping us together," he said. (Like most of the people interviewed for this article, he declined to give his surname, out of an Amish sense of humility; many refrained from having their faces photographed for the same reason.)

"There's always a concern about what would lead our young folk out of the church and into the world," John added.

The internet also threatens another Amish bonding agent: For a society in which formal education ends after eighth grade, youngsters learn a trade or craft alongside a relative or other member of the community.

"If you can just look it up on the internet, you're not thinking," said Levi, another woodworker. "The more people rely on technology, the more we want to sit behind a desk. But you can't build a house sitting behind a desk."

"My concern for our future, for our own children," he said, "is that they lose their work

Some young people do not

Marylin, 18, said that when she and her friends gathered for church activities, "our youth leaders ask us to respect that we're together and not use the phones, so we only check our messages and the time and stuff."

But she insisted that some leniency was necessary.

"We can't live like we did 50 years ago because so much has changed," she said. "You can't expect us to stay the same way. We love our way of life, but a bit of change is good."

The Amish community is growing at a rate that may surprise outsiders – and that growth is helping to push the sect's adoption of technology.

The Amish population in the United States is estimated at around 313,000, up nearly 150 percent from 25 years ago, according to researchers at Elizabethtown College near Lancaster. Large families are the chief reason: Married women have seven children on average, and Amish people marry at a higher rate and at a younger age than Americans overall.

In the Lancaster area, as open land has become scarce and more costly, the rapid population growth has pushed some Amish families into more rural areas in places like upstate New York. Others have left farming and moved into business trades. Moses Smucker, for example, opened a food store and sandwich shop at Philadelphia's popular Reading Terminal Market. Six days a week, he is driven from the Lancaster area to Philadelphia.

"Philadelphia is very fastpaced," he said. "Then I go home, and I can drive my horse. I enjoy horses. Some people don't, but I do. It slows everything down."

His business, Smucker's Quality Meats and Grill, caters to tourists and office workers near City Hall. It takes credit cards, and has 4 1/2 stars on Yelp. ("Pot roast beef sandwich was PUUURFECT!!" one reviewer wrote.)

Referring to technology, Smucker said: "You have to do what you have to do to stay in business. People are starting to understand that."

There are probably 2,000 successful Amish businesses in the Lancaster area, many of them multimillion-dollar enterprises, said Donald B. Kraybill, a retired professor at Elizabethtown's Young Center for Anabaptist and Pietist Studies.

This "very entrepreneurial, very capitalistic" tendency, he said, was all the more remarkable because it was channeled through a "culture of restraint."

Many Amish people draw a bright line between what is allowed at work – smartphones, internet access and what remains forbidden at home.

Still, the divisions can get fuzzy. Connecting a house to the public utility is unheard-of, but many homes are electrified with power generators and solar panels. Propane-powered refrigerators are found in many kitchens. And "Amish taxi" services, driven by non-Amish people, provide a way to get around without violating the rule against owning a car.

John, 68, the woodworker at Amish Country Gazebos, spends part of his time operating the computer-guided saw, which would look at home in any modern cabinetry shop.

"We call him the computer geek sometimes," said his son, Junior.

