



B2B BUSINESS TO BUSINESS

Advertising supplement to the Dayton Daily News

Initiative designed to boost female business leaders in area



Phillip L. Parker
CAE, CCE president & CEO

The Dayton Area Chamber of Commerce has once again created, through the vision of its volunteer leaders, a new and unique personal and professional development initiative designed to advance female business leaders in our region. For 2018, the 5-star accredited Chamber has developed EMPOWER for female executives.

The Chamber of Commerce's research has shown that we, as a community, need to strengthen opportuni-

ties for women's leadership roles in the for-profit and not-for-profit sectors. EMPOWER has identified seven key goals as part of its annual 10-month program's cohort:

- Identify individuals' strengths, values and goals.
- Eliminate barriers to advancement.
- Encourage authentic self-reflection.
- Develop one's personal brand.
- Build a support system through peer-cohorts and business coaching.
- Help change the culture in one's organization.
- Connect dynamic peer leaders.

This new program is part of a portfolio of services in the chamber's efforts to build a stronger, more diverse leadership community through

programs of inclusion and equality.

Unlike the chamber's Leadership Dayton program founded by its members in 1976 as a community service and enlightenment initiative, EMPOWER will provide innovative support and coaching for women who have professional goals to own and manage our area's most successful organizations.

EMPOWER, exclusively supported by Fifth Third Bank in collaboration with a strategic partnership with Aileron, the region's world-class leadership and development center, will take a limited cohort of women that will begin its inaugural class in the fall of 2018 and continue for 10 months. This personal and professional development initiative, like Lead-

ership Dayton, will grow into a cadre of successful leaders who will help us change the dynamics of our business community while providing new, inclusive opportunities for more women throughout our region.

This is a proud moment for our chamber and the Dayton area because over the next two or five or 10 years, this new initiative will help generate growing and positive changes in the dynamics of women at the highest levels of business leadership.

We can and will see change through intentional community initiatives like this program and others.

Learn more about EMPOWER at www.daytonchamber.org/services/chamber-programs/Empower/why-empower.

Business support crucial for Culture Works' annual fundraising campaign to be successful

Contributed

As the Dayton region's united arts fund and arts advocacy agency, Culture Works is a natural partner for businesses wanting to support the local arts and cultural industry, and many do so by joining the annual fundraising initiative Campaign for the Arts.

The funds raised through the Campaign for the Arts provide general operating support grants for many of the Dayton region's premier arts organizations, such as the Dayton Performing Arts Alliance, The Dayton Art Institute, The Human Race

Theatre Company, and Muse Machine.

Over half of Campaign funding comes from workplace giving campaigns held by more than 50 local businesses. For these businesses, supporting the arts in our community offers a major return on investment.

A workplace giving campaign offers an excellent opportunity for employee engagement through interactive arts experiences, and it's a great way to introduce new recruits to all our community has to offer. Campaigns also help local artists and arts organizations reach new audiences, help pro-

mote the region as a vibrant place to live, work, play, and stay, and give individuals the opportunity to experience new art forms.

Additionally, many of our community's businesses depend upon arts audiences. Drive downtown on any performance night and you'll see sidewalks full of attendees on their way to grab dinner before a show or exploring neighborhood shops. The national Americans for the Arts economic impact study, Arts & Economic Prosperity 5, which Culture Works facilitated in the Dayton region, found that this type of audience

spending, combined with spending by nonprofit arts organizations, generates \$214 million a year in economic activity in the Dayton region, supports 8,829 full-time equivalent jobs, and generates \$23.9 million in local and state government revenues.

Culture Works' 2018 Campaign for the Arts will close June 30, but it's not too late for area companies and their employees to help make a positive impact on the arts in our region. Interested businesses can call Culture Works at 937-222-2787 to set up a workplace giving campaign.

CALENDAR OF EVENTS

Register for all events at DaytonChamber.org

GENERATION DAYTON MEMBERSHIP 101

Topic: What can a GenD membership do for you?
Date: Wednesday
Time: 5:30-7:30 p.m.
Location: Montgomery County Business Solutions Center, 1435 Cincinnati St., Dayton

EXECUTIVE WOMEN'S LEADERSHIP COUNCIL BREAKFAST

Topic: Caring for aging parents while balancing a career
Date: June 5

Time: 7:30-9:30 a.m.
Location: Cox Arboretum, Fifth Third Conference Center, 6733 N. Springboro Pike, Dayton

BREAKFAST BRIEFING

Speaker: Jenell Ross, Bob Ross Auto Group
Date: June 8
Time: 8-9 a.m.
Location: Dayton Racquet Club, 40 N. Main St., 29th floor, Dayton

THE ENTREPRENEURIAL JOURNEY

Topic: Leading women and minority business owners share success stories
Date: June 13

Time: 8-9 a.m.
Location: The Steam Plant, 617 E. Third St., Dayton

CHAMBER MEMBER ORIENTATION

Date: June 14
Time: 8-9:30 a.m.
Location: The Mandalay, 2700 E. River Road, Moraine

NOBLE ROOFING CO. RIBBON-CUTTING

Date: June 19
Time: Noon-1 p.m.
Location: Noble Roofing Co., 1 Roofers Way, Dayton

SAFETY COUNCIL INFORMATION SESSION

Topic: Learn how joining our Safety Council could save you time and money
Date: June 20
Time: 7:30-9 a.m.
Location: Montgomery County Business Solutions Center, 1435 Cincinnati St., Suite 300, Dayton

SAFETY BREAKFAST WITH THE EXPERTS

Topic: Annual OSHA update
Date: June 21
Time: 8-9 a.m.
Location: Crowne Plaza Dayton, 33 E. Fifth St., Dayton

Economic indicators

Sales Tax Collections

County	Current Rate	Jan 2018	Jan 2017	12 Mos Change	YTD 2018	YTD 2017	YTD Change
Butler	0.75%	\$ 4,063,906	\$ 4,119,424	-1.35%	\$ 4,063,906	\$ 4,119,424	-1.35%
Clark	1.50%	\$ 2,227,420	\$ 2,648,158	-15.89%	\$ 2,227,420	\$ 2,648,158	-15.89%
Darke	1.50%	\$ 801,106	\$ 842,255	-4.89%	\$ 801,106	\$ 842,255	-4.89%
Greene	1.00%	\$ 2,801,580	\$ 3,060,999	-8.47%	\$ 2,801,580	\$ 3,060,999	-8.47%
Miami	1.25%	\$ 1,766,881	\$ 1,850,768	-4.53%	\$ 1,766,881	\$ 1,850,768	-4.53%
Montgomery	1.00%	\$ 7,859,342	\$ 8,182,689	-3.95%	\$ 7,859,342	\$ 8,182,689	-3.95%
Preble	1.50%	\$ 498,089	\$ 584,978	-14.85%	\$ 498,089	\$ 584,978	-14.85%
Warren	1.00%	\$ 3,961,679	\$ 3,976,340	-0.37%	\$ 3,961,679	\$ 3,976,340	-0.37%
Region Total		\$ 23,980,005	\$ 25,265,611	-5.09%	\$ 23,980,005	\$ 25,265,611	-5.09%

Source: http://www.tax.ohio.gov/tax_analysis/tax_data_series/sales_and_use/publications_tds_sales/S1M0116.aspx

Residential Home Sales

	Jan '18	Jan '17	%Change	YTD '18	YTD '17	%Change
Number of Homes Sold	850	850	0.00%	850	850	0.00%
Total Home Sales	\$123,611,365	\$118,959,210	3.91%	\$123,611,365	\$118,959,210	3.91%
Average Sale Price (\$)	\$145,425	\$139,952	3.91%	\$145,425	\$139,952	3.91%

Source: Dayton Area Board of Realtors, Dayton Area Home Sales for January 2018

BUSINESS PEOPLE

The law firm of Elk & Elk has announced that Partner **James "Jay" Kelley III** has been named co-managing partner of the multi-state personal injury firm, along with Arthur M. Elk, the current managing partner. David J. Elk, Arthur's brother and co-founder of the firm, will continue in his role as senior partner.

Elk & Elk employs approximately 100 people, including medical professionals, and 21 attorneys focusing on a variety of injury matters including medical negligence, birth injury, auto, trucking, personal injury, pharmaceutical mass torts and class action claims. Founded in 1979, the firm has grown steadily over the decades representing clients primarily in Ohio. It now also has offices in Kentucky and the state of Washington. With more than 20,000 clients successfully represented and more than \$1 billion recovered on their behalf, the firm is well positioned for continued growth.

Kelley joined Elk & Elk in 2002 and was made the firm's first equity partner in 2010. He dedicates his practice to catastrophic claims arising from medical malpractice, focusing on maternal health and birth-related injuries. He has authored chapters on medical-legal risk management in medical texts, including the sixth and seventh editions of Comprehensive Gynecology, and has served as a reviewer in Mosby's Pocket Guide to Fetal Monitoring.

He lectures internationally to medical and legal groups, including the March of Dimes, on patient safety and improvement of medical and legal systems. He has previously chaired the medical malpractice division of Ohio Association of Justice, and served on the Board of the Cleveland Academy of Trial Attorneys. Kelley is a graduate of The College of Wooster and University of Akron School of Law. Previously he served as an assistant county prosecutor in Summit County; worked at Jacobson, Maynard, Tuschman & Kalur

LPA; and was a partner with Reminger Co. LPA.

Also instrumental in the growth of the firm has been **John P. O'Neil**, who joined Elk & Elk in 2012 as an equity partner. He is one of the firm's leading medical malpractice and personal injury attorneys, with a practice focused primarily on death and catastrophic loss cases. Prior to joining Elk & Elk, O'Neil spent 14 years at one of Ohio's top defense law firms, where he served as a practice area chair and member of the firm's management committee and executive group. He also worked as a prosecutor in the Miami-Dade County (Florida) State Attorney's Office. Over his career, he has successfully tried more than 80 jury trials in various areas of law, including medical malpractice, transportation, legal malpractice, premises liability and others. O'Neil's first chair jury trials are in state and federal courts, and he has argued in the Eighth District Court of Appeals, Ohio Supreme Court and Sixth Circuit Court of Appeals. He is a board member of the Federal Bar Association (Northern District of Ohio).

O'Neil received his undergraduate degree from Miami University in Oxford, Ohio, and his law degree from John Marshall Law School in Chicago.

Ann Charles Watts joined the Dayton Rotary Club on Monday.



Watts

Charles Watts is a future associate with **Dinsmore and Shohl** and a resident of Dayton.



Womack

April Womack joined the Dayton Rotary Club on Monday.

Womack is the gift officer with Ohio's Hospice of Dayton Foundation and a resident of Kettering.

MONTGOMERY COUNTY VENDORS LICENSE

Florals by Henry, dba Florals by Henry, 6340 Holbrook Drive, Huber Heights 45424

Ibrahim, Ahmed, dba ARWA Freight, 2670 Parklawn Drive, Apt 9, Kettering 45440

Israfilova, Fatima, dba Asian Dresses, 1210 Troy St., Dayton 45404

Mehaisi, Abubaker Abdulbagi, dba Sarah Freight, 5483 Chimney Circle, Kettering 45440

Waller, Darren Matthew, dba Certified Oils, 2010 Val Vista Court, Dayton 45406

Metro Infectious Disease Cons, dba Metro Infusion Center, 7901 Schatz Pointe Drive, Suite D, Dayton 45459

Narrow Way Enterprises LLC, dba Narrow Way Enterprises, 3622 Johnsville Brookville Road, Brookville 45309

Penley-McConnell, Anita, dba Charlie P & Sassy Sarah, 2501 Bending Willow Drive, Kettering 45440

BUSINESS OPENINGS

A Dayton-based architectural and engineering firm recently opened a new office in response to growth and expansion in the region.

CESO, which provides services in branding, interiors, architecture, survey, environmental and civil engineering, relocated its Dayton-area office to Austin Landing.

In addition to growth, the company said a move south of Dayton puts CESO in a better position to access more talent in surrounding communities.

CESO's latest growth follows a long trend of the company's evolution. Starting with a staff of just three people in 1987, CESO now employs 150 across nine offices in Ohio, Pennsylvania, Michigan, Tennessee, Florida, West Virginia, and Arkansas. CESO continues to hire in all its offices.

The new 15,700-square-foot office was designed with internal collaboration of some of CESO's newer services including branding and interiors.

Parrot Promo Essentials and Parrot Sports Gear, 1912 Bellbrook Woods Court, Bellbrook, will celebrate its grand opening from 4 to 8

p.m. Wednesday (ribbon cutting at 4:30 p.m.).

The store will be open Monday through Friday, 8 a.m. to 6 p.m. For more information, call 937-848-7668.

A new behavioral health organization will open its doors to the Dayton community. **The Village Network** is expanding into Southwest Ohio and will host an open house for its new Dayton office. At the open house, The Village Network President & CEO, Richard Graziano will speak along with Jared Mueller, clinical supervisor of the Dayton location. Staff of the Dayton Area Chamber of Commerce will also speak. Guests will have the opportunity to learn about outpatient behavioral health counseling and treatment foster care services offered by The Village Network. Brochures and literature to showcase the organization and demonstrate its expertise and success throughout the state will also be available and lunch will be provided.

For more information, contact Jared Mueller, clinical supervisor, at jmueller@thevillagenetwork.com or 937-474-8772.

Now more than ever, the source matters.
Dayton Daily News

