



B2B BUSINESS TO BUSINESS

Advertising supplement to the Dayton Daily News

Let's discuss all options for Dayton Convention Center



Phillip L. Parker
CAE, CCE president & CEO

Recently, the city of Dayton announced it has formed a special task force to review the background, uses, finances and governing structure of the Dayton Convention Center. This task force, made up of a wide variety of community leaders, will look closely at the future of this building and make recommendations to the Dayton City Commission by April 2018.

Originally built in 1973,

the 150,000-square-foot center at Fifth and Main streets downtown is attached to an enclosed, 1,416-space parking garage. Renovations on the convention center occurred in both 1988 and 2000. The building and attached garage are owned by the city and its operations are primarily funded by parking and user fees and a local hotel/motel bed tax, which is typical of most facilities. In recent years, however, the convention center has run at a deficit and has required additional funding from the city.

Perhaps the biggest question the task force must grapple with is if a facility of this size is needed in our region and if so, how will we as a community use, maintain and fund it. If the group sees no need for its use, then they

should recommend its disposal to city leaders.

These may not be easy questions to answer, and all options should be clearly open for discussion. The task force must look at economic benefits and whether they warrant the ongoing sustainability of the structure and its use.

In full disclosure, city leadership has asked both city Commissioner Chris Shaw and me to co-chair this task force. Shaw, a local business owner and elected city leader, is an obvious choice and will ultimately have a direct pipeline to his fellow commissioners once a recommendation is made.

I, on the other hand, was concerned about the possibility of a conflict of interest in the deliberations since

the chamber leases space - and has done so since 1988 - from the city for its offices. I have tried to fully vet that issue with the city leaders and my board in order to protect the decision-making process.

Whatever the case, whether it be to demolish the facility, sell it for reuse or create a plan to sustain it, the task force must work together to deliver recommendations that are both pertinent to the future success of downtown and our region and how the city can be a good steward of public tax dollars.

The group, once it reports to the city leadership, will be open and transparent with its decision and methodology.

LEADERSHIP

11-month program educates, motivates

Chamber accepting 2018 applications for Leadership Dayton.

Each year, budding area leaders hone their skills through one of the first programs of its kind, Leadership Dayton. This 11-month leadership program identifies, educates and motivates a diverse network of commu-

nity leaders and increases their capacity to serve the Dayton region.

Since Leadership Dayton's inception in 1976, more than 1,200 people have completed the program. Many of them say Leadership Dayton created memories they'll hold onto for a lifetime and values that helped guide their futures.

"Many Dayton businesses

have strong values driving investment in our community," said Joe Radulet, former CEO, Big Brothers Big Sisters of the Greater Miami Valley. "Leadership Dayton puts those values into action by connecting business leaders with community needs such as youth service, education, health, economic viability and the arts. As a result, many Leadership Day-

ton grads join the boards of non-profit organizations, making it a win-win for our entire community."

Leadership Dayton is looking for its next class of leaders. For more information on the program, a look at the 2018-2019 calendar of events and to apply, go to LeadershipDayton.org. Applications are due by April 6, 2018.

Calendar of events

Register for all events at Dayton-Chamber.org.
Generation Dayton Gives Back, Jan. 6, 4 to 6 p.m., Ghostlight Coffee, 1201 Wayne Ave., Dayton. Topic: Create winter care bags for House of Bread
Breakfast Briefing, Jan. 12, 8 to 9 a.m., Dayton Racquet Club,

40 N. Main St., Dayton. Speaker: Hernan Olivas, CEO of ONEIL & Associates; topic: ONEIL 2020 Vision, Leveraging 70 years of Experience
Generation Dayton Speaker Series, Jan. 16, 5:30 to 7 p.m., Resonetics, 2947 College Drive, Kettering. Speaker: Kevin Hartke,

chief technology officer, Resonetics; topic: Lasers, Technology and Dayton Innovation
Leadership Dayton Information Breakfast, Jan. 18, 7:30 to 9 a.m., Dayton Marriott, 1414 S. Patterson Blvd., Dayton. Topic: What you need to know about Leadership Dayton before you

apply
Safety Breakfast with the Experts, Jan. 18, 8 to 9 a.m., Crown Plaza Dayton, 33 E. Fifth St., Dayton. Speaker: Dr. Kenneth Keller, Concentra; topic: Occupational Medicine beyond the Emergency Department

economic indicators

Sales Tax Collections

County	Current Rate	Aug 2017	Aug 2016	12 Mos Change	YTD 2017	YTD 2016	YTD Change
Butler	0.75%	\$ 3,313,421	\$ 3,497,650	-5.27%	\$ 29,622,817	\$ 29,290,378	1.13%
Clark	1.50%	\$ 1,890,678	\$ 1,975,964	-4.32%	\$ 17,527,738	\$ 16,952,378	3.39%
Darke	1.50%	\$ 720,763	\$ 735,643	-2.02%	\$ 6,091,156	\$ 5,945,257	2.45%
Greene	1.00%	\$ 2,067,206	\$ 2,226,816	-7.17%	\$ 18,383,806	\$ 17,976,853	2.26%
Miami	1.25%	\$ 1,436,862	\$ 1,467,807	-2.11%	\$ 12,396,390	\$ 12,072,853	2.68%
Montgomery	1.00%	\$ 6,067,052	\$ 6,890,546	-11.95%	\$ 55,628,352	\$ 56,608,802	-1.73%
Preble	1.50%	\$ 457,716	\$ 498,709	-8.22%	\$ 3,974,151	\$ 3,934,020	1.02%
Warren	1.00%	\$ 3,259,301	\$ 3,264,468	-0.16%	\$ 26,950,250	\$ 26,116,249	3.19%
Region Total		\$ 19,212,998	\$ 20,557,603	-6.54%	\$ 170,574,660	\$ 168,896,790	0.99%

Source: http://www.tax.ohio.gov/tax_analysis/tax_data_series/sales_and_use/publications_tds_sales/S1M0116.aspx

Residential Home Sales

	Aug '17	Aug '16	%Change	YTD '17	YTD '16	%Change
Number of Homes Sold	1606	1618	-0.74%	10910	10711	1.86%
Total Home Sales	\$260,548,765	\$236,650,202	10.10%	\$1,699,577,954	\$1,574,682,921	7.93%
Average Sale Price (\$)	\$162,235	\$146,261	10.92%	\$155,782	\$147,015	5.96%

Source: Dayton Area Board of Realtors, Dayton Area Home Sales for August 2017